Government of **Western Australia**
Department of **Finance**
**Government Procurement**

# ICT Services Contractor Profiles: Category 2

## 1 February 2016 to 31 January 2019

**CONTRACT MANAGER**

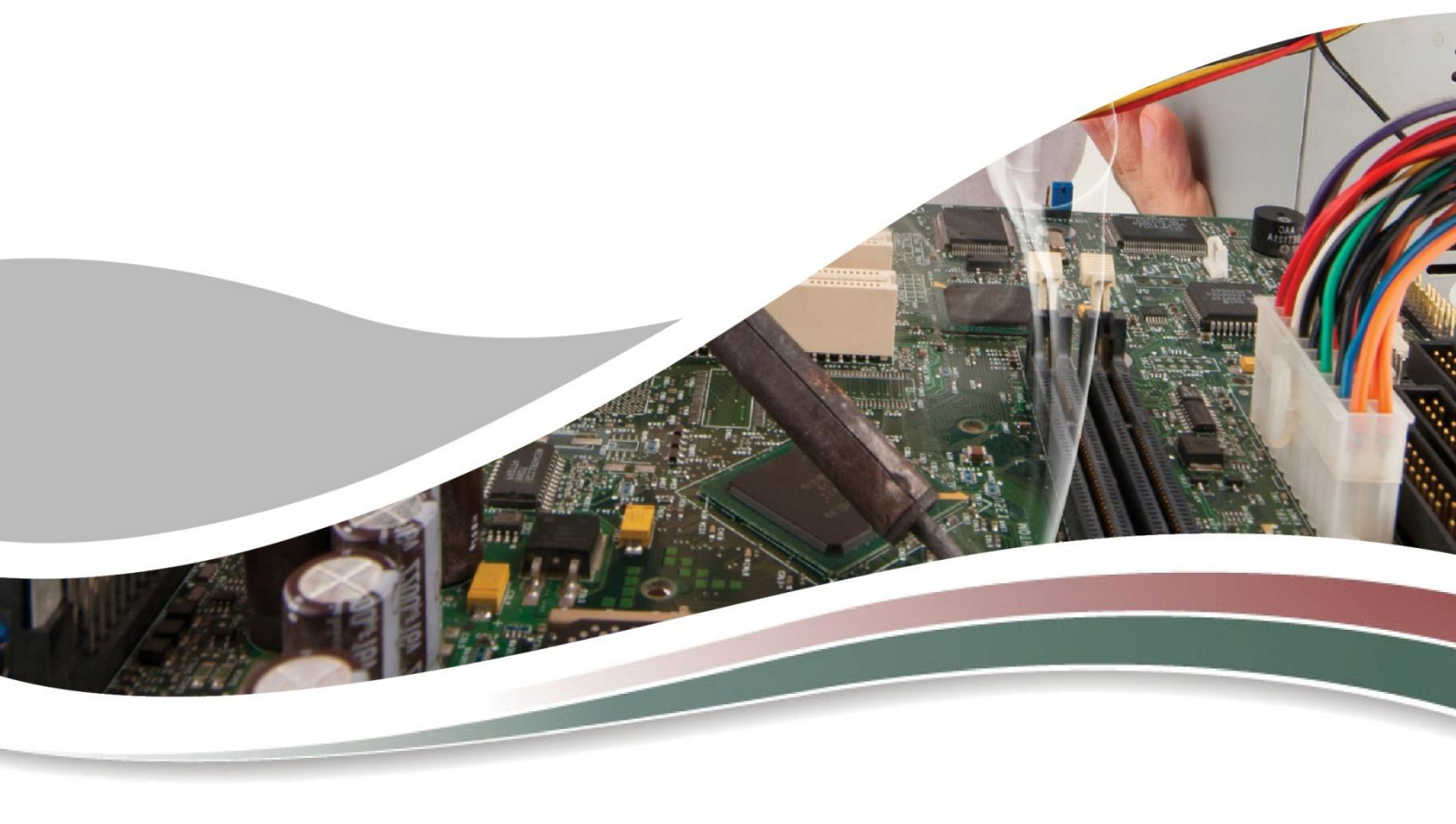**Email:** cuaicts2015@finance.wa.gov.au

Kala Govindarajoo
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Government Procurement
Department of Finance
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# Contents

| 5 Star Business Solutions |
|---|
| ACN N/A / ABN 47 704 658 148 |

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## ABOUT US

5 Star Business Solutions is a Perth based IT Services provider that has over 20 years' experience in the ICT industry. We Specialise and cater for all sized businesses. We offer IT services and support for an extensive range of IT systems from, Server Maintenance, Internal and External Network configuration, Database Administration, Hardware & software upgrades, Web based applications & portable device adaptability.

We concentrate our efforts on ensuring that you maximise your investment in IT by providing an efficient and effective service. Always with our client's interest in mind, we concentrate our efforts on using technology to improve business processes, efficiency and productivity.

## SKILLS, EXPERIENCE AND SERVICES

5 Star Business Solutions specialises in developing ICT Applications for businesses for the purposes of improving processes and efficiencies of existing systems. By utilising the latest available technology such as smartphones, tablets (running iOS or Android), intelligent wireless network, reliable database back ends, solutions previously unavailable to enterprises are now readily available.

While custom solutions to a wide variety of business needs are available to be developed, some specific functionality that many customers enjoy include intelligent timesheet entry with automatic transfer to payroll systems, system registration, online examinations, quoting systems, automatic report generation, field for submission with automatic qualification certificate.

These systems are developed with careful considering of existing business process and stakeholder involvement. The following processes are typically undertaken feasibility studies, business analysis, scope development, project planning, development of documentation, ongoing training, full regression testing.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not provided

## INDUSTRY PARTNERS OR AFFILIATIONS

X86 Digital, Ember Software

## 365 Solutions Consulting Pty Ltd (Previously Referconsulting Pty Ltd)
### ACN 611 683 508 / ABN 17 611 683 508

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## ABOUT US

365 Solutions Consulting are a leading, niche and proudly Western Australian owned and operated Perth based consulting firm. Established in 2012 we are seen as industry leaders in ERP and Project led business change. We specialise in bridging the gap between vendors and customers to mitigate the risk of system selection, solution architecture and implementation of business transformation and associated projects. Whilst being proudly solution agnostic and independent, we have significant experience in leading solutions such as Microsoft Dynamics AX, TM1 and associated services/soliutions from idea, to strategy, to analysis, to implementation, to improvement. We are also specialists at review and recovery of failed ERP projects.

Recent engagements included: ERP Solution Requirements, Design and Implementation, Programme Review and Recommend, Budgeting and Forecasting/Analytics TM1 Implementation, Share Point 2013 Project Management and Implementation Services.

## SKILLS, EXPERIENCE AND SERVICES

Areas we are often engaged in include Business Transformation Programmes, ERP (Dynamics AX and other ERP products), Analytics (TM1), Project Management & Recovery, Business Requirements Analysis, Solution Architecture and Functional Design of Finance, HR, Payroll, Procure to Pay (P2P), Warehousing, Inventory, Supply Chain, Project Accounting, EAM, Dynamics AX and TM1 Specialists. Test Management or UAT and other application testing services.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Our principals proudly lead our projects – they and their senior consulting team are certified in a combination of PRINCE2, MSP, Agile (DSDM Atern), Business Change Management (PROSCI), BABOK, ITIL and associated technical certifications – MCTS etc. The full range of certifications include:

MBA, CA, CPA, PRINCE2, MSP, Agile (DSDM Atern), PROSCI, BABOK, PPM, SureStep, ITIL Masters (Managers), MCTS In Dynamics AX and SQL.

## INDUSTRY PARTNERS OR AFFILIATIONS

Whilst our team members are members of the Australian Computer Society we are exclusively and proudly solution and partner agnostic. This means that our customers have confidence in our unbiased view and assist with us bridging the gap between the customer and the vendor.

| **ABM Systems** |
|:---:|
| **ACN 077 369 218 / ABN 51 077 369 218** |

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## ABOUT US

ABM is an Australian business focused on improving enterprise performance using global leading management practices and business systems. The company has expertise in Strategic Planning, Budgeting, Process Improvement, Reporting and Analytics using concepts such as Balanced Scorecard, Activity Based Costing, Lean, Business Intelligence, Cloud and tools like Qlik (QlikView and QlikSense), Adaptive Insights, proDacapo, Birst, AWS and IFS.

ABM has implemented solutions for clients across Australia including for the WA Departments of Fisheries, Mining and Petroleum, and Libraries, NSW Treasury, QLD Agriculture and Forestry, QLD Education, NSW Family & Community Services, NSW Housing, NSW Self Insurance Corporation, NSW Health and enterprises such as CBA, Goodman Fielder, Veolia, HCF, Hollard, JLTA, AustBrokers, Brierty, HomeLoans, Busways, Nikon, Asics, Thiess, and Argyle Diamonds. Solutions have ranged in size up to 2,900 users, covered over 8 billion records and include scenarios such as whole of NSW State consolidated financial reporting.

## SKILLS, EXPERIENCE AND SERVICES

ABM has skills and experience in implementing business systems across Australia, including capabilities in:

- strategic planning
- financial modelling, budgeting, forecasting
- process improvement
- data warehousing and business intelligence
- cloud technologies
- SQL Server
- SQL and other scripting

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Qlik Elite Solution Provider, Adaptive Insights Reseller, proDacapo Distributor, AWS Reseller, IFS Partner, Scrum Master and Prince II.

## INDUSTRY PARTNERS OR AFFILIATIONS

- Qlik including QVsource, QlikMaps, Integr8tor, QlikMaps, KT Labs
- Adaptive Insights
- AW
- proDacapo
- Birst
- IFS

| **Adapptor** |
|---|
| **ACN 146 225 685 / ABN 53 146 225 685** |

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**Website:** www.adapptor.com.au

## ABOUT US

Founded in 2010, Adapptor is a creative applications company with offices in Perth and Melbourne. We specialise in building highly scalable enterprise mobile apps and services for the 'Internet of Things.'

Our apps have been featured by TechCrunch, PCWorld, Gizmodo, The Australian newspaper, ABC news, Channel 7, Channel 9 and we have been dubbed 'Perth's Rockstar App Studio' by Microsoft's global app-tech blog, LaLaNinja.

We have had several mobile apps recognised in awards, with Tourism WA's 'Experience WA' app a finalist in the globally recognised eConsultancy Innovation Awards, and the 'Right Move Perth' App for Main Roads was shortlisted for the National 2015 AIMIA Awards in Sydney for Best Government App. The Mirvac Land App was recently named as a finalist in the Australian Property Council's 2015 Awards for Innovation and Excellence.

## SKILLS, EXPERIENCE AND SERVICES

As one of Australia's leading mobile development studios, Adapptor has worked with national and international organisations across a range of industries to develop a variety of mobile apps.

The range of services offered by Adapptor includes: Strategic Planning to research and develop a plan for apps that match business and user needs; Solution Design that covers technical requirements, user experience and user interface design, and iteration and resource planning; Development including thorough testing; and Market Submission followed by After Market Service and Solution Improvement.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Experience across all major native platforms. We are a registered Apple iOS Developer, Google Play Android Developer and Windows Phone Developer with extensive experience in developing in Objective C, Swift, Java and C# for mobile platforms and wearables, as well as integration with a variety of backend systems.

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Provided

| Agile Computing Pty Ltd |
|:---:|
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**Website:**  www.AgilePC.com

### ABOUT US

Provider of customised software applications specialising in Microsoft .Net technologies, our team is based in Perth and is comprised of experienced Microsoft developers. Services include the development of database applications, upgrade of existing enterprise applications, conversion of Excel/Access files to a dedicated application, e-lodgement and similar enabling technologies.

Agile Computing owns and supports The Business Application which is a suite of .Net components and tools that forms the foundation of some of our most successful projects. This product gives any project the building blocks it needs for success.

### SKILLS, EXPERIENCE AND SERVICES

Agile Computing specialises in Microsoft Technology with a focus on Enterprise .Net and SQL Server deployment. Agile Computing also has particular expertise in biometric systems with a particular focus on facial recognition.

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Registered Partner

### INDUSTRY PARTNERS OR AFFILIATIONS

Member of Biometrics Institute

| Agility IT Consulting |
|:--:|
| **Agility IT Consulting** |
| **ACN 144 975 128 / ABN 69 144  975 128** |

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**Website:**  www.aitcon.com.au

### ABOUT US

agility IT Consulting is a small Perth based consultancy that specialises in Architecture, Project Management, and infrastructure implementation. Our consultants are highly experienced ICT professionals trained with the latest certifications and industry knowledge. The team has been very successful in supporting large agency datacentre migrations, key application deployments and major infrastructure refreshes.

### SKILLS, EXPERIENCE AND SERVICES

- Analysis, design and development of applications and software – including in-house industry specific applications
- Implementation programme such as training as part of the implementation.
- Development of system manual or guides.
- Tools and content management.
- Enhancements.
- Usage and monitoring reporting.
- Application optimisation and testing.
- Application strategy and roadmap development

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

VMWare VCP, Microsoft MCSE, Cisco CCNP, ITIL Foundation and Practitioner, Prince2

### INDUSTRY PARTNERS OR AFFILIATIONS

VMWare, Microsoft, Citrix, HDS, HP, Redhat, SAP

## Modis Consulting Pty Ltd (Previously Ajilon Australia Pty Ltd)
### ACN 076 517 354 / ABN 25 076 517 354

**Contact Name:** Susan Brent

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**General Telephone:** 08 9324 8400

**Email:** susan.brent@modis.com; salesoperations@modis.com

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**Website:** www.modis.com.au

### ABOUT US

Ajilon is a national ICT services company with over 1,000 employees (our biggest base is in WA). Our clients are equally divided between Mining & Energy companies and the public sector (state and federal governments).About 60% of our revenues derive from outcome-based work and remainder from staffing.

### SKILLS, EXPERIENCE AND SERVICES

Provision of the whole range of support and development skills/services relevant to the Software Development Lifecycle (in multi supplier environments) whether delivered by waterfall, agile or Dev/Ops and including bespoke and COTS systems. Currently involved from single consultant engagements through a range to whole agency application support & development (involving plus 100 person teams and plus 100 applications).

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

MS Application Development & Integration Partner; Oracle Gold Partner & Gold Reseller; SAP Reseller; SAS Silver Partner & Bronze Reseller; Tibco Gold Partner & Reseller, AWS Partner, Telstra Partner

### INDUSTRY PARTNERS OR AFFILIATIONS

ITC Infotech (offshore partner)

| allaboutXpert Australia Pty Ltd |
|---|
| **ACN 600 659 112 / ABN 52 600 659 112** |

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**Address:**  Ground Floor, 506 Hay Street, SUBIACO WA 6008

**Website:**  www.allaboutxpert.com.au

## ABOUT US

allaboutXpert (aaX) has been operating for over 15 years in the Portfolio, Program and Project Management Industry, with deep experience across the financial services, mining, government and retail landscapes.

## SKILLS, EXPERIENCE AND SERVICES

- Business strategic planning and road-mapping
- Program and Project delivery, including change management, governance, testing, estimation, data and business analysis and associated delivery of project outcomes and business benefits
- Review of existing Project Management methods and techniques
- Implementation of Project Management disciplines and methodologies including managed service and automation
- Establishing Project Management governance standards from project selection, through planning to the management and reporting of progress
- Project Support Office and Project Management Office design, construction and roll-out, using our world class PMO methods and toolset
- Project Management maturity assessment

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

- PMI Registered Consulting Organisation
- PMI Registered Education Provider
- PRINCE2® Accredited Training Organisation
- Agile Project Management ® Accredited Training Organisation
- Managing Benefits® Accredited Training Organisation
- Management of Risk ® Accredited Training Organisation

## INDUSTRY PARTNERS OR AFFILIATIONS

- Microsoft Silver Partner – Project and Portfolio Management
- An exclusive Australian/NZ Reseller/Partner for Galorath's SEER Cost Estimation solution suite
- Paxus Australia is our recruiting partner

| **Alyka Pty Ltd** |
| :---: |
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## ABOUT US

Alyka, your partners in planning, creating and maintaining online solutions that meet both your needs and those of your clients... user friendly, accessible, integrated and easy to manage.

We are a Western Australian company that specialises in Government and education websites, with over 8 years' experience and a proven track record. Our core competencies are in the areas of digital strategy, website and application design and development, and digital marketing.

Current clients include Department of Transport, Department of Mines and Petroleum, Department of Treasury, Department of Housing, Department of Planning, City of Rockingham, City of Subiaco, City of Kalgoorlie-Boulder, Shire of East Pilbara, Curtin University and West Coast Institute.

## SKILLS, EXPERIENCE AND SERVICES

Content management systems (CMS)

• Alyka is a recognised partner of Kentico CMS and OpenText CMS.

Website, Intranet and Extranet design and development

• We specialise in development of OpenText CMS, Kentico CMS and Wordpress.

Website maintenance and management

• We provide ongoing website management and maintenance services including web editor support, customer support, technical support and training, using Kentico CMS, OpenText CMS and Wordpress.

Applications and app development

• We can help you with customised applications as well development of Android and iPhone apps

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Kentico Gold Partner & developer certification, OpenText partner & developer certification, Google partner and certification. Winners of BRW Fast Starters and Top 100, Rising Stars & 40 Under 40.

## INDUSTRY PARTNERS OR AFFILIATIONS

Google, OpenText, IAWA (check), Kentico (Gold), members of the Australian Web Industry Association (AWIA) and Web Industry Professionals Association (WIPA).

| Amristar Solutions |
|---|
| **ACN 098 156 560 / ABN 35 098 156 560** |

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## ABOUT US

Since 1999 we have sought to blend the insights through the prisms of consulting services and product development. While our consulting and software development services have served to ensure customers derive of value it is Amristar's commitment as a vendor of geospatial solutions that instils a culture of delivery imperative and enablement.

This blend of experience was tempered with our delivery of SLIP-Classic and retained through "executed big vision". This has led to technology bunkered at essential services such as Western-Power/Horizon-Power (Geoviewer); closed systems such as asset management through the Housing Assets GIS (HAGIS); public access to line of business environmental approvals through the Clearing Permit System (CPS) and the building of cloud systems such as the Bushfire Risk Management System (BRMS).

## SKILLS, EXPERIENCE AND SERVICES

We build enterprise applications with any architecture and ensure that the application delivers value to the customer. We do this through integration of industry standard solutions like Document Management (EDRMS); Business Process Management (BPM); Search; Enterprise Services Bus (ESB); Web Services; Asset Management; Mobile applications and Geospatial Information Systems (GIS). We understand Application Programming Interface (API) from consumption and design perspectives and use it regularly to provide Services Oriented Architecture design through Open Source and Proprietary applications.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Certified, Prince2, IBM, Esri, Oracle, Java, 4 staff possess relevant PhD qualifications.

## INDUSTRY PARTNERS OR AFFILIATIONS

- SIBA Member (Spatial Industry Business Association) and WA RMG Member
- SLIP Enabler (Shared Land Information Platform) Development Partner and Reseller
- PSMA Value Added Reseller
- ESRI Developer Network member
- Earthmine Partner
- Processmaker Partner

| **ASG Group Limited** |
|:---:|
| **ACN 070 045 117 / ABN 57 070 045 117** |

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## ABOUT US

ASG was founded in Perth and is an award winning and wholly Australian owned IT business solutions provider, offering implementation, service & infrastructure management, Cloud based solutions, advisory & consulting services, business intelligence and IT thought leadership.

We have a reputation for Innovation and customer focus, helping a broad range of clients in both the public and private sectors in achieving their unique strategic and operational goals. Our professional IT consulting and support services are designed to unite customer requirements with industry best practices. Our approach is responsive, client-oriented and very flexible. We match our genuine people with proven solutions, partnering closely with our clients to help them achieve their goals. While our clients' needs continually change and evolve, our focus remains constant – to continuously adapt and provide the best outcomes.

## SKILLS, EXPERIENCE AND SERVICES

Mange clients with up to 70,000 FTE's across 1300 sites. Have been providing Infrastructure Managed Services to Federal, State and Local Government for over 20 years.

Services, skills and experience include - Application Managed Services, Application Full System Services, Application Project Services, Identity Management Design and development, SOA, Business Intelligence and Analytics, Application Testing and Training Services, Automation of Testing, Regression Testing, Application Documentation, Systems Analysis and Design, User Guides, Business Analysis, Functional and Technical Consultancy, Systems Integration, Data Migration, Application Support and Enhancements, Service Desk tools and Services.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Prince2, PMBok, Agile, MSP, ITIL, ISO 20000.1:2007, ISO 9001:2008, ISO 14001:2004, Microsoft Gold Certified Partner, Global SAP Partner, Oracle Platinum Partner

## INDUSTRY PARTNERS OR AFFILIATIONS

Oracle, SAP, Microsoft, HP, Dell, IBM, NetApp, Cisco, VMWare, RSA, Hitachi, Citrix, Redhat, Symantec, McAfee, Apple, QlikView, EMC, Teradata, Check Point, F5, Cognos, NextDC, Nextgen to name a few. ASG maintains partnerships with all major and industry leads.

## Aspenleaf Custom Software
### ACN N/A / ABN 69 708 584 846

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**Website:** Not Applicable

## ABOUT US

Established over 5 years ago, and with software development project experience stretching over 25 years, Aspenleaf Custom Software has a proud history of delivering many powerful custom software solutions. Aspenleaf is dedicated to designing and developing quality, user friendly, bespoke software solutions to help businesses become more efficient and automated through the pragmatic implementation of IT systems.

Aspenleaf has expertise in the entire lifecycle of software development, from requirements gathering, conceptual and physical design, development, testing (including automated testing), deployment, support and maintenance. Aspenleaf employs Agile practices, underpinned by disciplined and structured processes, to work with IT and business stakeholders to prioritise and schedule work in an agile and responsive fashion. Aspenleaf has experience with developing systems across a variety of industries, from standalone retail database systems for small businesses, through to leading and/or working within larger teams developing mission critical, core operational systems for government departments/agencies.

With experience over a broad range of software development technologies, Aspenleaf can assist with anything from very small Microsoft Excel or Access-based systems through to leading and/or working within teams (including your own internal IT staff) to deliver larger departmental or organisation-level software systems. Without the overheads of larger IT services suppliers, Aspenleaf can offer a personalised service at an affordable price.

## SKILLS, EXPERIENCE AND SERVICES

- Microsoft technologies, including Microsoft VisualStudio.NET (VB and C# and T4 templates), IIS, SQL Server Database & Reporting Services, Team Foundation Server, Microsoft Office (including Word, Excel & Access automation and VBA)
- Automated testing, including Ranorex and Microsoft VS testing tools (function & load tests)
- Open source/web technologies, including HTML, JavaScript & jQuery, PHP, MySQL and Drupal
- Business/systems analysis and BPI techniques, including UML, Use Cases, User Stories, BPMN & traditional flowcharting, user engagement, training & workshops.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| Asterisk Information Security |
|---|
| ACN 151 171 783 / ABN 23 151 171 783 |

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## ABOUT US

Asterisk Information Security (Asterisk) is a specialist provider of Information Security services, focusing on key areas of delivery, including: Assessment and Testing, Audit and Compliance, Security Management, Advisory and Architecture, and Infrastructure Services.

The founders of Asterisk formed the company in 2011, with a vision of assisting organisations with their objectives in reducing their level of risk through the application of pragmatic advice and delivery of quality results. Collectively, the founders have been providing services to clients across the country for over 16 years.

## SKILLS, EXPERIENCE AND SERVICES

Asterisk consultants possess a comprehensive array of skills and experience in the following fields:

Web-based Application Security Assessment and Testing, Mobile Application Security Assessment and Testing, Application Code Review, and Forensic Analysis.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Certified Information Security Systems Professional (CISSP), SABSA Chartered Practitioner: Architectural Design (SCPA), SABSA Chartered Architect at Foundation Level (SCF), CREST Certified Tester (CCT), Certified in Risk and Information Systems Control (CRISC), GIAC Penetration Tester (GPEN), Tenable Certified Security Engineer (TCSE), Offensive Security Certified Expert (OSCE), Offensive Security Certified Professional (OSCP)

## INDUSTRY PARTNERS OR AFFILIATIONS

Check Point, McAfee, Tenable, Qualys, Symantec, F5, Cisco, HP, Australian Information Security Association (AISA), International Information System Security Certification Consortium (ISC²), The Open Web Application Security Project (OWASP), Information Systems Audit and Control Association (ISACA)

| Atos Australia |
| :---: |
| ACN 143 410 655 / ABN 94 143 410 655 |

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## ABOUT US

Atos is a leader in digital services with 2014 pro forma annual revenue of €10 billion and 86,000 employees in 66 countries. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and is listed on the Euronext Paris market. Serving a global client base, the Group provides:

• Consulting & Systems Integration Services

• Managed Services

• Cloud Operations

• Big Data & Security Solutions

• Enterprise Content Management (ECM) Solutions

• Customer Relationship Management (CRM) Solutions

With its deep technology expertise and industry knowledge, the Group works with clients across different business sectors: Defence, Financial Services, Health, Manufacturing, Media & Utilities, Public Sector, Retail, Telecommunications and Transportation.

## SKILLS, EXPERIENCE AND SERVICES

Atos in Perth is the centre of excellence for ECM solutions in the Asia Pacific region and has a strong history of working with Australian enterprises to deliver business solutions based on ECM technologies. These skills span key ECM technologies from Open Text, EMC (Documentum) and SharePoint. In addition Atos Australia delivers CRM solutions built on the Microsoft Dynamics platform.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Certifications and expertise relevant to this Category include: AS/NZS 9001:2008 – Quality Management System, ISO/IEC 27001:2005 - Information Security Management System, ISO/IEC 20000-1:2011 - IT Service Management, Project Management (PRINCE2, PMI), OpenText Certified Engineers, EMC Documentum Certified Engineers, Microsoft Certifications, ITIL, ISTQB and TOGAF.

## INDUSTRY PARTNERS OR AFFILIATIONS

Atos has local and global partnerships and alliances with all the key IT vendors including Microsoft / SAP / Oracle / Open Text / EMC / IBM / Cisco / Dell / Hitachi

| **Aurora Consulting Pty Ltd** |
|:---:|
| **ACN 079 150 191 / ABN 17 079 150 191** |

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## ABOUT US

Founded in 1997, Aurora Consulting specialises in E-Business Solutions, Data Warehousing, Business Intelligence, ICT Service Management and Advisory Services. Since its inception, Aurora has been delivering high-quality ICT services across a large cross-section of government and commercial organisations. In particular, Aurora has enjoyed long-running association with some of WA largest government agencies for almost 2 decades. Aurora enjoys a superb track record, and draws on this invaluable knowledge to enable the best practices and time-proven solutions to be part of our customers' implementation. Aurora's longevity in the WA government sector is testimony to the company's competency and service quality. In addition to core business activities, Aurora Consultants frequently present at local and regional events such as User Group Conferences.

## SKILLS, EXPERIENCE AND SERVICES

Aurora possesses superb skills and sound experience in the development and implementation of the following solutions:

• Data Warehousing

• Business Intelligence and Corporate Reporting (IBM Cognos, Mircosoft, Oracle)

• Java and .Net Development

• Oracle and SQL Server Database

• Cloud Implementation

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

• PRINCE2 Registered Practitioners

• ITIL Foundation Certificates

• Oracle BI Foundation Suite Certified Implementation Specialists

## INDUSTRY PARTNERS OR AFFILIATIONS

• Oracle Corporation Gold Level Partner (since Feb 2009)

• Microsoft Partner (since Nov 2006)

| Avantgarde Technologies |
|---|
| **ACN 159 056 890 / ABN 47 159 056 890** |

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**Website:**  www.avantgardetechnologies.com.au

## ABOUT US

Avantgarde Technologies is an Information Technology consulting company which provides some of Perth's best System Engineers and Solution Architects with the latest industry certifications and real world experience. We specialise primarily around the Microsoft product suite with a strong in-depth knowledge of Active Directory, Microsoft Exchange, Enterprise Security, System Centre, Forefront, SQL Server and more. If you're looking at tackling some of the more advanced Microsoft integration projects such as clustering for high availability or designing a disaster recovery solution around the Microsoft product suite, Avantgarde Technologies is able to design, scope and implement a solution which is best tailored to your business requirements.

## SKILLS, EXPERIENCE AND SERVICES

IT Support, Network Solutions, Network Services, Professional Services, IT Services, Managed Services, IT Consultant, Tech Support, IT Service, Information Technology, Exchange, Active Directory, Windows Server, Networking, Support, Service Desk, Consultants, Information Systems, Microsoft, IT Professional

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

MCSE 2012 Server Infrastructure, MCITP Enterprise Messaging Administrator, MCITP Server Administrator, MCITP Enterprise Administrator, MCITP: Enterprise Desktop Support Technician, MCITP: Enterprise Desktop Administrator, Cisco CCIE: Voice, Cisco CCNP: Routing and Switching, ITIL Foundations, Diploma of Network Engineering

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft, F5 Networks, Websense, HP, VMware, GFI Software

| Avec Global Pty Ltd (formerly Bravuro) |
| :---: |
| ACN 166 166 285 / ABN 55 166 166 285 |

**Contact Name:** Paul Mackin Brown

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## ABOUT US

Avec Global delivers specialised IT consulting services with a commitment to excellence and authenticity. Our goal is to provide a dynamic approach to IT consulting by providing cost effective solutions with a focus on the customer and their needs. Having undergone a transformation, Avec Global relaunched in late 2014 with a refined suite of market offerings based on the expertise of its team.

Aligning to Category 2, Avec Global offers services to support our clients in the full lifecycle implementation of technologies to meet business needs.  Our services range from supporting our clients as they transition to the new digital paradigm to specific solution implementations focused on driving efficiencies into the business. This includes solutions such as asset management, service management and CRM. Below highlights some recent work we have undertaken for our clients in Category 2:

• Avec Global has worked closely with a large government department to develop and deploy a number of applications to assist with the management of internal processes and electronic documents, as well as a full suite of web applications

• Avec Global also developed and deployed an automated testing platform for another government department

• Avec Global deployed and integrated a board pack automation solution for a large government agency

## SKILLS, EXPERIENCE AND SERVICES

Our team is comprised of highly qualified consultants with an average of 15+ years' experience brought together by our passion, energy and experience.  Below highlights the services we offer aligned to Category 2:

Project Management, Digital Assessments, Application Development, System Implementation, Content Management Systems, Java development, Asset Management Systems, Process Automation, IT Service Management, Application Testing, Training, Documentation, Solution Architecture, Solution Design, Mobile Solution and Application Development.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

ServiceNow Solutions Partner

| **Becloudsmart Pty Ltd** |
|:---:|
| **ACN 611 079 219 / ABN 13 611 079 219** |

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### ABOUT US

Belcoudsmart is empowering small and midsize organisations by making technology an advantage. With Becloudsmart, you can choose your own path to a modern business with flexible, complete and trusted solutions that address your business goals—whether growing sales, increasing efficiency, enabling a mobile workforce, or keeping data protected. We can show you how.

For small and midsize organisations, technology can make the difference in driving your company ahead. Modernizing your IT can set you apart from your competitors, whatever size they may be. But how do you get there?

We can help. Our expertise in Office 365, Dynamics CRM Online, Azure and solutions from Microsoft provide something different—a unique approach for making the benefits of modern technology a reality for SMBs.

Microsoft offers a complete, flexible, and trusted platform that spans the entire IT ecosystem, from server to cloud, and desktop to mobile devices. We provide a trusted advisors to take you on your #ModernBiz journey.

"By achieving a silver competency in Small and Midmarket Cloud Solutions, organizations have proven their expertise in specific technology areas, placing them among the top 5 percent of Microsoft partners worldwide" Phil Sorgen, Corporate VP, Worldwide Partner Group

### SKILLS, EXPERIENCE AND SERVICES

Office 365 Adoption, Office 365 Deployment, Office 365 FastTrack, Microsoft Azure, SaaS, IaaS, PaaS, Dynamics CRM Online, Customer Relationship Management, Risk Management, RiskCloud, Job Management System, Project Management System, Workflow Automation, Timesheet Management

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Enabling Office 365 Services, Driving Adoption of Office 365 Solutions, Administering Office 365 for Small Business, MCPS: Microsoft Certified Professional, MCSA: Office 365, MBSS: Managing Microsoft Dynamics Implementations, Managing Microsoft Dynamics Implementations (Sure Step), Microsoft Dynamics CRM 2011, Customisation and Configuration, Zoho CRM Certified Consultant, Unleashed Trained Consultant

### INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Partner – Silver Small and Mid-Market Cloud Solutions Competency
Telstra T-Suite Partner
Xero Partner – IT Cloud Integrator
Workflowmax – IT Setup Partner
Unleashed – Unleashed Trained Consultant,
Zoho Partner – Zoho Alliance Partner
Amazon Web

| **Bespoke IT Pty Ltd** |
|:---:|
| **ACN 169 976 989 / ABN 43 867 387 692** |

**Contact Name:** Stewart Walters

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## ABOUT US

Bespoke IT is an end-to-end ICT project delivery company that specialises in tailored solutions in the fields of Enterprise Architecture, Security Architecture and ICT Consulting. We're experts at scoping, recommending, managing and implementing complex projects within government environments and delivering solutions that enable internal users to confidently adopt more secure, efficient and effective processes.

Our ICT Business Solutions Implementation Services include applications analysis, development, establishment, implementation, integration, testing and maintenance, along with development of training materials and manuals.

Bespoke IT is led by Stewart Walters, a 20+ year veteran of ICT and security who has significant experience working with the WA government to balance technology with the day-to-day needs of business users. Stewart leads a diverse and experienced team with strengths in service delivery, process delivery and general ICT. Bespoke IT's user focus, small team and minimised overheads means more cost-effective outcomes for WA state government departments.

## SKILLS, EXPERIENCE AND SERVICES

Security: Two-factor authentication systems (RSA SecurID and SafeNet SafeWord), SSL and TLS Hardened Architectures, Host and Network Firewalls, UTM/NextGen Firewall/ADC and other Layer 4-7 Deep Packet Inspection technologies, Public Key Infrastructure, DNSSEC and IPsec, Auditing Compliance, Identity Management (IdM) technologies (Forefront Identity Manager & OpenAM)

Infrastructure: Windows Server, VMware vSphere Infrastructure, Linux (Debian and Redhat), Storage Attached Network (SAN) systems from IBM/EMC/NetApp, Active Directory, Hardware systems from Dell/Oracle/Sun/IBM, Blade Chassis systems from IBM and Dell, IBM AIX Unix, StorageCraft ShadowProtect, Symantec MessageLabs, Oracle/Sun Sun Ray Thin Client Terminals, EMC Avamar, Microsoft Systems Centre Operations Manager 2012.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

PRINCE2 Registered Practitioner, TOGAF 9 Certified, ITIL Foundation, Microsoft MCSA, Citrix Certified Professional, LPIC-3 Linux Enterprise Professional, ICS2 CISSP.

## INDUSTRY PARTNERS OR AFFILIATIONS

RSA SecurWorld Authorised Reseller

| BP Hatch Pty Ltd |
|---|
| **BP Hatch Pty Ltd**<br>**ACN 614 866 812/ ABN 13 614 866 812** |

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## ABOUT US

BP Hatch provides Server and Storage Administration to the Department of Training and Workforce Development, and other private companies throughout Western Australia.

## SKILLS, EXPERIENCE AND SERVICES

ICT application development, establishment, implementation, integration, management, testing and maintenance. Establishment of Corporate applications specifically:
• TRIM
• SharePoint
• CRM
• Cognos
• Power Bi \ Reporting
• TechnologyOne Core Enterprise Suite / FinanceOne
• TechnologyOne Student Management
• TechnologyOne Ci Anywhere
• Fusion5 EmpowerHR
• Office365 Planning and Implementation
• Exchange 2007, 2010 and 2013
• BlackBoard Learn
• Moodle Online Training

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

• Microsoft Network Partner
• ITIL Foundation
• Prince2
• vmWare Certification
• NetAPP Certification
• Microsoft Certified Solution Associate
• Microsoft Certified Cloud Associate Office365 and Cloud Platform
• Microsoft Certified Professional

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Provided

| **Braestone** |
| :---: |
| **ACN 145 743 282 / ABN 47 145 743 282** |

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**Website:**  www.braestone.com.au

## ABOUT US

Braestone is an independent Perth based IT consultancy firm of experienced consultants specialising in a range of IT advisory, strategy and planning, architecture, project delivery and organisation change management services. Customers include a diverse base of Government and corporate industry organisations with whom the company has built deep lasting relationships and a strong reputation as an independent value-added consultancy. Most engagements are medium to long-term and are often increased in scope and renewed.

Braestone has specifically provided assistance to a broad range of Government agencies and higher education institutions including, WA Police, Department of Fire and Emergency Services, Corruption and Crime Commission, Department of Education, Department of Housing, Water Corporation, and Curtin University. Braestone's corporate clients include RAC, HBF Rio Tinto, Chevron, INPEX, Woodside, MDA National, Wesfarmers, and Monadelphous.

## SKILLS, EXPERIENCE AND SERVICES

Braestone's solution implementation services are focused on providing design and integration advice and assistance to assist organisations' in their development activities.  This includes:

• The provision of contextual, high level and detailed solution architecture services including design review and governance services.

• The provision of detailed integration design and service oriented architecture (SOA) governance consulting services to undertake the definition of detailed integration requirements and detailed service specifications.

Braestone also assists with the establishment of integration competency centre (ICC) teams and competencies in support of more effective SOA integration services for organisations.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Braestone's experienced consultants hold a range of relevant industry certifications, qualifications and accreditations including PRINCE2, PMP, Prosci, TOGAF, COBIT, and ITIL.

## INDUSTRY PARTNERS OR AFFILIATIONS

Braestone is not aligned to any industry partners and has no vendor specific affiliations.

| BT Australasia Pty Limited |
|---|
| ACN 003 050 146 / ABN 93 003 050 146 |

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## ABOUT US

BT Australasia is part of BT Global Services, a global leader in the provision of Managed IT services for large corporate and public sector customers. Our customers benefit from BT's global scale and operating model. We believe in operating globally and delivering locally. That means using our size and muscle to drive innovation and efficiency while simultaneously using our local presence to gain deep understanding of our customers.  In Australia, we serve over 250 customers, including Serco (Fiona Stanley Hospital), Worley Parsons and National Australia Bank (NAB).

## SKILLS, EXPERIENCE AND SERVICES

Our years of experience in networked ICT means we can design, build and run client applications and infrastructure, with supporting standards and methodologies.

BT's Consultants evaluate the current 'as is' Application Estate, and can design, develop, and deploy applications on a variety of platforms.  BT can also use Network and Application Monitoring tools to monitor the performance of Applications, to improve the performance of Applications through BT Services. BT can support and maintain an Application Estate, regardless of whether the Applications are bespoke or commercial off the shelf (COTS) packages. This includes responsibility for platform components that house and integrate applications, i.e. Databases, containers, middleware.

We are delivering ICT Services for the Fiona Stanley Hospital in Perth. After an extensive design period in collaboration with Serco and WA Health Information Network (HIN), BT is successfully delivering against the government's plans to provide the most technologically advanced hospital in Australia. We have completed the solution design, Technology Adoption Plan, short and long range resource planning, Business, Application, Technology and Networking Architectures.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

ISO9001:2008,  ISO14001:2004, ISO20000-1:2005, ISO27001, HIPAA, BS15000-1, BS15000-2, BS25999, e-SCM, ITIL 2, ITIL 3, SAS-70, ISA-99, PCI-DSS, CMMI Level 3, Togaf 8 & 9, Prince 2, PMBOK

## INDUSTRY PARTNERS OR AFFILIATIONS

BT has accreditations and partnerships with "best of breed" vendors such as Cisco, Microsoft, Riverbed, Avaya, EMC, Checkpoint, Symantec, Oracle and Equinix to name a few.

| **Bull Computing** |
| :---: |
| **ACN 107 945 602 / ABN 85 107 945 602** |

**Contact Name:** Adrian Bull

**Direct Telephone:** 0404 042 506

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**Website:** Not Applicable

### ABOUT US

Bull Computing has been providing quality consultants responsible for planning, designing, developing and implementing e-business systems for nearly 10 years. Consultants have been utilised within various business sectors including education, finance, resources, energy and specific fields including security and defence.

Consultants have been placed in senior roles for various companies, the tenure period for personnel running into a number of years and in some cases beyond 10 years. The Quality of these consultants in the delivery of analysis, development, testing and implementation services is met with complete client satisfaction, long tenure periods again gives confirmation of meeting service expectations.

Consultants and Directors of Bull Computing have over 20 years experience in the support of key business systems and core business applications locally, across Australia and Globally, and have a good understanding of client requirements and expectations in the provision of services under this category.

A list of companies, appropriate business sector, application nature and skills utilised similar to the key points of this category, and support years experience is covered below.

### SKILLS, EXPERIENCE AND SERVICES

Not Provided

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Both Directors have a BSC degree from University (bachelor in computer science). Professional development courses have been undertaken in business process modelling, Microsoft .Net C# and VB.net, design patterns and practices, SQL Reporting Services, Data Analysis and Database Design, Technical Writing and Client Liaison.

### INDUSTRY PARTNERS OR AFFILIATIONS

Affiliated companies include:

Collabro Australia: Global supplier facilitating the tracking of personnel in oil and gas offshore locations. Collabro offer Business Analysts and Projects Managers (PMP)

OEE Enterprises: Specialist Education and Training System

| **CA (Pacific) Pty Ltd** |
|---|
| **ACN 001 146 345 / ABN 20 001 146 345** |

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Website:  www.ca.com

## ABOUT US

Founded in 1976, CA Technologies (NASDAQ: CA) now have offices in 45 countries, employing more than 11,500 people worldwide. In Western Australia, CA Technologies have a team of over 55+ IT Professionals that have been delivering specialist services to the WA Government for over 20 years.

Unlike many larger organisations, we have a strong local decision making ability, with all management and operational decisions being made in Perth by Perth based employees.

## SKILLS, EXPERIENCE AND SERVICES

- Development of custom software applications, e-Business, Web Apps/Portals and bespoke software.
- Development tools, reporting and content management.
- Application Enhancements.
- Usage and performance monitoring.
- Application Integration
- Application testing.
- Development of training, system manuals and/or user guides.
- Service desk and support services.

Capabilities:

Web - HTML5, XHTML, CSS, Javascript, Web API's, Application Servers eg; JBoss, Glassfish, WebLogic, JRun, Oracle, Apache, Eclipse, WebSphere, ColdFusion, Web Services

Java & Related - EJB, J2EE, Struts, JSP, JSP, JDBC, Servlets;

Microsoft - Visual Basic,  Visual Studio tools, IIS, Office, Project, .NET, SharePoint, MOM's, CMS, C++ and BizTalk;

Mobile - IOS, Android, Windows Mobile

Other – ESB's, Integration & Middleware technologies, Data Warehousing, Metadata

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

ISO 9001:2008; ISO 20000.1 (ITSM); ISO 27001 (ISMS); PinkVERIFY™ ITIL v3; Capability Maturity Model Integration (CMMI); Certified PMP; TOGAF 9 Certified, AGILE Scrum; IT Architecture Methodology (ITAM); CISSP, CCNA, Lean Six Sigma, Certified Information Systems Auditor (CISA)

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Gold Certified Partner; Oracle Certified Partner; Australian Institute of Management (AIM WA); PMI

| CAI Asia Pacfic Pty Limited |
|---|
| **ACN 125 140 990 / ABN 66 125 140 990** |

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**Website:** www.caioffices.com

## ABOUT US

For 34 years and with 4,000 consultants, CAI has operated on the principle that IT solutions should be delivered at a fixed price, on time, and within budget.  We are on the development of service models that leverage defined processes and performance metrics in order to maximise visibility, control, and productivity.  Each of CAI's offerings enables customers to concentrate on their core competencies while preserving customer control over the IT function.

## SKILLS, EXPERIENCE AND SERVICES

Our skills and experience include legacy support (e.g., Cobol), systems integration, and custom Java/.NET development.  CAI brings unique and proven methods from which we guarantee to reduce the cost of application support whilst improving productivity.  We form true partnerships with our clients, large and small, many who have been using our services for 20+ years. Tyco Connectivity (formerly Tyco International) a $14 billion company, has been a client for 28 years in projects where CAI is responsible for their applications.

We have developed systems to manage Biosecurity, to centralise state-wide Project Governance across 117 agencies, and provide Counter Terrorism capability to NYPD.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Our services have been qualified and audited under SSAE16 Type II which include our Application Support (Managed Maintenance) and Software Development methods.

## INDUSTRY PARTNERS OR AFFILIATIONS

We are business partners with Microsoft, Oracle, IBM, SAP, and ServiceNow.  We are affiliated with PMI and the ITMPI.

| **Capri IT Consulting** |
|:---:|
| **ACN 064 135 824 / ABN 60 064 135 824** |

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**General Telephone:**  08 9443 1757

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**Address:**  PO Box 217,   Mt Hawthorn  6915

**Website:**  Under Construction

## ABOUT US

Capri IT Consulting is the trading name for Elizabeth Town Pty Ltd established in 1994, successfully operating for 20 years providing professional ICT services for a range of industry sectors including Financial, Government, Mining and Resources, Utilities, Educational and Health.

Capri IT Consulting is a locally based, independent West Australian firm committed to providing high quality ICT services to Australian businesses in both the public and private sectors.

## SKILLS, EXPERIENCE AND SERVICES

Capri IT Consulting provide a range of ICT Services including:

• Information Technology Project Delivery

• Web Application design and development

• eBusiness solutions and business applications

• Applications Testing, Integration and Implementations

Our industry experience covers specialist experience in corporate applications including:

• EDMS, ERP, CRM, HR, Finance, Education and eBusiness solutions

• Our Clients in Western Australia include State Government agencies and the private sector:

• Mining and Resources: BHP

• Government: Department of Finance, Public Transport Authority, Dept Training and Workforce Development, Dept Commerce and Trade, Dept of Agriculture, Dept Regional Development and Lands, Dept Sport and Recreation, Dept of Industry and Resources

• Education: Department of Education

• Utilities: Western Power, Water Corporation

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Capri IT consultants' qualifications include ICT-related bachelor degrees, Master Information Management and MBA degrees and/or Prince2 certification for project managers.

## INDUSTRY PARTNERS OR AFFILIATIONS

ACS (Australian Computer Society), PMI (Project Management Institute)

| **Cat Tech Pty Ltd** |
|---|
| **ACN 094 186 124 / ABN 82 094 186 124** |

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Website:  www.cattech.com.au

## ABOUT US

Cat Tech is a software solutions provider specialising in web based eProcurement software. Our EASEE suite of products allows for basic internet shopping through to complex Business-to-Business (B2B) eCommerce transactions. Cat Tech has over a decade of experience in eCommerce and web based transaction exchange. Our consulting and programing team have been used by some of the most forward thinking organisations in Australia.

## SKILLS, EXPERIENCE AND SERVICES

EASEE (E-Procurement And Sales Enterprise Enablement) is a flexible and fully scalable e-procurement solution. That means it's suitable for organisations of all sizes, from small agencies to the largest government departments and corporations. What's more, it's unique – no other product spans the buy-side, trading hub and sell-side/catalogue spectrum as comprehensively

Whether you're conducting business-to-business (B2B) or business-to-consumer (B2C) transactions, the customisable EASEE e-procurement solution means you can connect to multiple procurement systems around the world through one integrated system, instead of a confusing muddle of multiple costly, complicated and process-specific packages. Keeping track of orders and inventory couldn't be easier.

EASEE supports OCI, cXML, UNEDIFACT and ebXML transaction sets.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

EASEE is interfaced to many ERP systems including SAP and OACLE.

## INDUSTRY PARTNERS OR AFFILIATIONS

Cat Tech is a Microsoft Business Partner.

| Cathara Consulting |
| :---: |
| **Cathara Consulting** |
| **ACN 148 213 781 / ABN 48 148 213 781** |

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**Website:** http://catharaconsulting.com/au

## ABOUT US

We're value driven and focus on delivery of high quality, tangible business results for our clients. We are a local company, wholly WA-owned and headquartered in Perth.

We focus on our key shared values. Every person who works for Cathara Consulting is carefully selected and trained. Our delivery is based on open industry standards.

We develop long-term, mutually beneficial relationships by focusing on quality and value.

Cathara Consulting has great success in delivering services and projects across the government, tertiary, financial, mining and oil and gas sectors.

Our strength is in our capability, value for money, ability to drive relationships and our skilled and educated Resources.

## SKILLS, EXPERIENCE AND SERVICES

ICT Business Solutions, ICT Applications Development, Applications Testing, Business Analysis, web-based applications development.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Information Technology Tertiary Qualifications, TOGAF, MCPD, Six Sigma, Lean, Oracle, PSM-I Certification

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| **Chameleon (WA) Pty Ltd** |
|:---:|
| **ACN 113 371 645 / ABN 56 113 371 645** |

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**Address:** Suite 7, Unit 29 60 Newcastle Street  Perth  6000

**Website:** http://www.chameleonwa.com/

## ABOUT US

Chameleon (WA) Pty Ltd is an independent and privately owned company specialising in the design, development, implementation and management of strategic corporate and mission critical systems. We take great pride in being able to work on projects of various sizes to complete customer satisfaction. Although fairly small in company size, we strive to deliver quality systems that conform to client specifications.

Chameleon has an extensive history of designing and developing Business Solutions and also in implementing solutions from small to corporate scales. We can provide resources to assist in all stages of the software development lifecycle, from initial concept, detailed analysis and design, development and testing, and if necessary implementation and day-to-day management.

## SKILLS, EXPERIENCE AND SERVICES

We have extensive experience in developing systems that meet and exceed customer expectations on quality, performance and budget. We have undertaken projects in both the public and private sectors, from government contracts to international corporate clients.

Our staff possess a broad range of skills and platform exposure, including but not limited to, Unix, Linux, Windows, Sybase, Oracle, C++, C, Java, Perl, CGI, Html, source control and object modelling.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| Chandler Macleod |
|---|
| **Chandler Macleod** |
| **ACN 090 555 052 / ABN 33 090 555 052** |

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**Website:**  www.chandlermacleod.com

## ABOUT US

For over 30 years, Chandler Macleod IT Services has provided independent IT solutions, either through software development, creating complex business systems utilising the latest technology, web design, mobile apps, project management, change management or transitioning to the cloud. Each business has unique demands of its technology. That's why partnering with a specialist who understands your requirements in developing highly customised solutions can be essential in creating a competitive edge in the marketplace. How we deliver: Providing a broad range of IT resources including IT Consultants, Project Management, Change Management, Business Analysts, Developers, Testers and Support consultants. Working under a scalable management framework backed by documented procedures and structured planning process; Design through the collaborative analysis of business requirements, creation of functional specifications and detailed architecture definition; Development of bespoke or customised IT systems using a range of languages and environments following a strict software delivery methodology to ensure application integrity; Testing services for all scenarios, improving the quality, consistency and performance of your IT systems; Creating a change management strategy to run concurrently with the implementation of a new system and deployment and integration of your new IT system into existing IT environments; Support and maintenance, including remote or on site Help Desk services and providing an on-going onsite system support, maintenance and enhancement program.

## SKILLS, EXPERIENCE AND SERVICES

Chandler Macleod has skills, experience and services in the following: Market intelligence, Strategic business planning, Resource planning, Business process modelling and redesign, Application architecture, Networking, GIS, SharePoint, ERMS, Digital, eBusiness, Web, Cloud services, Telecommunications, Desktop, Service Desk, Integration planning, Information management, Feasibility studies, ICT policy advice, Business Analyst, Project Management, Program Management, Change Management, .Net, Consultancy, Functional Consultant, Hosting, Change Management, Disaster Recovery, Crisis management, Security, Risk Management, Systems Integration, Testing, Revit, Siebel, Prince2, ITIL, CRM, Asset management, Applications, Infrastructure, Servers, Mobile, Data Centre, eCommerce, Database, Data management, Software license, Java, Amazon Web Services (AWS), Microsoft Dynamics, Outsourcing, Onsite, SQL Server, Enterprise architecture, IT Strategy, Solutions Architecture, Design, Development, Cyber security, information Assurance, Agile, Waterfall, Pronto, SAP, Trainer, Technical Writing, Development Operations, Oracle, BizTalk, Wintel, Joomla, Umbraco, Angular JS, Knockout, UX, UI, Software Engineering, VMWare, Roll Out, DataWarehouse, Migration, Cognos, Lightswitch, Business Intelligence, Sitecore, TOGAF

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

AS/NZS 4801:2001, OHSAS 18001:2007, AS/NZS ISO 9001:2008, Professional Indemnity, Combined General Liability (Public or Products Liability), Workers Compensation (all states).

## INDUSTRY PARTNERS OR AFFILIATIONS

Information Technology Contract and Recruitment Association, Australian Business Limited Software Queensland, Microsoft Partnership.

| **Churchill Consulting** |
|:---:|
| **ACN 123 092 973 / ABN 74 123 092 973** |

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**Address:**  Level 7, 225 St Georges Terrace,  Perth  6000

**Website:**  www.churchill.com.au

## ABOUT US

Churchill Consulting is a leading independent Western Australian management consultancy that has offered specialist consulting services for more than ten years, from a dedicated team of highly skilled consultants.

We have gained a reputation in both the public and private sector because of our expertise and because we offer innovative and tailored solutions to the varied and sometimes complex, business problems of our clients. Our solutions are pragmatic, workable and sustainable and we are renowned for delivering outstanding value. Our service offering includes:

Strategic and Planning: analysis, strategy development and business plans, strategic communications and measurement.

Performance Improvement: improving productivity, business model review, implementing change initiatives, integrating mergers and acquisitions.

Marketing and Customer Management: market and customer analysis, strategic marketing and customer planning, implementing customer initiatives, measuring ROI.

Business Information and Analytics: business delivery of enterprise software projects, technology advisory, enterprise information management, advisory analytics.

Project and Change Management: governance, program management office, project management, change strategy management, communication and stakeholder management.

## SKILLS, EXPERIENCE AND SERVICES

Churchill's capabilities and experience is vast and some notable experience in ICT applications development, integrations, project management including testing and maintenance includes contracts with Clough, Clough AMEC, West Australian Newspapers, and WesTrac which involved, implementation, development of a training manuals and guides, reporting and testing of all applications and software.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Provided

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Provided

| **Civica Pty Limited** |
|---|
| **ACN 003 691 718 / ABN 83 003 691 718** |

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### ABOUT US

Experienced providers of software systems, consulting and managed services to the public sector. Working with more than 1800 local government, library, healthcare, education and enforcement organisations worldwide, we have a deep understanding of local environments, current needs and drivers for change. We blend this insight with commercial best practice to deliver practical, cost-effective software solutions that help our customers achieve improvements in customer service and core business processes.

### SKILLS, EXPERIENCE AND SERVICES

We blend this insight with commercial best practice to deliver practical, cost-effective software solutions that help our customers achieve improvements in customer service and core business processes. Analysis of system functionality required to administer business processes, Software implementation projects, Staff Training and Development, Development projects to provide additional functionality, User group services for WA public authorities, Software enhancements, Help desk support services, Contract Management Services, Data Conversion and Migration Services, Software Development Services, Support & Maintenance Services and Training Services.

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

### INDUSTRY PARTNERS OR AFFILIATIONS

HP – Affiliated Partner

| Cobalt Group |
| :---: |
| **ACN 602 988 910 / ABN 71 465 305 724** |

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**General Telephone:**  08 9200 2261

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**Address:**  Suite 2, 4 Nicholson Road,   Subiaco  6008

**Website:**  www.cobaltgroup.com.au

## ABOUT US

Cobalt Group is a niche provider of organisational change management, business transformation and performance improvement services to leading organisations in their respective industries.

Based in Perth, Western Australia, Cobalt Group provides quality and value adding solutions tailored to meet client requirements with the objective of being regarded as "trusted advisors".

We seek to establish and foster long and mutually beneficial relationships with our clients that result in a positive impact on operations and the realisation of strategic objectives.

Cobalt Group has exceptional experience and expertise in a broad range of areas including the resources sector, commercial enterprises and government.

Cobalt Group can rapidly leverage its extensive operational and strategic experience to deliver outstanding and sustainable outcomes for our clients.

Our values and culture are central to our long-term success. We are people focused and build long-term relationships with our clients by espousing honesty, integrity and agility whilst delivering practical and sustainable solutions.

## SKILLS, EXPERIENCE AND SERVICES

Change management • Consulting • Business Analysis • Business transformation • Management consulting • Process design • Performance improvement • Business advisory • Organisation design • Business advisory • Project Management  • Operational model definition • Operational readiness • Process improvement • Communications

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Degree qualified (undergraduate / postgraduate); Prosci Organisational Change Management Methodology; ITIL; Human Change Management Institute Certified (HUCMI)

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| **Connected Systems Group** |
| :---: |
| **ACN 118 875 746 / ABN 68 118 875 746** |

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## ABOUT US

Connected Systems is one of Australia's premier SharePoint Services practices and has extensive SharePoint expertise in the following areas:

- Strategic Consulting (Information Management Consulting and Planning).

- Design & Architecture of SharePoint infrastructure and solutions.

- SharePoint Governance Framework.

- SharePoint features and component development. We are an Independent Software Developer (ISV) of SharePoint components.

- Document Management Strategy and Planning. This relates both SharePoint document management and migration from/to and co-existence with 3rd party EDRMS solutions.

- Enterprise Content Management – using Microsoft SharePoint products.

- Web Development – Implementing web design elements to SharePoint.

- Custom SharePoint User and Administrator Training.

- SharePoint Support Services (3rd level and break-fix).

- Implementation of Microsoft Office 365 solutions.

## SKILLS, EXPERIENCE AND SERVICES

The Connected Systems application development team builds custom software solutions to meet the needs of our clients. We utilise various tools, methodologies, programming languages and databases. We have extensive expertise in:

- Microsoft technologies (Visual Studio tools, IIS, Office, .NET, SharePoint, C# and BizTalk)

- Integration and Middleware technologies, consisting of standards such as COM, XML, Message Queuing, Tibco and Microsoft BizTalk Server;

- SQL Server database technologies;

- Microsoft .NET Frameworks (1.1, 2.0, 3.0, 3.5 and 4.x)

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Gold Partner – Content and Collaboration, Integration

## INDUSTRY PARTNERS OR AFFILIATIONS

AvePoint Premium partner, Nintex Platinum partner, BPA Solution Premier partner, Office 365

| **Consulcad Pty Ltd** |
|:---:|
| **ACN 006 527 644 / ABN 21 006 527 644** |

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**Website:**  www.consulcad.com

## ABOUT US

Consulcad is a project services consultancy that helps organisations of all sizes improve their productivity and efficiency. We do this by drawing on the combined knowledge of our experienced project managers and consultants, as well as the use of technology, to bridge the gap between concept and delivery.

Consulcad is capable of assisting projects of any scale, and at any stage in the project lifecycle. We provide tailored services to ensure our clients gain maximum benefits.

## SKILLS, EXPERIENCE AND SERVICES

Consulcad has experience working with clients at every stage of the project life cycle - from a new idea through development, stand up and implementation to the eventual hand over to business operations.

As trusted advisors to both public and private sector organisations, our expertise is backed by 25 years of successful outcomes and long term client relationships.

We deliver individually tailored services to fit the specific needs of clients, and our services can be categorised into the following areas:

• Program and Project Management Office (PMO)

• Project Portfolio Management (PPM)

• Project Management

• Project Controls and Delivery

• Independent Project Review

• Asset Management

• Technology and Tools

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Consulcad partners with a range of technology providers, including Microsoft, Oracle, Oasys Software and Trimble

| **Content Plus Pty Ltd** |
|:---:|
| **ACN 008 831 132 / ABN 88 008 831 132** |

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## ABOUT US

ContentPlus, a multi-disciplined professional services company delivers solutions to transform business through innovation and exceptional strategy. We specialise in business improvement through project management, information technology and communication services. Our team comprises senior experienced professionals from the Project Management, Communication and ICT areas. Our people are motivated, passionate and highly professional individuals who become great assets to our clients. ContentPlus has a strategic alliance with Realising-Potential to provide additional support services to our clients. Founded in 2002, Realising-Potential (RP) is a boutique West Australian based consulting organisation, specialising in the provision of business consulting, enterprise information architecture, strategy. Our project teams are structured to provide high quality results, driven through a combination of qualified consultants and real world experience. Realising Potential developed the highly successful business process: Realising-Success® Enterprise Architecture Methodology.

## SKILLS, EXPERIENCE AND SERVICES

ContentPlus consulted for numerous agencies in the West Australian Government sector for over ten years. Together with key partner Realising Potential we provide: Analysis and development of applications and software; Development of system manual or guides; Tools and content management; Enhancements; Usage and monitoring reporting; and Application testing.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Prince II Certification in process

## INDUSTRY PARTNERS OR AFFILIATIONS

Realising Potential Pty Ltd

Australian Information Industry Association Member

| CPT Global Australia Pty Ltd |
|:---:|
| ACN 099 766 239 / ABN 66 099 766 239 |

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## ABOUT US

CPT is responding to the Testing activities only within this category. CPT is a leading provider of technical IT consulting services and offers a wide range of testing services including test management, functional testing, performance/load/stress testing and automation that ensures a successful transition of applications to production by providing the development teams an independent check of applications quality. CPT employs over 80 testing consultants spread across multiple test disciplines and has the ability to provide a complete test team and/or specialised testing resources that are responsible for taking on specific organisational roles identified by the client.

## SKILLS, EXPERIENCE AND SERVICES

CPT test consultants are experienced in all facets of the test practice including strategic and tactical consulting across many major sites. From this experience CPT has developed key strategies, methodologies and processes that contribute to the success of all testing disciplines.

CPT consultants are leaders in test services which include generation of Test Strategies, Management of Test Scope, Test Planning and Preparation, Test Execution, Establishment of test repositories and Test Governance.

CPT has provided a full range of testing services to banks, commercial organisations, and state (Victorian Govt.) and federal government agencies. The testing services range from test management on discrete projects to providing independent project test management services on large complex system integration projects. CPT is currently providing testing services in Australia, USA and Canada to our clients.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

CPT's consultants hold various certifications in testing including ISEB (all levels), ISTQB (all levels), CSTP (Certified Software Test Professional, CTM (Certified Test Manager), HP/Mercury Certification and Other tool certifications (e.g. Rational, Compuware).

Consultants also have expertise working with many of the leading industry test tools including Hewlett-Packard's test tool suites; ALM / Quality Centre, LoadRunner and QuickTest Professional in the test automation space.

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| DXC Technology Australia Pty Limited |
|---|
| **DXC Technology Australia Pty Limited** |
| **ACN 008 476 944 / ABN 18 008 476 944** |

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## ABOUT US

DXC Technology is the world's leading independent, end-to-end IT services company, serving nearly 6,000 private and public-sector clients from a diverse array of industries across 70 countries. The company's technology independence, global talent and extensive partner network help clients harness the power of innovation to thrive on change and guide their digital transformation journeys.

DXC Technology has successfully guided the world's largest enterprises and government agencies through successful change cycles. With some 137,000 employees worldwide, the company's deep experience gives it a clear and confident vision to help clients navigate the future.

Our services include; Analytics, Application Services, Business Process Services, Consulting, Enterprise and Cloud Apps, Manufacturing, Security, Workplace and Mobility, Software Licensing and Management, Communications, Media and Entertainment, Energy, Healthcare and Life Sciences, Insurance, Retail, Travel and Transportation, Global Public Sector, DXC Bionics.

Our success stories incorporate having served state and federal governments throughout Europe, US, Asia and Australia. DXC is well placed to help public sector organizations improve accountability, enable efficiency and effectiveness, and promote innovation to deliver new and high-quality services in the digital economy.

## SKILLS, EXPERIENCE AND SERVICES

Workplace & Mobility:  Embrace new ways of working. Move to a secure, richer, digital workplace experience and instant collaboration with the DXC Workplace and Mobility family of services.

Business Process Services & Solutions:  Partner with BPS to drive your business outcomes. Our solutions help you create seamless engagement across your front, middle and back offices. Gain key benefits such as accelerated service delivery, reduced costs, improved customer satisfaction and greater business value in a flexible, reliable and scalable manner.

Optimize and transform your enterprise business processes. Together, we can bring the technology edge to your digital customer. Let's redeploy resources to richer engagements

Cloud Services & Solutions:  Transform to hybrid infrastructure and make the most of your private and public cloud environments, and legacy infrastructure. Our proven services help you securely move the right workload to the cloud and rapidly modernize and integrate applications.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Certifications:  http://www.dxc.technology/search?q=certifications

## INDUSTRY PARTNERS OR AFFILIATIONS

Our Solution and Strategic Partners incorporates 250+ industry-leading Partners works to deliver the right solution and the right team to address complex, critical client business challenges. Our extensive partner network helps us drive collaboration and leverage technology independence. The company has established more than 250 industry-leading Partner Network relationships, inc. 15 strategic partners: Amazon Web Services, AT&T, Dell EMC, HCL, Hitachi, HP, HPE, IBM, Lenovo, Micro Focus, Microsoft, Oracle, PwC, SAP and ServiceNow.

| **Cube Accounting** |
|---|
| **ACN 155 620 054 / ABN 29 501 870 361** |

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**ABOUT US**

We have over 8 years of experience with the Technology One ERP suite and over the years, we have assisted several medium to large companies and agencies in achieving their business objectives by providing guidance on the best use of their systems and in successfully implementing the desired capabilities.

**SKILLS, EXPERIENCE AND SERVICES**

Experts in Financials, Supply Chain, Corporate Performance Management (Dashboards, Portlets and Enquiries), ETL and warehousing, Enterprise Budgeting, XLOne Reporting and Modeller, Workflows and Publisher.

Our services include Training, Implementation, Enhancements and Support.

**INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY**

CPA Australia, Bachelor of Computer Science, Certified Information Systems Auditor, Master of Accounting

**INDUSTRY PARTNERS OR AFFILIATIONS**

Not Applicable

| **Cubility** |
|---|
| **ACN 606 376 185 / ABN 56 606 376 185** |

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**Address:** Level 4, 1111 Hay Street, West Perth 6005

**Website:** www.cubility.com.au

### ABOUT US

The Cubility team has extensive and diverse experience in IT strategic consulting, project and systems implementation, systems integration, database and information management, bespoke application development and the support and administration of application, database and network infrastructure.

The combined Cubility group experience spans over 30 years both internationally and in Australia across diverse industries including manufacturing, shipping, health care, banking, utilities, retail, not-for-profit, property, government, engineering services, resources and energy.

### SKILLS, EXPERIENCE AND SERVICES

Not Provided

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Members of our team have a wide range of certifications including PRINCE2, ITIL, Microsoft and Oracle.

### INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Certified Partner

| Customised Systems |
| :---: |
| ACN 076 395 143 / ABN 47 076 395 143 |

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**General Telephone:** 9243 1469

**Email:** CustomisedSystems@gmail.com

**Address:** 17 Korel Place Sorrento WA 6020

**Website:** Not Applicable

## ABOUT US

Customised Systems has been involved in Providing ICT Planning and Advisory Services to Government and Private Sectors since 1997.

Since 1997, Customised Systems has provided ICT Professional Services and Resources to the WA Department of Health in the way of:

• Solution Architects

• Business Analysts

• Team Leads

• Senior Analyst/Programmers

• Specialist Analyst/Programmers

• Analyst/Programmers

• Senior Developers

• Developers

• Unix System Administrators

• Technical Specialists

## SKILLS, EXPERIENCE AND SERVICES

Skills and Expertise of Customised Systems lay in the Public Health Arena. With over twenty years of experience in providing these services to the WA Department of Health, Customised Systems are very capable of delivering ICT Business Solutions and Implementation Services.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Provided

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Provided

| **Data#3 Limited** |
|:---:|
| **ACN 010 545 267 / ABN 31 010 545 267** |

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**Website:**  www.data3.com

## ABOUT US

Data#3's Enterprise Applications Group - http://www.data3.com/set/enterprise-applications/

In a constantly evolving business environment with ever tightening compliance obligations, your workflow processes, collaboration, records management, and BI and reporting capabilities play a crucial role in enhancing organisational efficiency, productivity and competitiveness.

Solution benefits realised by our clients include; Increase operational efficiency through workflow process automation; Improve productivity by simplifying content and records management, Capture, view and analyse data using familiar Microsoft products, Enhance decision-making with BI and reporting capabilities, Increase data access and visibility across the organisation, Improve workforce flexibility and mobility with integrated mobile apps, Reduce risk and meet compliance obligations and the Creation of new revenue streams for your business through the use of data analytics.

## SKILLS, EXPERIENCE AND SERVICES

Our enterprise applications services cover the following areas: Location Aware Services and Analytics, Enterprise Content Management including Document and Records Management, Business Process Management, Workflow and Forms, Mobile Applications, Portals and Collaboration, BI and Reporting. Data#3 Enterprise Applications also provides bespoke development utilising development resources, depending on our client's needs.  We also offer a support service for our customers. Our skills are in; Business Analysis, Solution Architecture, Development, End User Adoption, Training, Organisational Change Management, UI and UX Design, Project Management.

Technologies that we deploy are; Microsoft SharePoint, Microsoft SQL Server, Microsoft Forefront Identity Manager, Microsoft Team Foundation Server, .NET, Web Technologies (HTML/CSS/XSL/JavaScript/JQuery), RecordPoint, K2, Nintex, CCeX, BlinkMobile

Our experience includes delivering Enterprise Application solutions for clients across many industries, and across commercial, not-for-profit and all levels of government (local, state and federal) within Australia and overseas.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Gold Partner for Collaboration and Content

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft SharePoint, Microsoft SQL Server, K2, RecordPoint, BlinkMobile

| **Datacom Systems (W.A.) Pty Ltd** |
|:---:|
| **ACN 127 916 009 / ABN 52 127 916 009** |

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**Website:**  www.datacom.com.au

### ABOUT US

At Datacom, our award-winning development teams work with you to design software solutions that will integrate with your existing software, solve business problems, and create market differentiation for your business.

We develop robust, high-end software, and are well-known for delivering on-time and on-budget. We are technology-independent, and can therefore work with any tools necessary to deliver a fit-for-purpose solution.

Datacom's development teams can also work with your existing enterprise software products and integrate our solutions back into your business.

### SKILLS, EXPERIENCE AND SERVICES

Datacom has skills, experience and capability with the following services: Analysis & Design (project management, requirements analysis, functionality & user interface design, solution & technical design), Systems Integration (COTS packages, new applications and browser-based/mobile front-ends, Java/J2EE,  Microsoft .NET environment, JBOSS, Mule, Sun, IBM, Oracle, Apache, ForgeRock, SAP Netweaver, Microsoft BizTalk), Open Source (JBoss, Spring, Tomcat, Apache, jQuery, PostgreSQL, MySQL, OpenAM, Drupal) and Custom Software Development (iOS, Android).

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

ITIL (all delivery staff), Resources certified against Microsoft, Apple, IBM, HDS, ISO9001, ISO14001, ISO27001

### INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft, Google, Android, Oracle, IBM, Apple.

| **Dell Australia Pty Ltd** |
| **ACN 003 855 561/ ABN 46 003 855 561** |

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**Website:**  www.dell.com.au

## ABOUT US

Dell Australia is a private Australian Company, wholly owned by Dell Inc. of the United States. We have operated in Australia for more than 26 years and employ more than 1,000 staff.

Our professional services are predominantly delivered or managed by Western Australia based staff, who are supported by a Australia-wide network of Dell specialists and consultants.

With one of the most comprehensive IT services and business services portfolios on the planet, Dell Services can tailor capabilities with your objectives in mind. Our proven approach is unique in the market, differing considerably from the services models of the past. We start with standard, modular services components that we tailor for your business. Then, we apply our deep industry expertise to accelerate the results that matter most to you. We partner with you, every step of the way, to help you build and realize your vision.

## SKILLS, EXPERIENCE AND SERVICES

Dell provides a broad range of services to meet most, if not all, activities within Category 2: ICT Business Solutions Implementation Services as they apply to our portfolio of managed, consulting, deployment, support and security services.

Our service encompasses: Business Process Outsourcing, Application Services, Cloud-Based Services, Support Services, Deployment Services,IT Consulting, Managed Services, Training Services.  Dell has delivered these services for numerous corporate and government customers around Australia.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Dell consulting and field staff maintain appropriate certifications for their area of expertise, including VMware, Microsoft Windows, Lync, Exchange, SharePoint, SQL, Systems Centre, and Citrix.

## INDUSTRY PARTNERS OR AFFILIATIONS

Our Global Alliances program means Dell works with a diverse range of strategic partners, including Microsoft, Oracle, Red Hat, VMware, Citrix, SAP.

| Deloitte Touche Tohmatsu |
|:---:|
| **Deloitte Touche Tohmatsu** |
| **ACN N/A / ABN 74 490 121 060** |

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## ABOUT US

Deloitte is the largest tier one consulting firm in Perth with over 500 local (WA based) staff and partners, with over 100 experienced in ICT project delivery. We provide a wide range of ICT related services from strategy development, through to business case preparation, specification and selection, architecture, design and implementation. The WA team can be augmented with staff from our national and international offices which encompass in excess of 200,000 professionals. For large implementation engagements we are able to call upon our offshore Extended Development Centre which has ~6,000 individuals specialising in various ERP, BI, ECM and Digital products.

## SKILLS, EXPERIENCE AND SERVICES

Deloitte has an unrivalled implementation capability spanning major ERP products including Oracle and SAP, major business intelligence tool sets (IBM Cognos, Business Objects, Tableau, Qlikview) and various cloud applications (including Salesforce.com) and digital applications (including Adobe, Sitecore, Oracle) for website, social media and digital marketing solutions. Our ICT professionals are able to assist with all aspects of the implementation lifecycle from software specification, analysis, through detailed development and into testing, change management, training delivery and embedding activities. We can assist with product and implementation strategy, data architecture design, data migration and cleansing either as standalone activities or in a wider project context.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

All Deloitte personnel hold a tertiary level qualification with a significant proportion holding post graduate and professional certifications in a wide range of specialist domains including ICT, change management and project management (PRINCE2, PMBOK). A large number of our ICT focused consultants hold product specific qualifications including Oracle/Hyperion, SAP BPC, IBM Cognos TM1, Tableau and more general qualifications including TOGAF.

## INDUSTRY PARTNERS OR AFFILIATIONS

Deloitte has long standing relationships with a wide variety of ICT vendors and have partnered with then on complex engagements resulting in significant industry recognition. Formal partnerships with vendors include Oracle, SAP, IBM (Cognos), Salesforce.c

| **Denver Technology** |
|:---:|
| **ACN 009 426 420 / ABN 73 195 742 604** |

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## ABOUT US

Denver Technology is privately owned, ITIL-aligned Australian information technology consulting, services and solutions provider.

Established in 1989 with the successful merger of Australian Computing Technology and Dixon, Pepall & Associates, Denver Technology has continued to build upon an enviable reputation in the marketplace as a highly respected consultancy, with the expertise, experience and capacity to deliver the full spectrum of ICT services to its clients.

As an innovative and progressive IT solutions provider employing over 75 IT professionals in Australia, Denver Technology continually demonstrates its ability to deliver business-based value to its customers. Denver Technology has the depth and breadth of products and services to empower its clients and assist them to maximise their return on ICT investment.

## SKILLS, EXPERIENCE AND SERVICES

With more than two decades of industry experience, and a diverse range of clients across numerous industry sectors, Denver Technology is intimately aware of the challenges faced by both the extended enterprise and the small-to-medium sized enterprise.
• Managed services and IT support
• Cloud services, including Office 365, Exchange online, Amazon Web Services and Microsoft Azure
• Networking: routing & switching, wireless, security & Voice Communications, for Cisco, Dell, HP, Palo Alto
• Microsoft core technologies – Windows, Exchange, SQL Server, Lync, Hyper-V and Lync/Skype for Business Enterprise Voice
• Server, Desktop and Application Virtualisation – Hyper-V, VMware, Citrix
• Backup and disaster recovery, including our own D-Cloud Backup product
• Datacentre design, implementation & support
• Microsoft SharePoint consulting, design and implementation
• Enterprise Security Consulting – ie Penetration Testing, Web Application Security Testing, Social Engineering Testing etc

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Cisco Premier Partner, Palo Alto Silver Partner, Citrix Silver Partner, Dell Preferred Partner, Amazon Partner, Microsoft Gold Partner, ITIL, Prince 2

## INDUSTRY PARTNERS OR AFFILIATIONS

Cisco, Microsoft, Palo Alto, Citrix, VMware, Dell, Nimble, HP, Veeam, Amazon Web Services, Microsoft Azure, OPENVMS, APC, Power Shield, Trend Micro, Symantec

| **Dialog Information Technology** |
|:---:|
| **ACN 010 089 175 / ABN 16 010 089 175** |

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## ABOUT US

Employing over 1,200 consultants Australia wide, Dialog is a leading software and services consultancy with a vast skillset that enables us to provide a broad range of services from Strategic IT Consulting through full lifecycle Application Development and Managed Application Services to long-term Operational Support. Let us help you achieve maximum value for money from your IT investment with the support of Australia's largest privately owned IT services provider.

Dialog has delivered value-added services for the complete Software Development Life Cycle: WA Health; Analysis & Development, Enhancements, Application Testing – eReferrals Project, FSH and PCH projects.

Dept. Fisheries; Analysis & Development, Enhancements, Application Testing, Architecture Planning for Vessel Check System (potential Golden Ghecko Award), Shark Monitoring System.

DSC; Analysis & Development, Enhancements, Application Testing – Accessibility Conversion Project converted all legacy applications to latest version of .NET to be Accessible according to Website Content Accessibility Guidelines (WCAG) 2.0.

NOPTA; – Analysis & Development, Enhancements, Application Testing with Application Architecture Planning for NEATS Project and SharePoint / Nintex Automated Workflow Implementation Project.

## SKILLS, EXPERIENCE AND SERVICES

Analysis and Development of Applications and Software, Implementation Programme such as training as part of the implementation, Enhancements, Application Testing, Development of System Manual or Guides, Tools and Content Management, Development of System Manual or Guides.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

ISO 9001:2008 QEC0644 issued by SAI (Quality), AGILE, PMBOK, BABOK, PRINCE2, SAGE Methodology, Microsoft Certified professionals (MCPs), ISTQB (Testing).

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Gold Partner, Oracle Gold (Worldwide), IBM Advanced Business Partner, SAP, Google Premier Partner, Amazon Web Services Consulting Partner, Hexagon Geospatial Partner.

| **Dimension Data** |
|:---:|
| **ACN 003 371 239 / ABN 65 003 371 239** |

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## ABOUT US

Founded in 1983, Dimension Data plc is an ICT services and solutions provider that uses its technology expertise, global service delivery capability, and entrepreneurial spirit to accelerate the business ambitions of its clients. We work with more than 6,000 clients around the world across many different industries. Dimension Data is a wholly owned subsidiary of NTT Group with over USD 7.4bn in revenues.

We create secure, manageable communications solutions that cover the entire technology stack as well as deliver consulting services to complete the lifecycle of providing solutions.

## SKILLS, EXPERIENCE AND SERVICES

Through our Oakton business, we deliver a full-service Australian digital advisory, solutions and managed services. Oakton is focused on delivering consulting services, data analysis, business applications and digital solutions with a deep, experience-based understanding of the issues and trends of key industry sectors, along with an intimate knowledge of business and operational processes and management systems enabling innovation and provide customised services.

Oakton delivers end-to-end digital solutions to meet a wide array of technological needs. Each solution covers the full delivery lifecycle which includes architecture, design, integration and deployment. From content management systems to omnichannel digital solutions and core business systems, Oakton helps organisations find the most effective solutions for their business. With deep experience delivering solutions using both agile and traditional waterfall methods, Oakton can adapt it's approaches to meet our client's needs, minimise risks and maximise the outcomes of their investments in technology.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Certified Systems Engineer Microsoft Office Communications Server, U.C. Voice Specialization 2, Office Communications Server 2007 - U.C. Voice 3, Certified Application Developer, Certified Database Administrator - Microsoft SQL Server 2000 2 Microsoft Certified IT Professional, Enterprise Messaging Administrator, SharePoint Developer, Windows Server, Business Desktop Deployment.

## INDUSTRY PARTNERS OR AFFILIATIONS

Our certified partners include, Microsoft, Oracle, IBM and SAP.

Additionally we are industry partnered with Apple, Avaya, Bluecoat, Checkpoint, Cisco, Citrix, EMC, F5, Genesys, McAfee, Microsoft, NetApp, Riverbed, RSA Security, Symantic, VMware.

| Diversus |
|---|
| **Amarone Pty Ltd [ACN 131 130 768] as trustee for Amarone Trust and Diversus Pty Ltd as trustee for Freestyle Holdings Trust and Diversus Pty Ltd [ACN 118 259 751] trading as Diversus [ABN 17 200 802 843]** |

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**Website:**  diversus.com.au

## ABOUT US

Diversus is a provider of end-to-end information systems consulting and management consulting, from up-front business strategic planning and analysis through systems design, development, implementation and support of complex software applications.

## SKILLS, EXPERIENCE AND SERVICES

- NET, Java, Oracle, SharePoint, Dynamics CRM, Sitecore Development
- Mobile Application Development
- Web Based Solutions
- Customer Portals and Self Service
- Document Management
- Workflow and Business Process Automation
- Business Analysis, Systems Analysis and Requirements Management
- Business Analytics and Big Data
- Software Quality Assurance and Testing
- Implementation and Operational Support
- Maintenance and Support

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

- Microsoft - Portals & Collaboration – Gold Competency
- Microsoft - Mid-Market Solution Provider – Silver Competency
- Sitecore Gold Certified Implementation Partner
- IIBA – Competency in Business Analysis (CCBA)
- IIBA - Certified Business Analysis Professional (CBAP)
- Six Sigma
- Australian Computer Society Practising Computer Professional (PCP)
- TOGAF
- ITIL Practitioner
- PRINCE2 Practitioner

## INDUSTRY PARTNERS OR AFFILIATIONS

Australian Computer Society and International Institute of Business Analysts

| **Doghouse Group Pty Ltd** |
|---|
| **ACN 109 219 490 / ABN 30 109 219 490** |

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## ABOUT US

Doghouse was founded in 2006, with offices now in Perth and Melbourne. We are set apart by our flexible approach and developer-driven ethos. Our creative and development teams are highly skilled and passionate about delivering beautiful digital solutions. Our clients include the ABN Group, ENJO, Virgin Australia, Western Force, Rusty, Elle Macpherson, AFL and Hawthorn FC.

## SKILLS, EXPERIENCE AND SERVICES

Art Direction

Web Design

Web Development

Content Management Systems

Responsive Websites

Systems Integration

Mobile Applications

Social Media Applications

Bespoke Applications

Blogging

Ecommerce

Managed Hosting Solutions

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Acquia Partner

GovCMS Preferred Delivery Partner

## Domain Knowledge Consulting
### ACN N/A / ABN 27 685 315 847

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## ABOUT US

Domain Knowledge Consulting is a professional IT services management consultancy that supports organisations to develop and manage information and technology assets. We build lasting relationships based on trust, respect and integrity and we actively pursue delivery excellence that drive sustainable customer value.

Organisations are becoming more reliant on information and technology assets to remain competitive. Our management consulting team assist organisations to design IT architecture that meet business objectives and maximise total cost of ownership.

## SKILLS, EXPERIENCE AND SERVICES

Recent Work & Experience

Government (Health) - Developed and managed major elements of a clinical information application system to provide 'live' patient information:

Mining (Resources) - Developed robust business strategy framework to embed 'best practice' processes and procedures into ICT function, delivering:

Utility (Energy) – Developed the management system and reporting process for an executive dashboard

Mining (Resources) - Obtained business and functional requirements for a private cloud computing solution, and developed the business strategy for a document management system

Services

• Application development • IT governance • Enterprise architecture • Program/project management • Quality assurance and compliance

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

.Net, JAVA, Microsoft certified , ISTQB, SharePoint, BABOK

## INDUSTRY PARTNERS OR AFFILIATIONS

Es2, Fujitsu, Crysp, BT, Serco, Moncrieff

| DSC-IT |
|---|
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## ABOUT US

DSC-IT is a privately owned, local WA company, formed in 1999. At DSC-IT we've been providing Fixed Price managed ICT services for almost two decades. As the IT partner you can rely on, we design and implement solutions that help your organisation achieve productivity and growth.

We are your technology partner, never just your provider. That's the DSC-IT difference

We understand that the success of your organisation is critical. That's why we work to optimise that success. Other companies begin with a technical solution and work backwards, trying to sell you on features that may or may not align with your business needs. Not us. Our solutions are defined and developed by starting with your business needs. Now that's a true partnership!

## SKILLS, EXPERIENCE AND SERVICES

IT Application Project Services (Microsoft Office365, Azure, SharePoint Document & Records Management, SharePoint integration with Skype for Business / Lync, Yammer, SharePoint Public Websites / Intranets / Extranet. Business Process Management (BPM) Workflow and forms, Application Architecture, .Net, MVC Development)

Record point – Document and Records Management Solution

Nintex Workflow, Forms and Live – BPM, Workflow, Forms, Mobile Forms, Mobile Applications.

Dynamics CRM integration with Enghouse / Zeacom Call Centre

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

See Industry Partners

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Certified Partner including Skype for Business / Lync.

Microsoft Cloud Partner.

Microsoft Azure Partner.

Microsoft Office365 Partner.

Enghouse Interactive / Zeacom Call Centre Solutions

Microsoft Gold Authorised Education Reseller

Nintex Certifi

| DWS Advanced Business Solutions |
|---|
| ACN 055 672 163 / ABN 64 055 672 163 |

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**Website:**  http://www.dws.com.au

## ABOUT US

DWS is an Australian Professional Services Company established in 1991.  We deliver quality project software and support services at excellent value for money with more than 500 consultants nationwide with offices in Perth, Melbourne, Sydney, Brisbane, Adelaide and Canberra.

Our ability to keep long-term relationships with clients is driven through our client-centric approach and our commitment to our core values of integrity, honesty and transparency backed up by our Quality Management framework, SpinnakerOne, which is used extensively on our engagements.

## SKILLS, EXPERIENCE AND SERVICES

DWS has a deep, core range of skills when it comes to delivering services that meet Category 2 – ICT Business Solutions Implementation Services. We can deliver the following services locally and nationally:

- Analysis and development of applications and software – for COTS, bespoke and web solutions

- Development, testing and deployment of solutions in a number of core technologies

- Operationalisation and handover of solutions into operational production environments.

Our belief in quality, our strong consulting cadre and enviable delivery track record make DWS a delivery partner of choice when a customer requires a solution to a business problem.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

AS/NZ ISO 9001 Quality certified professional services company

Microsoft Gold/Silver Certified Partner

IBM Premium Business Partner

## INDUSTRY PARTNERS OR AFFILIATIONS

DWS is an IBM Premium Partner, Microsoft Gold Certified Partner (since 2011), Oracle Gold Partner and K2 Partner and sponsors the International Institute of Business Analysis and the MIT Centre for Information Systems Research (CISR).

| Electroboard Solutions Pty Ltd |
|---|
| **ACN 118 842 372 / ABN 47 118 842 372** |

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## ABOUT US

ELECTROBOARD Solutions is one of the largest independent Systems Integrators in Australia with 29 years industry experience, a national and international presence with offices in all Australian capital cities, states and territories, as well as subsidiaries in Canada and the United States. An Australian owned and operated company, ELECTROBOARD employs 200+ full-time employees, and has a proven track record of successfully delivering more than 65,000 AV / VC / ICT projects.

BROADREACH Services (a wholly owned subsidiary) is an Australian Managed Services provider ranked 81st in the Top 501 of worldwide Managed Services Providers by MSP Mentor in 2014.

## SKILLS, EXPERIENCE AND SERVICES

ELECTROBOARD Solutions together with BROADREACH Services (acquired by the ELECTROBOARD Group) has selected in-house capability to support server and application hosted services. Partnerships also exist with specific companies to extend capability to meet more complex project tasks. To augment our IT infrastructure capabilities we also offer Application Development capabilities for provision of custom software packages.

ELECTROBOARD Solutions and BROADREACH Services are also able to design and deliver discrete software solutions through to complete Enterprise Resource Planning systems using a range of programming languages including VB, C# .net, TSQL, HTML5, CSS3 and jQuery.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

- ITIL Certified Practitioners
- Bachelor of Science – Information Systems
- Prince2 Project Management Practitioners
- Bachelor of Commerce – Telecommunications Management
- TOGAF 9 (Part I & Part II)
- Certified Production & Inventory Management
- Managing Successful Programmes (MSP)
- Master's degree in Logistics Management

## INDUSTRY PARTNERS OR AFFILIATIONS

ELECTROBOARD Solutions and BROADREACH Services maintain 100+ industry partners / supplier contracts with some of the world's most recognised suppliers some including: Cisco, Appspace, Arrive Systems, Microsoft, Polycom, Prowise, Samsung, NEC and 100 other

| **Empired Limited** |
| :---: |
| **ACN 090 503 843 / ABN 81 090 503 843** |

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## ABOUT US

Empired Ltd is a national IT Services Provider with a broad range of capabilities and a reputation for delivering enterprise class services and solutions. Established in 1999 in Western Australia, Empired has been a publicly listed company (ASX: EPD) since 2007. With a team of over 800 highly experienced and certified IT professionals located in Perth, Melbourne, Sydney, Brisbane, Adelaide, New Zealand and Seattle, Empired has built a reputation for service excellence, making it a leading provider of business technology solutions to both government and private sectors.

Empired has a strong history of growth and contracted recurring revenue, and is positioned to leverage to growth trends with core solution offerings in Cloud, Enterprise Mobility, Big Data and Business Analytics. Empired operates through three interactive business streams, Applications and Consulting, Infrastructure Services and Business & Productivity Solutions. Together they provide a breadth of service and expertise not seen in other consultancies, bringing together a range of services to provide 'end-to-end' advice and solutions. Our flexible service delivery approach and proactive attitude has enabled Empired to secure clients that range from medium size entities through to large enterprise accounts with services delivered across Australia, South East Asia and beyond.

## SKILLS, EXPERIENCE AND SERVICES

Empired is a leader in the Australian IT Services market, assisting organisations transform their business. Our success lies in understanding that a successful project requires different disciplines: business consulting, project management, creative design, architecture, development, training, and support. Our key capabilities include applications delivered via a proven Agile Scrum delivery methodology, integration (application 2 application and business 2 business) solutions using world class products such as TIBCO, Redhat (JBoss) and Microsoft BizTalk, Enterprise Portals, with SiteCore and EPiServer, Cloud with Office 365, EDRMS with RecordPoint and SharePoint, CRM solutions including Microsoft Dynamics CRM, ERP with Dynamics AX and NAV, Enterprise Social with Yammer, change management and business intelligence with Power BI and the Microsoft BI Stack. We hold five Microsoft Gold Competencies covering Dynamics CRM, Business Intelligence, Collaboration and Content, Enterprise Resource Planning and Application Development. Empired is recognised as the largest Microsoft CRM partner and largest SharePoint Partner in Australia.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

In excess of 350 certified team members with multiple certifications including PRINCE2, PMBOK, ITIL, Agile, Scrum, Lean, TOGAF, Java, TIBCO, Redhat and .Net

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Gold Partner, TIBCO partner, Red Hat Technology Partner

| E-Prim Pty Ltd |
| --- |
| **E-Prim Pty Ltd**<br>**ACN 094 653 648 / ABN 13 094 653 648** |

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## ABOUT US

E-Prim is a Western Australian company, formed in 1999 with extensive experience in Information technology projects in Australia, UK, USA and Asia. E-Prim ethos, drive and corporate direction is to offer to the Government and Business community in Western Australia a company that can provide dynamic, forward thinking and experienced services with outcome driven personnel at competitive rates. Applications and infrastructure related services has been the direction, with quality delivered products the primary focus of the company, and has been a major portion of the services E-Prim has provided for the last 14 years. Since formation, the company has grown year on year attracting a range of experienced professional and technical personnel to meet Clients requirements. E- Prim is not a 'body shop' but a progressive service provider aligned to the needs and strategic direction of the client.

## SKILLS, EXPERIENCE AND SERVICES

Project Management and related services, software development, Testing, implementation of software solutions, J2EE, EJB, Oracle, Junit Test, web services, XML, XSL, XML parsers, SOAP, JavaScript and TOAD. Hewlett-Packard ALM Quality Centre (HPQC ALM). Rational Test Suite and TechExcel. Data analysis, data profiling, data migration and data cleansing. Assigned programming tasks to team members and set milestones to monitor progress. Change management throughout the project life cycle. Created detailed project plan with well-defined tasks, milestones, client sign-offs and specifications, which served to communicate project progress to management. Delivered technical briefings and project plans to management. Demonstrated fiscal accountability, frequently delivering projects under budget. Results-driven project management professional with significant and progressive experience and expertise in such project-management concepts as project plan, project completion, scope, costing, scheduling, risk management, contract negotiations, planning and tracking, quality, and change management throughout the project life cycle.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Prince2, BABok, ISTQB, ITIL

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| Equilibrium Interactive Pty Ltd |
|---|
| **Equilibrium Interactive Pty Ltd**<br>**ACN 112 669 726 / ABN 32 112 669 726** |

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## ABOUT US

Web development companies and digital agencies in Perth come and go at a dizzying speed. But, for almost 20 years, Equilibrium has grown, matured and thrived in the digital space. In the last 5 years alone, Equilibrium has picked up 25 industry gongs, making us one of the most awarded digital agencies in Perth. Equilibrium is also the only agency in the country to win Most Outstanding Website at the Australian Web Awards twice.

## SKILLS, EXPERIENCE AND SERVICES

Equilibrium has the expertise, experience and capacity to fulfil the following ICT/digital services:

1) Strategy - Digital strategy, Research and analytics, Channel planning, User Experience (UX) and Information Architecture (IA), Concepts and prototypes, Content strategy, Search strategy, CMS selection, Technical consultation
2) Web and mobile - Website development, Content Management Systems, eCommerce, 3rd party integration, Interaction and animation, Learning and training systems, Custom web applications, Mobile responsive design, Mobile readiness, Mobile applications (mobile apps), mCommerce
3) Technology - Cross-platform development, Quality assurance, Hosting & managed Services, Solutions architecture, End-user security, Microsoft .NET specialists
4) Optimisation - Analytics and data reporting, Improvement strategies, Real-time monitoring, Future proofing, User behaviour reporting, Service Level Agreements (SLA), Ongoing support

Skills and platforms: We have the in-house expertise and capacity to develop web and mobile applications using the following technologies:  HTML, CSS, HTML5, .NET, C#, Umbraco, Sitecore, Sitefinity, open source CMS, ASP.NET, MVC, JavaScript, jQuery, Angular JS, AJAX, Design, Mobile applications, Xamarin, Phone

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Sitecore Certified Developer
Sitecore Certified Marketer
Microsoft Certified Professional

## INDUSTRY PARTNERS OR AFFILIATIONS

Australian Web Industry Association
Port 80
Perth Advertising and Design Club
Communications Council WA
Australian Institute of Management
Sitecore Certified Partner
Campaign Brief

| Ernst & Young |
| :---: |
| **ACN N/A / ABN 75 288 172 749** |

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## ABOUT US

In a world of unprecedented change, EY Advisory believes a better working world means solving big, complex industry issues and capitalizing on opportunities to help deliver outcomes that grow, optimize and protect clients' businesses.

From C-suite and functional leaders of Fortune 100 multinationals to Public Services and Government, EY Advisory teams with clients — from strategy through execution — to help them design better outcomes and deliver long-lasting results.

A global mindset, diversity and collaborative culture inspires EY consultants to ask better questions. They work with the client, as well as an ecosystem of internal and external experts, to co-create more innovative answers. Together, EY helps clients' businesses work better.

## SKILLS, EXPERIENCE AND SERVICES

Our experienced professionals can help you rethink how you architect, deploy and manage technology and make the most out of your ICT investment. We can work with you to help accelerate business performance through the following key ICT Business Solutions Implementation Services:

- Requirements gathering and analysis

- Configuration and customisation of applications, software and development of interfaces

- Program implementation and planning

- Agile Delivery

- Application testing and defect resolution

- Go-live planning and execution

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

TOGAF, PRINCE2, ITIL

## INDUSTRY PARTNERS OR AFFILIATIONS

EY-C3, SAP, Microsoft

## ES2

**ACN 163 419 136 / ABN 57 163 419 136**

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### ABOUT US

ES2 is focused on assisting business with deploying and evolving their Application platform such as SharePoint. The phenomenal uptake of SharePoint as an Enterprise Application has introduced many challenges to information, business and technology managers. Our strength in Systems Architecture helps business to scale and deliver high-end solutions to their users. Our team has the skills and local experience to deliver high quality, value for money solutions that meet business requirements. Our Enterprise Application team focuses on platform governance and change management to mitigate business impact.

### SKILLS, EXPERIENCE AND SERVICES

SharePoint - EMC Storage and VMware virtualisation partner / Solution Architecture - Information Management utilising SP platform / Business Process Automation solutions / Analysis and development of applications and software / Development of training manuals and guides / Alfresco / Application testing / Service desk services / Validating deployments, high-end troubleshooting / SharePoint Solution - design, development and implementation of Enterprise scale deployments / Maturity and Readiness Assessments / EDRMS Solutions / EpiServer

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Certified Solutions Expert (MCSE) – Databases (2008/2012) / PMI Practitioner / Microsoft Partner / CISSP / ISO27001 / SSCP / CBCI / SABSA Foundation / Microsoft Certified Technology Specialist (MCTS) – SharePoint 2010/2013 / Microsoft Certified Solution Developer (MCSD) – SharePoint / WebTrends Analytics Engineer / CIRM / CISA / CISM

### INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Gold Partner / K2 Partner / Gimmal Partner / Pervasent Partner / (ISC)2 Official Partner

| Esri Australia |
|---|
| **Esri Australia** |
| **ACN 008 852 775 / ABN 16 008 852 775** |

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## ABOUT US

Esri Australia are experts in location intelligence, and specialise in providing complete location intelligence services and solutions that contribute to the success of a client's organisation – Esri Australia is the vendor of Esri's ArcGIS software and we provide services wholly in and around this platform.  Our Professional Services team of over 70 IT & GIS professionals have the skills and experience to undertake GIS application development and implementation projects based around the Esri product set across a range of technologies and IT environments. As we are the sole Australian distributors of the world leading Esri GIS software products our unique relationship with Esri Inc. in the United States provides the Esri Australia professional services team with opportunities that are not available to other GIS development organisations.

## SKILLS, EXPERIENCE AND SERVICES

Esri Australia Professional Services specialises in the delivery of Esri based Geographic Information Systems and IT systems integration including;

• Creating roadmaps for a location intelligence solution via Strategic GIS consulting and Business Analysts services;

• Developing system architectures that complements a client's existing technology stack;

• Defining, scoping, designing and configuring or developing customised solutions around the Esri technology stack to ensure customers business requirements are met;

• Configuring and/or developing, testing and implementing customised solutions, ensuring defined performance requirements are met, and the solution is fully optimised.

• Esri Australia Enterprise Advantage Program designed to assist customers with visioning and geospatial enablement across their organisation through focused technical advisory, annual planning/review meetings and a jointly developed technical work plan.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Esri Australia currently has 55 staff who hold Esri certifications in the ArcGIS suite of products.

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft, IBM, SAP, NGIS

| **Fujitsu Australia Limited** |
| :---: |
| **ACN 001 011 427 / ABN 19 001 011 427** |

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## ABOUT US

Fujitsu is one of the top 3 ICT service providers with over 5,000 staff and $1.2B revenue in Australia and approximately 170,000 employees in over 100 countries. Fujitsu has extensive systems delivery experience in large and complex environments in a multitude of clients. Business and application services form part of our core service.

## SKILLS, EXPERIENCE AND SERVICES

**Applications Development services** including business analysis, architecture, system design, applications programming, database delivery, content development.
**Establishment** services including system delivery environments configuration, source control, development tools, backup and recovery, data and content management, delivery standards, quality practices, information & systems security, change control.
**Application Testing Services** including test strategy, test plans, test tools usage, functional and non-functional test development, test execution, test reporting.
**Integration** services including, analysis, design, development, coordination of functional changes and release timing for externally interfaced systems.
**Implementation services** including implementation strategy & plans, robust deployment and migration practices, people communication, system documentation, user guides, training materials, training delivery, support materials, business continuity plans.
**Maintenance services** including break & fix support, enhancements, monitoring, usage and access control, change control, release management, ITIL processes. Management of Change Windows in a 24x7 online environment. Service desk. Transition planning.
**Project Management & Project Governance** including start-up, planning implementation, risk and issue management, monitoring, controlling, reporting, closure, change management and Delivery reviews.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Fujitsu's management systems are operated in accordance with AS/NZS ISO 9001 and AS/NZS ISO 14001 and with ISO/IEC 20000.1, ISO/IEC 27001 and OHSAS 18001 where relevant. Fujitsu staff hold a range of certifications and qualifications including; Prince2, MSP, PMP, ITIL, TOGAF, CMC, PMBOK, BABOK, BPMN, PROSCI, CISSP, CPA and industry memberships such as the Australian Computer Society, Australian Institute of Management, and Project Management Institute.

## INDUSTRY PARTNERS OR AFFILIATIONS

Fujitsu is an Information Technology Service Management Forum (ITSMF) member and has affiliations with industry leaders including: CA, Capita, Cisco, Citrix, Compuware, EMC, IBM, Intel, InfoVista, Lenovo, Microsoft, Motorola, Hitachi Data Systems, NetApp, Novell, Oracle, Red Hat, Rocket Software, Salesforce.Com, SAP, Sybase, Symantec, VMware, Service Now, Amazon, Google, SAS (Statistical Analysis Systems), RMP (RunMyProcess), FreeSoft, Gupta, Dell, Symantec and CU2Global.

| Full Circle Partners |
|---|
| **Full Circle Partners** |
| **ACN 122 064 537 / ABN 51 122 0645 37** |

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**General Telephone:** 08 63635354

**Email:** Andrew@fullcirclepartners.com.au

**Address:** Suite 7, 1st Fl Shafto Lane, 872-884 Hay Street  Perth  6000

**Website:** www.fullcirclepartners.com.au

## ABOUT US

We provide our clients with end to end Business Solution services specialising in transformation projects, particularly around ERP, Project Management, Change Management and Business Analysis. We currently have over 80 employees working on our client projects, mainly in WA across utilities, government, mining, transport and construction. We have offices in WA, NSW and Singapore and have a proven model for delivering solutions for small to large clients. We are a SAP VAR with expertise in the ERP space.

## SKILLS, EXPERIENCE AND SERVICES

Skills and services; ERP particularly SAP technical and functional skills across Finance, HCM, Successfactors, Production, Sales, Distribution, Plant Maintenance, Business Warehousing, CRM, ABAP. Also, Change Management, Systems Implementation, Testing, Project Management, Business Analysis, Security, Capacity Planning, Training.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

SAP, Deloitte, HCL Axon, Blue Pencil.

| **Fusion Applications Pty Ltd** |
| :---: |
| **ACN 128 751 468 / ABN 30 128 751 468** |

**Contact Name:**  Craig Wood

**Direct Telephone:**  0422 906 060

**General Telephone:**  Not Provided

**Email:**  cwood@fusionapps.com.au

**Address:**  Level 1, 191 St Georges Terrace, Perth  6000

**Website:**  www.fusionapplications.com.au

## ABOUT US

Fusion Applications is an Oracle Gold Partner, specializing in Oracle implementations and upgrades in WA. Since 2007, we have built up a team of 35 dedicated WA based Oracle experts, who have unparalleled local experience and a deep understanding of the full implementation cycle along with the ongoing support requirements.

Our service provision and offering, which combines both an in-depth, practical business understanding and relevant technical expertise, will ensure that Govt. Agencies will get the solution most fit for purpose, aligned with experienced support consultants after an implementation to ensure a critical, long-term sustainable approach. Since 2012, Fusion Applications has successfully implemented 6 large Oracle e-Business Suite R12 Financials and Procurement solutions in WA State Government. All projects were delivered on time, and on budget. All of our projects are references, namely: Dept. Finance, Dept. Commerce, Dept. Regional Lands, Dept. Parks and Wildlife and Venues West and Dept. Mines and Petroleum. Fusion Applications has a wealth of State Govt. IP and reusable Oracle components; we have the ability to fast track our projects with pre-built proven solutions and our State Govt. ERP template.

## SKILLS, EXPERIENCE AND SERVICES

Fusion Application services cover the following Oracle related components: Oracle R12, ORACLE ERP CLOUD implementation and re-implementation; Oracle Upgrade projects such as 11i to R12; Oracle Business as usual Support; Oracle Database Administration; Oracle Middleware implementation and support; Oracle Functional and Technical for the following: Financials, Procurement, Projects, EAM, Inventory, WMS; Oracle Business Intelligence and Oracle HRMS/Payroll. We provide services for all Oracle related modules and technology through local highly experienced consultants. All of our projects are references, namely: Dept. Finance, Dept. Commerce, Dept. Regional Lands, Dept. Parks and Wildlife and Venues West and Dept. Mines and Petroleum.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Oracle E-Business and Oracle Business Intelligence Implementation Certified Partner.

Oracle ERP CLOUD IMPLEMENTATION CERTIFIED SPECIALISTS

## INDUSTRY PARTNERS OR AFFILIATIONS

Oracle Gold Partner

| Galway Consulting |
|---|
| **ACN 068 149 502 / ABN 86 068 149 502** |

**Contact Name:** Nick Mandoki

**Direct Telephone:** 0418 959 253

**General Telephone:** Not Provided

**Email:** Nick.mandoki@galway.com.au

**Address:** Joondalup

**Website:** galway.com.au

## ABOUT US

Since its founding in 1995, Galway Consulting Pty Ltd has provided professional services in ICT to many public and private sector organisations principally in Western Australia. We have provided our clients with knowledgeable and experienced consultants to design, develop, and support software packages – both bespoke applications, and customisations/integrations to off the shelf packages.

We have built great a reputation based on professionalism, integrity and personal engagement. We thoroughly enjoy assisting organisations reach their business goals and we thrive on opportunity and challenge.

## SKILLS, EXPERIENCE AND SERVICES

Galway Consulting is primarily focused in the Oracle arena, with expertise in Oracle SQL, PL/SQL, ADF, Forms & Reports. However these skills are often supplemented by custom development work using current tools such as java and .NET.

Galway Consulting has experience implementing, customising, building integrations, and supporting the a number of major ERP systems including:

- Oracle e-Business Suite
- Alesco HR
- Callista Student Management
- Oracle CRM
- MedGate

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| GnL Enterprises |
|---|
| **GnL Enterprises** |
| **ACN 119 338 055 / ABN 40 119 338 055** |

**Contact Name:**  Greg Allard

**Direct Telephone:**  0408 959 308

**General Telephone:**  0408 959 308

**Email:**  gregallard@iinet.net.au

**Address:**  10 Tristan Rd,   Gwelup  6018

**Website:**  Not Applicable

## ABOUT US

GnL Enterprises is a Perth based Pty Ltd Company, established in 2008, which provides specialist ICT, Business and Management consulting services to government agencies and selected organisations throughout Australia.  GnL Enterprises was established by Greg Allard and Linda Felton who are co-owners and Directors. Both have extensive Business and ICT careers primarily in the WA marketplace and have worked in and understand the industry in WA and, in particular, the nature and ways of working of WA Government Agencies.

GnL operates via a team of high quality staff and consultants that have extensive experience and a wide range of expertise in the ICT profession. GnL offer cost effective solutions that will provide personnel who will ensure the service / projects are delivered on time and budget and to client satisfaction, and who will be fully supported by GnL Management.

As an organisation, GnL is committed to the highest standards of business ethics and required confidentiality. We recognise our responsibility to our clients, our business, and the business community in which we operate, and ensure the consultants we offer and the services we deliver are within a consistent ethical framework.

## SKILLS, EXPERIENCE AND SERVICES

GnL can provide staff highly experienced in the planning and development of ICT applications development, establishment, implementation, integration, management, testing and maintenance.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

GnL Consultants will be offered in line with certifications and qualifications required by the Client for any particular role, however underpinning that we offer personnel with extensive experience and expertise and with excellent communications and interpersonal skills – these are a pre-requisite for working with GnL Enterprises.

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| **Hatchd Digital** |
| **ACN N/A / ABN 17 289 956 282** |

Contact Name:  Anna Smith

Direct Telephone:  08 6180 2490

General Telephone:  08 6180 2490

Email:  hello@hatchd.com.au

Address:  171 Mounts Bay Rd,   Perth  6000

Website:  http://hatchd.com.au/

## ABOUT US

Hatchd is a digital agency. We use technology to help brands delight, engage and inspire consumers through innovative experiences and interactive touch points.

You can get a taste for what we've produced on our website at http://hatchd.com.au/work/

## SKILLS, EXPERIENCE AND SERVICES

Front End Development: Standards-based responsive HTML5 & CSS builds, Responsive email builds, Auditing & implementation of accessibility requirements as per WCAG, Canvas (2d and 3d), UI animation based on CSS, SVG and Javascript, HTML5 offline storage & web SQL databases.

Back End Development: Fast & reliable web applications, Dynamic Javascript applications, Load & performance testing, Database & application optimisation, CMS implementation and extension

Infrastructure: Web application hosting, monitoring & reporting, orchestration, configuration management, disaster recovery, high availability.

Technical architecture: Technical solution architecture, transition planning, API design and specification, technical documentation.

Creative: Visual style guides, interface design, graphic language, photography, illustration, motion graphics, animation, video.

Activation & Engagement: Copywriting, content design & style guides, community management, social analytics, influencer engagement & events, online PR, content publishing, sponsored content, paid search (Google Certified), display media (Google Certified), email marketing, media optimisation and reporting.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Google Partner Certifications: Google Adwords & Fundamentals, Search & Display Advertising, Winner of Campaign of the Year at the 2013 WA Advertising Awards, Bronze Winner at the 2014 International Content Marketing Institute Content Marketing Awards

## INDUSTRY PARTNERS OR AFFILIATIONS

Member of ADMA (Association for data driven marketing & advertising)

Member of The Communications Council

| HAYES Information Systems |
|---|
| ACN 169 127 824 / ABN 96 169 127 824 |

**Contact Name:** Duncan Hayes

**Direct Telephone:** 0438 930 111

**General Telephone:** 08 9261 7788

**Email:** Duncan@hayesis.com.au

**Address:** Level 3, 267 St Georges Tce, Perth 6000

**Website:** www.haysesis.com.au

## ABOUT US

Hayes Information Systems is an independent information technology consultancy specialising in Information Management, Change Management, Functional Support, Training and associated Technical and Migration Services. Our senior consultants possess a minimum of 20 years experience in planning and advisory services within the government and private sector.

Hayes Information Systems has a reputation on providing leading-edge, tailored ICT solutions for our clients.

Hayes Information Systems services span the complete project life cycle delivering value from conception to the completion of the project. We provide related infrastructure architectural, operational and support services to ensure post-implementation, the host infrastructure is maintained to maximise efficiency and performance.

We provide outstanding expertise, professionalism and client service. Hayes Information Systems is outcome-driven ensuring the ICT solutions we recommend are focused on our client needs – specifically being able to meet budgetary, timeframes and functionality requirements.

Hayes Information Systems is focused on maintaining meaningful vendor partner relationships and finding the best ICT solution for our client's specific requirements.

## SKILLS, EXPERIENCE AND SERVICES

Information Management Advisory Services
Business Intelligence and Analytics
Functional and Technical IM Support Services
Enterprise Content Management Systems
Enterprise Infrastructure Implementation and Managed Services
Application and Data Migration Services
Database Administration
24/7 Service Desk

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Various OpenText, TRIM, SAP, HP, HDS, Cisco and Documentum Certifications, Prince 2, Agile and ITIL

## INDUSTRY PARTNERS OR AFFILIATIONS

OpenText / SAP / EMC / HP / TrobexisOne / Institute for Information Management / Cisco / Hitachi Data Systems

| **Hewlett-Packard Australia Pty Ltd** |
|:---:|
| **ACN 004 394 763 / ABN 74 004 394 763** |

**Contact Name:** Kristian Atkinson

**Direct Telephone:** 0417 711 581

**General Telephone:** 08 6266 0713

**Email:** kristian.atkinson@hpe.com

**Address:** Level 6, 256 Adelaide Terrace Perth WA 6000

**Website:** www.hp.com.au

## ABOUT US

HP Applications Services provide strategy, transformation, implementation and management of your custom, industry, packaged, and enterprise applications. Encompassing the key roles of Advise, Transform and Manage, embracing all of the leading Enterprise Applications solutions and assisting clients where they most need help. We offer services embracing IT and applications transformation, modernization, development, testing and management.

## SKILLS, EXPERIENCE AND SERVICES

HP have extensive experience, supporting more than 1 million applications worldwide. We use a balanced, global delivery model to drive down costs while reducing risk. We design applications for lower TCO over their lifetime. And we have a proven track record, meeting or exceeding service levels 98 percent of the time.

- HP employs over 4,600 staff in Australia and HP Enterprise Services has 50,000+ application resources worldwide and more than 1,000 application services clients
- Enterprise Services supports ERP and CRM clients, with more than 2.7 million named users in 54 countries in nine languages
- 9,200 SAP professionals delivering end-to-end SAP services with over 1000 implementation projects including global, multi-country, and local implementations; 24 global SAP Competency Centres
- HP Enterprise Services was the first partner certified for both Run SAP implementations and operations and has more global certifications from SAP than any other SI
- Delivering Integration and SOA Services since 1995 to more than 1,000 clients globally; 1,900+ SOA Consultants & Architects
- 150+ Applications Modernization Client Successes
- 45+ years of applications development experience with CMMI Level 5 compliant development processes, 500+ clients globally
- HP Testing and Quality Assurance Services are the first to market outcome-based Testing-as-a-Service

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Please contact us for details of our certifications and qualifications relevant to your needs.

## INDUSTRY PARTNERS OR AFFILIATIONS

- 25+ year strategic relationship with Microsoft; 225+ certified Microsoft Dynamics CRM professionals in 22 countries

- Oracle Diamond Partner; 4,200+ apps and 10,000+ Oracle technologists; 140,000 joint HP/Oracle clients

## Hillcrest Computer Services
### ACN 070 532 795 / ABN 52 070 532 795

**Contact Name:**  Rohan Salt

**Direct Telephone:**  9440 5900

**General Telephone:**  9440 5900

**Email:**  rohan@hillcrest.iinet.net.au

**Address:**  Suite 6 Level 1, 195 Main Street  Osborne Park  6017

**Website:**  http://hillcrest.iinet.net.au

### ABOUT US

Hillcrest Computer Services is a West Australian owned and run company with a dedicated, dependable team of highly qualified and expert contractors and consultants who have been delivering high quality systems for the past 20 years.

We specialise in the development of custom applications and packaged solutions for the Government and Charity markets using Microsoft technologies, including ASP.NET, C#, VB.NET,  ASP Classic, VB6 and VBA. Our Aim is to help our clients attain their business goals and improve their productivity, and do this in a helpful, affordable and no nonsense approach.

### SKILLS, EXPERIENCE AND SERVICES

Intranet solutions using Microsoft technologies including Client, Business and Office Productivity Systems including support for Sharepoint backend solutions.

• Templates and Add-ins for Word, Excel, Power Point, Project and Visio

• Data Warehousing  and System Interfacing

We also have an extensive range of packaged solutions for the Government market including Resource Booking, Document Management, Records Management, Task Management, Ministerials Management, Complaints Management, Risk Management, Property Management and Governance Management.

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

### INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Partner Program

| **Hivint** |
| :---: |
| **ACN 603 973 002 / ABN 92 603 973 002** |

**Contact Name:** Aaron Doggett

**Direct Telephone:** 0404 070 431

**General Telephone:** 1300 733 940

**Email:** info@hivint.com

**Address:** 45 St Georges Tce, Perth 6000

**Website:** Hivint.com

## ABOUT US

Hivint is a new kind of professional services company, utilising the best of expert consultants, the crowd, and the community, to maximise our impact to clients and reduce unnecessary spend.

Hivint was established in 2015 to fundamentally change the way information security professional services are provided and consumed in the Australian market. Today's approach to cyber-security is "every man for themselves," which is illogical in the threat environment we are facing. We believe "community driven security" is the future of information security management.

Through "community driven security," we are making available high-quality security advisory and assurance services to a wide range of Australian businesses and organisations who previously have been unable to justify the expense.

## SKILLS, EXPERIENCE AND SERVICES

Relevant to this category, our services include:

- Managed Vulnerability Assessment & Penetration Testing
- Application Security Design Assessment
- Application Code Review
- Application Security Testing

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

GPEN, GWAPT, GSEC, GCFA, GSEC, CEH

## INDUSTRY PARTNERS OR AFFILIATIONS

AlienVault Platinum Partner

| Humanconnection |
|---|
| ACN 123 570 221 / ABN 71 671 564 135 |

**Contact Name:** Wendy Lamotte

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**General Telephone:** 08 9322 2710

**Email:** wendy.lamotte@humanconnection.com.au

**Address:** Level1, 38 Richardson Street, West Perth  6005

**Website:** www.humanconnection.com.au

## ABOUT US

Humanconnection provides tailored consulting, business solutions, applications integration, solutions transformation, business analysis, testing, project management, tools & content management, change management, and architecture & transition management services.  Our personnel have deep commercial experience and our Centre of Competence was developed in Perth.  Recognised for our business partnership, value-add approach, and ethics, we enjoy a high level of referral business and in 2010 strengthened our strategy and business consulting capabilities by developing a specialist business stream 'Transformation, Capability & Value' (TCV Connect) which is made up of Perth-based specialists all of whom have significant local, national, and international experience and are practice partners whose employment stability enables us to deliver a strong team approach.  We incorporate future thinking to analysing, planning, designing, and implementing applications/solutions & architectures across a spectrum of business functions including web integrated enterprise solutions.  Product agnostic we derive value from solutions that adhere to good architecture principles whilst ensuring business requirements are met or exceeded.  A core ability is to translate business requirements into high value, compliant, auditable, and functional deliverables.  We adopt an Agile (Lean) approach to design and delivery, allowing for far greater flexibility to changing priorities and business but also leverage Prince 2 methodologies.

## SKILLS, EXPERIENCE AND SERVICES

Applications & Software: Analysis, design, development and performance testing
Integration: Design, development, performance testing, web-based integration, mobile, cloud environments, e-Business solutions, product agnosticism
Architecture: Solutions and applications, analysis, design and implementation
Tools: Analysis, advisory, design, development, testing, procurement, contract negotiation
Analysis: Business analysis, workshops, stakeholder engagement, workflow analysis
Content Management: Compliance, auditable and functional deliverables
Management: Project, usage and monitoring reporting, change, release
Documentation: Technical, end-user & training manuals, progress & status reporting
Methodologies: Agile, ProAgile (Lean), Prince2

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

PMI, PMP, AICD, ISO, Honours in Computer Science, TOGAF, CISM, CISA, ITIL, Prince 2, Agile methodology, TOGAF, MSCE, MCP, PROSCI

## INDUSTRY PARTNERS OR AFFILIATIONS

AIIA, ACS, AICD, IIBA, AEA, AHRI, RCSA, PMI, AISA

| | |
|---|---|
| **Hungry Sky** | |
| **ACN 166 771 428 / ABN 70 166 771 428** | |

**Contact Name:** Minh Tran

**Direct Telephone:** 08 6164 9644

**General Telephone:** 08 6164 9644

**Email:** contact@hungrysky.com

**Address:** Suite 8, 146 Murray St, Perth 6000

**Website:** hungrysky.com

## ABOUT US

Hungry Sky began as a creative partnership in 2011 and has grown into a tight-knit group of digital creatives. We've developed interactive applications for local, interstate and international clients such as: Art Gallery of WA, WA Museum, Scitech, University of Western Australia, Curtin University, Eye Candy Animation and BitSummit Games Festival (Japan).

We are proud recipients for a number of awards including:

• 2015 WA Screen Awards for Best Interactive Production for Dinosaur Discovery Augmented Reality Experience (with the WA Museum).

• 2014 WA Heritage Award for Outstanding interpretation project that enhances a place for our work on WWII Time Window Augmented Reality app at the Fremantle Arts Centre.

## SKILLS, EXPERIENCE AND SERVICES

Hungry Sky has experience in:

• Creating digital interactive applications from concept and design through to development, deployment and support

• Innovating in areas such public space activation, augmented reality (AR), virtual reality (VR), projection mapping and games

• Development for a variety of platforms including web, mobile, desktop, touchscreens, and public installations

• Graphic design, illustration, 3D content creation (modelling, texturing, animation and rendering)

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Our programmers are UWA graduates with ACS accredited degrees.

## INDUSTRY PARTNERS OR AFFILIATIONS

Let's Make Games Sponsor, Perth Games Festival Sponsor

| IBC Digital |
| :---: |
| **IBC Digital** |
| **ACN 151 622 525 / ABN 81 986 424 356** |

**Contact Name:**  Shane Kelly

**Direct Telephone:**  04115 166 89

**General Telephone:**  08 6555 1838

**Email:**  Shane.kelly@ibc.com.au

**Address:**  Level 1, 116 Edward Street,  Perth  6000

**Website:**  www.ibc.com.au

## ABOUT US

IBC Digital is a full service provider for online solutions. We custom develop database driven dynamic websites, mobile optimised, powered by content management systems, (like Drupal CMS) that are sophisticated, online systems. Front facing website for marketing with backend systems to improve business efficiencies. We customise software / features / applications to suit business system requirements, such as integration with 3rd party software like SharePoint. We also design and develop software and online applications. Such as the development of booking / ticketing / ordering / product catalogue / registration / search / library systems. Whatever your online requirements we can find or design and develop a software or application to suit requirements.

## SKILLS, EXPERIENCE AND SERVICES

IBC specialise in custom website design and development, including intranets, extranets and ecommerce. We help clients develop ideas and work with them to look at the whole picture, business processes, requirements and then the system processes, before deciding on the technology platform. We can tweak an existing system, like adding a module or function to the content management system (CMS) that powers your website. Sometimes requirements are so unique we design, analyse and develop applications and software from scratch. We provide application / software testing and usage / monitoring reporting. Our developers have in-depth knowledge of programming to provide; CMS and database driven dynamic websites, mobile application development, Facebook application development, software development, software design and web application development. We provide training and can provide user guides and manuals. IBC Digital provide user friendly and simple to use service desk support. Applications we have built include: Medical booking software, requests console software, industry calculator, custom CMS, corporate event system, invoice and reporting system, ordering application, product sale information software,  automated database importer, Facebook application, custom email marketing system, patient plan email reminder facility.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| IdeoSoft Pty Ltd |
|---|
| **IdeoSoft Pty Ltd** <br> **ACN 127 331 444 / ABN 17 593 662 904** |

**Contact Name:** Min Chen

**Direct Telephone:** 0402 258 003

**General Telephone:** 08 9307 2678

**Email:** Minchen8@gmail.com

**Address:** 12 Castlecrag Drive, Kallaroo 6025

**Website:** Not Applicable

## ABOUT US

Founded in 1998, IdeoSoft Pty Ltd specialises in the development of web applications and database management systems using Microsoft technologies. We have been providing IT services to the government agencies, mining and other private industries for the last fifteen years. At IdeoSoft, we excel in customer service and we put client's satisfaction as number one priority. We believe that the best results can be achieved through innovation, integrity and professionalism.

## SKILLS, EXPERIENCE AND SERVICES

- We have been providing business solution services to government agencies, mining and other private industries for more than fifteen years.
- Our specified personnel are experts in Microsoft technologies like Microsoft SQL Server, Dynamics CRM, C#, VB.Net, VB6, ASP.Net, Web service, XML/XSLT and other technologies like Java, Javascirpt (JQuery, Json etc).
- We have extensive software development experience in VET sector and the mining industry.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Certified Solution Developer, Microsoft Certified Professional (Microsoft Dynamics CRM)

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| **Ignia Pty Ltd** |
|---|
| **ACN 093 490 834 / ABN 96 093 490 834** |

**Contact Name:** Laura Holley

**Direct Telephone:** 08 9365 8400

**General Telephone:** 08 9365 8400

**Email:** sales@ignia.com.au

**Address:** Level 10, 191 St Georges Tce, Perth 6000

**Website:** http://www.ignia.com.au

## ABOUT US

Ignia is a market leader in business solutions in Western Australia. Our Perth based consulting team includes published authors, renowned international speakers and certified technology specialists.

In the last twelve months Ignia has been a finalist in the WA IT awards, national IT awards, Microsoft Business Intelligence Partner of the Year, and has been awarded a WA State Government Innovation Award, BRW 8th Best Place to Work in Australia, and CRN fastest growing Australian IT companies. Ignia is Microsoft's current Australian Enterprise Partner of the Year, which was awarded for excellence in Microsoft solutions.

Ignia has been successfully providing business solutions to WA State Government since 2008 and during this time has worked for most WA State Government Departments.

## SKILLS, EXPERIENCE AND SERVICES

- Digital, Mobility, Cloud and Social Computing;
- Information Management, Collaboration, Content Management, Document and Records Management, User Experience Design, Portals, Intranet, Extranet, Web;
- Office 365, Azure, SharePoint, TRIM/HP Records Manager, Sitecore, K2, RecordPoint, Dynamics CRM, Systems Centre, Active Directory, Windows and Systems Integration;
- Training, Support, Testing and Change Management;
- Application Development and Application Lifecycle Management (ALM) - Ignia was the first Microsoft Partner in WA to be awarded a Gold certification in ALM;
- Business Intelligence, Data Analytics and Visualisation, Machine Learning, IoT.
- Ignia are experts in Microsoft Technology. We provide strategy, roadmap and implementation services for all Microsoft platforms and technology.
- Managed Services for Office 365, SharePoint, Sitecore and Azure

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Gold Application Development, Cloud Platform, Silver ALM, Collaboration, Data, Devices.

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft, HP Autonomy/TRIM, Sitecore, K2, RecordPoint, AvePoint, Metalogix, Sitrion

| Illuminance Solutions Pty Ltd |
| :---: |
| ACN 160 001 123 / ABN 36 160 001 123 |

**Contact Name:**  Dean Barnett / Vincent Lam

**Direct Telephone:**  0406 844 555 / 0423 351 554

**General Telephone:**  08 6102 7284

**Email:**  dean.barnett@illuminancesolutions.com.au / vincent.lam@illuminancesolutions.com.au

**Address:**  Unit 10, Level 3, 440 William Street,  Perth  6000

**Website:**  http://www.illuminancesolutions.com.au

## ABOUT US

Illuminance Solutions is a consulting and software application development company, specialising in client relationship systems (CRM), document management (DMS), and project management solutions. We pride ourselves on providing value for money and quality of delivery.

## SKILLS, EXPERIENCE AND SERVICES

Applications Development: We have developed client relationship management systems (Microsoft Dynamics CRM), document management (DMS, Microsoft SharePoint), and project management (PWA, Microsoft Project) solutions. Business Solutions: We have implement enterprise business solutions used for business intelligence, business process management, content management system (CMS), customer relationship management (CRM), databases, and document management systems (DMS). Business Uses: We provide solutions for business software, enterprise architecture, automation, integrated business planning, management information system, operational management, member management, strategic information system, sales management, case management, contract management, quota management, strata management, property management, quotation management, work management, report management, and project management.

Technology Experience: We have technology experience with .NET, C#, SQL, Java, Java Script, MSSQL, HTML, C++, XML, PowerShell, Visual Studio, Office 365, Microsoft Outlook, Microsoft Dynamics CRM Online, Microsoft Dynamics CRM Server, Microsoft SharePoint online, Microsoft SharePoint Server, Microsoft Project Web App (PWA), Microsoft Project Server, and Microsoft SQL.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Silver Midmarket Solutions Provider

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft

| Imex Solutions WA |
|---|
| **Imex Solutions WA** |
| **ACN 129  256 444 / ABN 24 129  256 444** |

**Contact Name:**  David Van Buerle

**Direct Telephone:**  0411 421 311

**General Telephone:**  6181 1920

**Email:**  David.VanBuerle@imexwa.com.au

**Address:**  1st Floor, 116 Hastings Street Scarborough WA 6016

**Website:**  www.imexwa.com.au

## ABOUT US

Imex Solutions WA is a specialist provider of services for document and records management, electronic content (ECM) and information management (IM), digitisation, digital workflows, HP TRIM, and HP Records Manager 8.

Imex is a WA based company established since 2008. Experience planning, designing and implementing digital records management and workflow processing in the WA Public Service. There is a team of seven staff who have combined 35 years experience and cover the full life cycle of IT services.

## SKILLS, EXPERIENCE AND SERVICES

The services Imex Solutions WA provides include:

- Business Workflows: identifying and mapping key business workflows
- Software: supply of HP TRIM upgrades and HP Records Manager 8 and Kapish products.
- Software Development: customisation of HP TRIM/Records Manager 8 to enhance functionality or specialisation. Development of stand-alone solutions.
- Integration: customised development to establish integration between HP products and Outlook, Sharepoint, Web applications and HR Alesco.
- Choice of Technologies: IMEX Solutions is proficient in development using the following technologies: .NET; SQL Server; Visual Basic; XML/XSL; Javascript.
- Implementation: project management, user and performance testing, documentation including user guides, training, installation, configuration and service desk support.
- Specialised Data Migration Toolkit: elimination of exact and near duplicates which can represent between 25 and 30% of the documents

We have undertaken successful projects in these areas for:

1) Department of Racing, Gaming and Liquor
2) Department of Education
3) WorkCover

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Provided

## INDUSTRY PARTNERS OR AFFILIATIONS

Hewlett Packard Silver Partner

| Incotech |
|---|
| ACN 075 006 290 / ABN 12 860 705 447 |

**Contact Name:** Vageli Mitakos

**Direct Telephone:** 0412 135 565

**General Telephone:** 0412 135 565

**Email:** vageli@incotech.com.au

**Address:** PO Box 702, West Perth 6872

**Website:** http://www.incotech.com.au

## ABOUT US

Incotech is an information systems consultancy and software development firm that prides itself in offering a highly skilled team that works with clients to deliver innovative and creative solutions.

We offer business and technical consultants who have had exposure in a multitude of industries and government agencies. Our Project Managers, Business Analysts, Solution Architects, developers and testers help capture requirements and conceptualise solutions that address clients' objectives and deliver fully tested and implemented solutions. We analyse technology options and design and plan for solutions to meet specific business needs into the future, covering areas including back end systems, business processes, web applications and mobile applications including iPads and iPhones.

## SKILLS, EXPERIENCE AND SERVICES

Project Management

Business Analysis

.Net Development

IOS Development for iPad and iPhone Apps.

Custom Business Applications.

Systems integration and Data Migration

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

PRINCE2 Certification

Microsoft Developer Network

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| Information Enterprises Australia Pty Ltd |
|---|
| **ACN 076 780 124 / ABN 36441 337 143** |

**Contact Name:**  Shirley R Cowcher

**Direct Telephone:**  08 9335 2533

**General Telephone:**  08 9335 2533

**Email:**  consulting@iea.com.au

**Address:**  4/201 High Street,  Fremantle  6160

**Website:**  www.iea.com.au

## ABOUT US

We are a team of senior information professionals experienced in information, records, knowledge & library management. Our experience includes strategic planning, policy development & information management system. Our solutions are tailored to meet your information challenges. Information Enterprises Australia Pty Ltd (IEA) provides consulting services, training, employment & product in all areas of library, records, information & knowledge management.

## SKILLS, EXPERIENCE AND SERVICES

If you are developing and/or implementing a library, records or document management systems to address your information challenges & make better use of your information, we can provide specialised services for you. We will work with you to develop customised and practical ways to address your information challenges. We can help you with the provision of:

- Guides and manuals;
- Mentoring schemes;
- Policies, procedures and guidelines;
- Disaster preparedness and response;
- Records Retention & Disposal Authorities;
- Information governance & risk programs;
- Business Classification Schemes;
- Functional specifications
- Customised and generic training course on a range of topics;
- Compliance & information health checks.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| **Information Proficiency** |
|---|
| **ACN 134 022 030 / ABN 39 770 312 922** |

**Contact Name:** Lisa Read White

**Direct Telephone:** 08 6103 8428

**General Telephone:** 08 6103 8428

**Email:** sales@infoproficiency.com.au

**Address:** 3 Victoria Street, Midland 6056

**Website:** www.infoproficiency.com.au

## ABOUT US

The Proficiency Group rely on our reputation to deliver services and prove our capability and knowledge to new clients. It's for this reason that we value what our customers think about quality, service and results, and work hard to make sure we can use all our clients as referees. Our collective knowledge and experience enables us to quickly and efficiently understand the unique challenges faced by your organisation. Our people have experience in most industries and are keen to bring their knowledge to you.

## SKILLS, EXPERIENCE AND SERVICES

The Proficiency Group Business Solutions Services Team involve in house personnel to cover each phase of project implementation. From initial analysis and design, development, testing, deployment, training and support, the Proficiency Group offer end-to-end business solutions.

Each member of Proficiency Groups in house software development team has between 10 and 20+ years of experience in delivering customised applications and product enhancements to Government and private sector industries.

The software team is responsible for the ongoing development of our range of core application enhancements tools – predominately providing business process efficiency and productivity benefits to HP TRIM and the Kofax BPM platform. Our enhancement tools continue to evolve with the direction shaped by market trends and user feedback.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

HP Certified Technicians and Engineers

Kofax Certified Technicians and Engineers

## INDUSTRY PARTNERS OR AFFILIATIONS

HP Business Partner

Kofax Gold Business Partner

Kapish Qualified

| **Integranet Technology Group Pty Ltd**<br>**ACN 108 295 825 / ABN 54 108 295 825** |
|---|

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**Address:** Level 13, 251 Adelaide Tce, Perth 6000

**Website:** www.integranetgroup.com.au

## ABOUT US

Integranet is a locally owned and operated Western Australian company (2007) , recognised by our existing public sector clients as a service provider that demonstrates consistent high calibre consulting with a proven track record of successful service delivery and meeting client objectives. We base our success on listening, partnering and demonstrating flexibility and value for money whilst maintaining positive open relationships through our direct account management model.

## SKILLS, EXPERIENCE AND SERVICES

A key focus for Integranet's is ICT Business Solutions covering the implementation, development and integration of business applications for corporate environments. Skills, experiences and service offerings include:

1. Solution, Business Architecture (SAP, Oracle, Ellipse)
2. Implementation Management – Integration, Program and Project Management (Prince2, PMI, planning, stakeholder, budgets)
3. System and Business Analysis (BA) for COTS application selection or development (Gap analysis , requirements specification, functional analysis, enhancements and business case development)
4. Application development (Agile, Waterfall) and configuration – Digital application development (Web C++, .Net and CMS)
5. Test and Release Management
6. Training course and presentation (Course preparation, Technical Writing)

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Project Managers are Prince2 or PMI Practitioner certified.

Solution Architects are TOGAF certified.

Agile and CMS Matrix

## INDUSTRY PARTNERS OR AFFILIATIONS

Kentico CMS

| **Intellisense** |
|:---:|
| **ACN 126 473 265 / ABN 21 126 473 265** |

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**General Telephone:**  0404 008 192

**Email:**  mark.kelly@intellisense.com.au

**Address:**  192 Flinders Street,   Yokine  6060

**Website:**  www.intellisense.com.au

## ABOUT US

Intellisense provides business and information management consultancy services with respect to the planned adoption, or creation, of technology capabilities that translate to real business benefits.  We then provide business solutions in the form of systems analysis, development and implementation services, with a reputation for achieving outcomes in the face of challenging environments. We provide a consultancy-led delivery model, where we:

• Identify your business objectives by defining your target state in an easy to comprehend manner

• Identify opportunities on how to best get there based on your current state and the challenges you face to reach your desired end goals;

• Work with you to deliver and adopt a set of key business and technology capabilities, in a coordinated, achievable fashion.

Under our "Plan, Do, Create" engagement model, we apply proven organisational management techniques to implement specific, measurable, achievable, realistic, timebound solutions, which are then assessed against their ability to progressively close the gap to where you are now, to where you want to be. Our consultants, business analysts, project managers and trainers all subscribe to this model, which positions us well to help you on your way.

## SKILLS, EXPERIENCE AND SERVICES

We provide the following services:
• Management Consultancy
• Organisational Development
• Systems Governance
• Business Analysis
• Project and Portfolio Management
• Benefits Realisation
• Enterprise Architecture
• Solution and Applications Architecture
• Training (face to face and online learning)
• Application Testing

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Our consultants are qualified professionals in: Prince2 / Unified Modelling Language / The Open Group Architecture Framework (ToGAF) / Six Sigma Lean

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| Ioppolo & Associates |
|---|
| ACN Citadel Capital Group Pty Ltd: 009 195 322 and Janti Pty Ltd: 077 791 792 / ABN 14 146 414 137 |

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**Website:**  www.ioppolo.com.au,

www.essatto.com

## ABOUT US

Ioppolo & Associates are Business Intelligence, Data warehousing & Enterprise Performance Management specialists. Our services include undertaking process and systems reviews and advising clients on Best Practice solutions and strategies as well as Designing, Developing & Implementing appropriate solutions for clients in these fields. Examples of solutions undertaken include;

Budgeting, Planning, Forecasting & Management Reporting, Group Financial Consolidations & Reporting, Complex Manpower Planning, Capital Expenditure Planning, Revenue, COGS & GP Forecasting, Bank Net Interest Income Forecasting, Airline Business Unit and Route Profitability, Mine Profitability, Transfer Pricing, Cost Allocations, Demand Planning, Competitor Analysis, Store Profitability, Product Profitability, Channel Profitability, Forecasts by Sales Rep – Bonus Setting, Regional Profitability, Automated Price Volume Variance Analysis.

## SKILLS, EXPERIENCE AND SERVICES

Business Intelligence, Performance Management, Data Warehousing, Budgeting, Planning, Financial Management, What if Analysis, Dashboards, Reporting, Cost Allocation. KPI across an array of industries, government and geographies.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Fellow Member CPA Australia

## INDUSTRY PARTNERS OR AFFILIATIONS

Oracle Gold Partner, Pentaho, Odoo Ready Partner, Microsoft  Partner Network

| IPC (WA) Pty. Ltd |
|---|
| ACN 151 463 786 / ABN 13 151 463 786 |

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**Website:**  www.ipc.net.au

## ABOUT US

IPC (WA) Pty Ltd (IPC) is a local West Australian company, originally established in Perth in 1989 as an independent information technology management and services company delivering information technology consultants, solutions and services including system integration, project management and information security consultants to both government and commercial sectors.

IPC operates with minimal overheads, which allows IPC to offer extremely competitive rates. IPC will deliver highly skilled "fit for purpose" candidates always at the most competitive rate. IPC can consistently better the "rates" offered by the larger international or inter-state organisations.

IPC is fiercely independent of any other service providers or suppliers of software or hardware.  Clients can be assured that consultants provided by IPC work directly for IPC and are not part of a chain of other recruitment/body-shop companies. This independent policy has the added benefit of reducing "conflict of interest" scenarios that are common amongst larger organisations.

IPC provides only highly skilled, mature and experienced IT consultants to ensure our clients enjoy a professional standard of service. Each resume is read and scrutinised by Mario Covino (25+ years ICT experience) and/or Jim Meneely (30 years IT/IS experience).  Each candidate is interviewed and their history and referees checked by Mario Covino and/or Jim Meneely. IPC does not engage with candidates unless they meet a high standard of presentation, skill-sets and demonstrated experience.

Each IPC consultant is an experienced professional who receives the major share of the fee due to the low IPC-margin and is therefore highly motivated to perform and continue with IPC and the client.

## SKILLS, EXPERIENCE AND SERVICES

Software Design and Development, Software Maintenance and Management, Business Process Analysis, Integration, Software Scoping and Requirements Definition, Testing and Implementation, JAVA, JEE, J2EE, Websphere, REDHAT jBOSS, FUSE, webmethods, TIBCO, BPM, IBM - Business Process Manager, junit, JIRA, Agile, scrum , confluence, regression testing, continuous testing, subversion, GIT, eclipse, tomcat, apache, integration, ESB, topic, SOA, WSDL SOAP, XSD, JSON,

Composite, Decorator, uBuntu, Linux, Oracle, Sybase, PostgreSQL, DB2, MSSQL, SQLDB, Glassfish, JSP, EJB, Spring, Struts, Hibernate, Log4J, Android, GDK, GWT, TOGAF, DAMA, ARCHIMATE, Enterprise Architect, UML, requirements, BPMN, ESRI,GIS,ARCGIS, Integration, qlikView, SSRS

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| ISA Technologies |
|---|
| **ACN 008 993 655 / ABN 31 380 099 095** |

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**Website:**  www.isatechnologies.com

## ABOUT US

ISA Technologies (ISA) is a privately owned West Australian company that has been engaging with WA Government since 1987. ISA has delivered tangible outcomes to a number of large and small WA Government entities, such as Department of Health, Department of Finance, WA Police, Department of Lands, and many others. These engagements have focused on ICT Business Solutions Implementation Services, through the delivery of significant programs of work; as well as small agile solutions and targeted business/ICT consulting engagements.

## SKILLS, EXPERIENCE AND SERVICES

ISA's skills and experience include the delivery of services in areas of corporate applications, in house business applications, web based ebusiness and digital applications, analysis and development of applications and software, implementation programmes including training as part of the implementation process, development of system manual or guides, tools and content management, enhancements, usage and monitoring reporting, application testing and service desk services.

ISA's technical expertise in delivering the above includes: WCAG standards for web sites, Microsoft Solutions, SharePoint 2010, 2013 and Online .NET, ASP.NET, Visual Basic, C#, HTML5, mobile applications, Visual Studio, Silverlight, IIS, SQL, Windows, Telerik, Android, Apple iOS, JavaScript, Bootstrap, Kentico, CRM, Team Foundation Server, Flash, Visual Studio, Azure, AWS and adaptive layout technologies.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

ISA carries relevant certification required to deliver ICT Business Solutions Implementation Services including PRINCE2, SCRUM, ITIL, TOGAF, BABOK and vendor certification including Dynatrace, Cisco, Kentico and Microsoft.  ISA also delivers all projects against a quality endorsed process being ISO9001 certified.

## INDUSTRY PARTNERS OR AFFILIATIONS

ISA maintains business partner associations with leading vendors including Microsoft, Cisco, Dynatrace, F5, Amazon, Kentico, and Apple.  Through these relationships, ISA gains access to key emerging hardware and software offerings.

| Isobar (previously The Vivid Group) |
|---|
| ACN 126 978 041 / ABN 51 126 978 041 |

**Contact Name:**  Joan O'Reilly

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## ABOUT US

Isobar, formerly the Vivid Group, has been providing ICT Services in WA for over 19 years,   undertaking numerous successful contracts under the CUA 14008 contract which preceded this CUAITS2015 common use agreement. The Vivid Group and Isobar are part of the same parent group (Dentsu Aegis Network) and had worked together on several projects, leading to a merge of both organisations in June 2015 under the Isobar name. Isobar is Dentsu Aegis Networks global brand for digital ICT services. Isobar has over 4,000 employees worldwide and over 300 within Australia. Dentsu Aegis Network itself is a world leading marketing services organisation with over 40,000 employees.

## SKILLS, EXPERIENCE AND SERVICES

Isobar specialises in websites, mobile applications, web technologies and all associated Internet services. We can provide both end-to-end turnkey design, develop, implement and support solutions and also tactical engagements where we provide a more limited suite of development service. Services may include some or all of the following: strategy, user experience design / test, interface design, requirements gathering / specification, solution architecture, development (agile / waterfall), testing, deployment, training, documentation, content migration & ongoing support / marketing services. Many projects include integration with multiple line-of-business applications, both directly and via web services / middleware applications.

A key point of differentiation for Isobar is that we excel at both digital strategy / user experience design and have the ability to implement high capacity enterprise class solutions across multiple different technology platforms, which also integrate with back-end systems when required.  We understand and excel at both user experience design and technology, creating solutions which are both easy to use and technically sophisticated. We also provide comprehensive ongoing services including Azure / Amazon Web Services cloud hosting and application support. Ongoing marketing services include content authoring, search engine optimisation (SEO), search engine marketing (SEM), social media, display advertising & marketing automation. Given our experience in working with WA Government we are expert in WCAG accessibility standards and the provision of multi-lingual sites.

In addition to numerous WA Government agencies our clients include Chevron, Australia Post, JB HiFi, David Jones, GM Holden, Jetstar, DFAT and Channel 10.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Our certifications are listed in the section below on a partner by partner level

## INDUSTRY PARTNERS OR AFFILIATIONS

We specialise in all aspects of web applications and work with many leading web content management systems (CMS), including: Sitecore (Solution Partners), EPiServer (Premium Solution Partners), Telerik Sitefinity (Platinum Partners), Oracle WebCentre, Drupal (currently gaining GovCMS certification), Adobe Experience Manager & Umbraco. We also partner with complementary technology products including: CRM (Dynamics & Salesforce), Marketing Automation (Marketo, Hubspot, Silverpop), Forms and workflow (Nintex) and Cloud hosting (Microsoft Azure, Amazon Web Services).

| Itomic |
| :---: |
| **Itomic** |
| **ACN 103 495 021 / ABN 89 103 495 021** |

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**Website:**  www.itomic.com.au

## ABOUT US

Itomic designs world-class websites for desktop and mobile. Established in 2000, we offer innovative award winning design, Drupal and WordPress expertise, hosting and consultancy services from our Perth and Melbourne offices.

## SKILLS, EXPERIENCE AND SERVICES

- Drupal CMS Website Development
- Web Design (Website Design)
- Web Development (Website Development)
- eCommerce
- Web Application Development
- CMS Content Management System
- Web Developer
- Website Specification & Planning
- Responsive Mobile Site Design Development
- Website Maintenance

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

- Bachelor of Design
- Multimedia Bachelor of Arts (Design)
- Bachelor of Software Engineering
- Advanced Diploma of Graphic Design

## INDUSTRY PARTNERS OR AFFILIATIONS

- Australian Web Industry Association (Business Member)
- Acquia Partner (Silver)
- Google Apps Authorised Reseller
- Open Source Industry Australia

| Jacobs Group (Australia) Pty Ltd |
|:---:|
| **Jacobs Group (Australia) Pty Ltd** |
| **ACN 001 024 095 / ABN 37 001 024 095** |

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**Address:**  263 Adelaide Terrace,   Perth  6000

**Website:**  www.jacobs.com

## ABOUT US

Jacobs is one of the world's largest and most diverse providers of technical professional and construction services. In December of 2013 Jacobs acquired Sinclair Knight Merz, a primarily Australian based engineering services company, to form a new global partnership.

Jacobs has been servicing the WA industry over the past forty years with a wide range of services for a wide range of clients. From the Mining and Oil & Gas Industry to Transport Infrastructure, to Water facilities, to Security and Buildings and others, Jacobs has been helping WA businesses achieve their goals.

One key part of this service offering is the area of ICT. It is here that Jacobs once again offers a wide range of services starting from our Strategic Consulting group through to our Application Development and Systems group. These two service offerings complement each other and provide clients with the ability to access a whole of lifecycle approach from the one vendor by taking a business problem, properly analysing it and providing the right strategic or technical solution.

Jacobs are able to work locally and act globally by bringing in key skillsets and experience to the WA market as and when required. This provides WA businesses the unique opportunity to access globally recognised skills while still maintaining the local face to face presence a WA based company provides.

## SKILLS, EXPERIENCE AND SERVICES

The following skills and experience are available under the Jacobs Application Development
- Requirements capture and analysis
- Solution Design and Architecture
- Application Development in the following areas:
    o Database development
    o Web Application front end development
    o Spatial Application development (Desktop or Web) – ESRI Platform
    o Field data capture and management
- Modelling application development in a range of fields, primarily Water based.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| Journey One Pty Ltd. |
|:---:|
| **ACN 143 629 403 / ABN 12 143 629 403** |

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## ABOUT US

JourneyOne is an established WA-based consulting firm of 70 practitioners. Working with WA Government since 2012, we have a significant presence in the Department of Health and leading organisations such as HBF, Woodside, Chevron, BHP Billiton, Silver Chain and Murdoch University.

We have experience in implementing package and bespoke solutions and add value from the planning phase through to delivery support. Solution implementation successes include BHP Billiton Iron Ore Laboratory Information System and Supply Chain Design and Analytics, both of which were analysis, design and implementation projects. Additionally we successfully delivered the upgrade and stabilisation of WA Health's PACS-RIS system at FSH and PCH.

## SKILLS, EXPERIENCE AND SERVICES

JourneyOne's capabilities include Programme & Project Management, Enterprise & Solution Architecture, Business Consulting, Analysis, Change Management and Service Delivery.

We promote approaches that build on industry proven methods including MSP, Prince2, TOGAF and ITIL without compromising on achieving pragmatic outcomes. Our ICT Business Solutions Implementation Services specialities include analysis, development, integration, testing, training, change management, implementation and management of solutions.

We have delivered ICT solutions spanning Information Management, Logistics, Supply Chain, Asset Management and Integration solutions through to Analytics, Spatial, Cloud Computing and Mobility. Our industry experience includes Government, Mining, Oil & Gas, Insurance and Education.

JourneyOne has unique experience and knowledge in developing, commissioning and supporting health solutions through our relationship with WA Health since 2012.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Our consultants are well versed in industry best practice and hold industry certifications such as MSP, PRINCE2, BABOK, Prosci, TOGAF, Lean Six Sigma and ITIL Service Management.

## INDUSTRY PARTNERS OR AFFILIATIONS

• The Open Group - first Australian service provider to achieve Gold level membership;

• Office of Government Commerce (OGC); and

• Chamber of Commerce & Industry of Western Australia (CCI).

| Jurcevic Consulting Pty Ltd |
|---|
| **ACN 097 413 913 / ABN 66 097 413 913** |

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**Website:** www.jurcevic.com

### ABOUT US

Jurcevic Consulting specialises in sharing information securely. We provide enterprise architecture, mobile device business solutions and innovative cross media information products and services. We have delivered this successfully to local, national and international organisations. As well as facilitate organisations to win awards by achieving these new capabilities.

### SKILLS, EXPERIENCE AND SERVICES

Specialise in enterprise architecture, delivering mobile device applications and infrastructure across health, media, publishing, sports, insurance and finance industries.

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

TOGAF, Prince 2, ITIL and ICAgile.

### INDUSTRY PARTNERS OR AFFILIATIONS

Partners with Adobe, Apple Developer, Microsoft Developer.

| KDR Technology Solutions Pty Ltd |
| :---: |
| ACN 165 653 976 / ABN 49 165 653 976 |

**Contact Name:**  Richard Swindale

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**General Telephone:**  +61 8 6557 8932

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**Website:**  www.kdrtech.com

## ABOUT US

KDR Technology Solutions (KDR) is a Western Australian technology solutions company specialising in the delivery of business-focused information technology solutions. Our goal is to help organisations achieve value from their IT investment.  We do this by deploying pragmatic, cost effective and achievable IT solutions which reduce complexity and enable business improvement.  Our portfolio encompasses best-practice methodologies, independent industry certification and highly experienced consultants focussed on meeting our customer's expectations. KDR has extensive web and systems development expertise, from small, boutique systems to high-profile and large-scale business application solutions. With expertise across a range of technologies and platforms, KDR can build systems which help agencies improve the quality and efficiency of government services to the Western Australian community.

## SKILLS, EXPERIENCE AND SERVICES

KDR are specialists in the design, development, deployment and governance of pragmatic, cost-effective enterprise solutions. KDR's service delivery methodology provides a framework for the managed configuration, customisation, testing, deployment and support of a range of software solutions. KDR has deep expertise in the complete Software Delivery Life Cycle.  Our skills encompass Project Management, Business and Systems Analysis, Software Development, Testing and Release Management. KDR also has extensive experience with Application Maintenance, Enhancements and Support.  We monitor application performance and use ITIL aligned procedures to manage application environments according to established Service Levels. KDR can provide services and experience in the following technologies: Java and related technologies; Oracle technologies; Microsoft technologies; Web and related technologies (including Content Management); Specialist object oriented tools and languages; Integration and Middleware technologies; Database technologies; System and Integration Testing technologies (including automation tools); Data Warehousing and Metadata technologies; and Reporting and Analysis Tools.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

PMP, PRINCE2, ITIL v3, CISA, TOGAF 9.1, ITSTQB Certified Tester, Certified Java Programmer / Web-Component / Business Component Developer, Certified ScrumMaster

## INDUSTRY PARTNERS OR AFFILIATIONS

International Institute of Business Analysis (IIBA), AIM, ACS, ISACA

| **Kiandra IT Pty Ltd** |
| **ACN 070 937 656 / ABN 15 070 937 656** |

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**Website:**  http://kiandra.com.au

## ABOUT US

Globally awarded, Microsoft Partner of the Year, Telstra Medium Business of the Year, and ranking as a top Australian employer in BRW's Best Places to Work six years running, Kiandra IT has been a premier choice for IT infrastructure solutions, managed services, software and website development since 1995. Kiandra has extensive experience delivering successful projects for Government departments – helping them choose and implement the right technologies, services, and programs to more effectively serve, engage, and enable the public.

## SKILLS, EXPERIENCE AND SERVICES

Our full solution portfolio includes custom software development, mobile development, workflow and collaboration services. Our core software development focus is mastery of the Microsoft technology stack, including the Microsoft.NET framework, Microsoft SQL Server, the latest web development technologies, cloud solutions and mobile platforms. We are also Apple iOS, Google Android and Microsoft Windows Phone developers. Leveraging these technologies means that we can rapidly develop software applications for any device or environment and can run them stand alone, or from servers, a hosted environment, private or public cloud.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Gold Partner – Application Development and Datacenter

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Partner with the Gold competencies in Application Development and Datacenter. Citrix Solution Advisor (Silver), VMware certified Partner, Dell Authorised Partner, Apple Authorised Reseller, HP Business Partner, Cisco Premier Certified Partner.

## Kinetic IT Pty Ltd
### ACN 072 941 943 / ABN 97 072 941 943

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**General Telephone:** 08 9238 0000

**Email:** sales@kineticit.com.au

**Address:** Ground Floor, 30 The Esplanade,   Perth  6000

**Website:** www.kineticit.com.au

## ABOUT US

Kinetic IT is one of the largest privately owned ICT managed services providers in Australia. Kinetic IT's core business is providing enterprise-class project and managed services solutions to large organisations and since our inception in 1995, we have grown to over 1200 full time staff.

Kinetic IT's vision is to become the leading provider of innovative, customer-focused enterprise ICT outsourcing services and solutions. Each day we look to build on that vision through our expertise and commitment. Kinetic IT forges enduring relationships with our customers, underpinned by mutual trust, respect and integrity. Our goal is to deliver exceptional customer service, supporting our customers' changing needs through agility and a determination to deliver measurable results that add true business value.

## SKILLS, EXPERIENCE AND SERVICES

Analysis and development of applications and software, implementation program and training, development of system manuals or guides, tools and content management, enhancements, usage and monitoring reporting, application testing, Service Desk Services.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

ITIL, PRINCE2, PMBOK, TOGAF, Oracle Certified Master, Oracle Certified Professional, VMware Certified Professional, VMware Certified Associate, Microsoft Certified IT Professional, Microsoft Certified Systems Administrator, Microsoft Certified Systems Engineer, Microsoft Certified Trainer, Microsoft Certified Technical Specialist, ISO9001

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft, Cisco, McAfee, HP Software, CA, Citrix, Oracle, ServiceNow, Vmware

| KPMG |
|---|
| **ACN N/A / ABN 51 194 660 183** |

**Contact Name:** Gary Cosgrove

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## ABOUT US

KPMG is a global network of professional firms providing Audit, Tax and Advisory services. We operate in 155 countries and have more than 162,000 people working in member firms around the world.

At KPMG we help our clients navigate an increasingly complex technology landscape. We help our clients generate the confidence to make choices that can achieve growth and to better understand and manage the challenges and opportunities inherent in technology. We understand that the pace and breadth of technological change can be daunting for both boards and management alike and, to this end, we provide clarity, direction and support.

## SKILLS, EXPERIENCE AND SERVICES

We address strategic direction, blueprinting, control design, development, system testing and quality assurance (QA), as well as deployment and post-go live stages of a system development lifecycle. KPMG has experience in implementing technology solutions such as:
SAP; Oracle; Microsoft Dynamics; Ellipse; JDE; Workday; Coupa; Servicenow; Sas; Apptio; Sailpoint; RSA Archer.
Capabilities and services relevant to this CUA:
Program and project governance; Independent program and project assurance; Large scale business and technology transformation; Data analytics; Information management; Business case development; Portfolio, program and project planning; Portfolio, program and project management; Change management and training; Contract management; Vendor management; Application testing; Service integration.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Our consultants hold a wide range of qualifications and certifications relevant to this category, including: PRINCE 2 Practitioner; MSP (Managing Successful Programs); Project Management Professional (PMP); Microsoft Certified IT Professional (MCITP); TOGAF; Certified ScrumMaster; Information Technology Infrastructure Library (ITIL) v3; Certified Archer Professional (RSA); Six Sigma certification across all levels; Workday certified Human Capital Management practitioners; Adaptive Insights Planning and Reporting Certification.

## INDUSTRY PARTNERS OR AFFILIATIONS

KPMG has corporate membership of various industry bodies, and many of our consultants hold individual memberships with, or are affiliated to, organisations such as:
The Australian Computer Society; The Business Continuity Institute; The Information Systems Audit and Control Association (ISACA); The Project Management Institute; Communications Alliance Telecommunication industry body; Australian Information Security Association; Association of Public-Safety Communications Officials Australasia (APCO Australasia); Australian Institute of Company Directors (AICD); Australian Information Industry Association (AIIA).

| **L7 Solutions Pty Ltd** |
|:---:|
| **ACN 108 279 778 / ABN 75 108 279 778** |

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### ABOUT US

Amcom IT Services utilises project delivery, technical expertise and high level partnerships with tier-one vendors, including Cisco, EMC and VMware. We provide a robust analysis, design and implementation capability to deliver customised technology solutions to meet your business requirements.

Our certified team of consultants, architects, engineers and project managers work within proven and compliant industry-recognised frameworks to consolidate, design, implement and integrate and upgrade your ICT infrastructure.

### SKILLS, EXPERIENCE AND SERVICES

Our engineering, solution architecture and project team have the following key skills:

• Advanced Cisco Networking Consulting, Design and Implementation

• Storage/Backup

• Wireless/RTLS Consulting, Design and Implementation

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

• ISO 9001

• ISO 27001

### INDUSTRY PARTNERS OR AFFILIATIONS

• Cisco Gold Partner

| Leaders IT Services |
| :---: |
| ACN 162 113 546 / ABN 92 162 113 546 |

**Contact Name:**  Haydn Bell

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**Website:**  www.leadersitservices.com.au

## ABOUT US

Leaders IT Services (Leaders) is a National IT Services organisation catering for all sizes of companies that require a solution to match their needs in ICT and Digital.  Leaders offers specialist resourcing and project delivery at very competitive rates and will bring together a purpose built team to meet any projects' requirements.  We don't try to fit a round peg in to a square hole. Leaders maintains a specialist team with exceptional domain expertise, people who have an intimate understanding of business issues associated with their area and how to apply IT solutions to overcome those issues and achieve your business goals.

## SKILLS, EXPERIENCE AND SERVICES

Leaders has been providing services to WA Government Departments since 2008 and understands the challenges facing business in the ever changing ICT landscape and provides key, niche skills in the following areas:

- Senior Developers
- Senior Business Analysts
- Big Data
- BI & Analytics
- Security and Cybersecurity
- DevOps & Digital
- UI/UX Designers and Developers
- Architecture & Design
- Network Engineers and Designers
- Cloud Resources
- Machine Learning, AI & Robotics

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Provided

## INDUSTRY PARTNERS OR AFFILIATIONS

Leaders IT Services is independent of Industry Partners and has no direct affiliations.  We look to provide the best solution to any problem and will form Partnerships where necessary to get the best outcome for our client.

| Managed System Services |
|---|
| **ACN 153 773 543 / ABN 27 153 773 543** |

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**Website:** www.msservices.net.au

**ABOUT US**

Managed System Services is a comprehensive West Australian technology services company focused on end to end and also bespoke solutions (both local and state). We have a combined team of in-house and vendor lead experts across wide range of disciplines and requirements. This enables us to deliver high quality project outcomes. This approach has served us very well with high quality outcomes and reference customers.

**SKILLS, EXPERIENCE AND SERVICES**

Particular skills around server, storage, file, print, HP,Microsoft, Cisco, Oracle, VMWARE, SOPHOS, SOE management and deployment, hardware/software procurement, technical support, project management, Cloud, Managed Print, document management, mobility, telephony, collaboration, satellite communications, advisory, network , CIO as a service, project management bespoke development.

**INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY**

PRINCE 2, ITIL , ISO 9001, PMBOK, AGILE

**INDUSTRY PARTNERS OR AFFILIATIONS**

HP GOLD, CISCO SELECT, SOPHOS PLATINUM, MICROSOFT GOLD, VMWARE VSPP, ORACLE GOLD.

| **Mango Group** |
|:---:|
| **ACN 103 195 884 / ABN 15 103 195 884** |

**Contact Name:** Karen Robinson

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## ABOUT US

Mango helps organisations to meet their challenges and flourish by providing an integrated range of consulting and specialist business support services. In a nutshell, we use our collective expertise and experience to help organisations both 'get it' and 'get it done'.

Since the very beginning, our clients have continued to tell us that our genuine commitment to collaboration, providing fresh insights combined with our focus on pragmatic solutions keep us delivering the results they are looking for. So they keep asking us to solve more of their challenges. And we do!

Mango is based in Perth however we partner with our clients wherever there is a need. To date this has been in Singapore, Chile, Liberia and London. We work on the ocean on rigs, in remote deserts, as well as major cities. It all depends on where the challenge is!

Public Sector Clients include:

Public Transport Authority, Main Roads, Department of Health, Fiona Stanley Hospital, Perth Children's Hospital, Western Power, Synergy, Department of Water, Water Corporation, Department of Lands, Department of State Development, Department of Housing, Landgate, Department of Education, Department of Agriculture and Food.

## SKILLS, EXPERIENCE AND SERVICES

Management Consulting**:** Business transformation, Operational Excellence, Organisational/Functional Review, Business Analysis, Risk Management, Business Case Development.

Enterprise Information Management**:** IM Maturity Assessment and Knowledge Audits, IM Governance Framework, IM Operations Framework, Information Architecture, Product Assessment and Implementation Management.

Change Management and Capability Building: Change Management Planning and Execution, CMO Development, Stakeholder Engagement, Resistance Management, Change Leader Support, Benefits Realisation, Customised Training solutions, Digital Experiential Learning (Gamification), eLearning, Organisational Health & Culture Diagnostic, Culture Transition Planning, People and Strategy Alignment.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

AIIM ECM Practitioner; APMG Change Management accreditation; Cert IV Training and Assessment; Cert IV Change Management; PROSCI; CMBOK; PMBOK.

## INDUSTRY PARTNERS OR AFFILIATIONS

APMG; WAND Inc; Workstar; EMC – Documentum; Computer Associates; IIM- Institute of Information Management; Hayes Information Systems; CMI – Change Management Institute; Journey One.

| Maximal Computing Solutions |
|---|
| **Maximal Computing Solutions**<br>**ACN 065 743 179 / ABN 28 065 743 179** |

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**Website:** Not Applicable

## ABOUT US

Maximal Computer Solutions (MCS) Pty Ltd is a privately owned and managed company committed to the provision of specialised analysis, data linkage and computing solutions tailored to suit the particular requirements of each client. MCS' major consulting clients have included: The WA Water and Rivers Commission (now Dept. of Water), OPTUS Communications; the WA Ministry of Justice; NSW Health Department; Department of Health and Human Services, Tasmania; BreastScreen NSW; WA Health Department's Genetic Services Unit and the Women's Cancer Screening Services; the TVW Telethon Institute for Child Health Research; Diabetes Australia (WA); Curtin University of Technology; the University of Newcastle and the University of Western Australia.

## SKILLS, EXPERIENCE AND SERVICES

MCS specialises in the provision of sound commercial business and computing expertise coupled with solid academic research skills in the collection, storage, manipulation and analysis of biological and health data. Such a combination is rare and provides unique opportunities for clients to utilise MCS staff as highly skilled communicators able to bridge the gap between the language of the information technologists and that of the scientists and business managers. As consultants, MCS staffs are well qualified in their own right to complete information technology projects. Such skills can also be utilised by clients wishing to review project briefs or contract specifications or to audit project milestones prior to the authorisation of payments.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Provided

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Provided

| maXx Consulting Pty Ltd |
|---|
| **ACN 130 340 484 / ABN 20 224 257 152** |

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**Website:**  www.maxxconsulting.com.au

## ABOUT US

maXx Consulting is a Western Australian owned and operated niche provider of technology and business workforce capability, digital business and business automation solutions and services.

We specialise in enhancing business success, capability and efficiencies through advisory services, collaboration tools and workforce management technology solutions that enhance the technology and people capability for small, medium and enterprise businesses.

Our People have in excess of 16 years experience in technology management, implementation, integration, including application, infrastructure and information management across a wide variety of industry sectors.

"OUR PERSONAL SERVICE AND WORK ETHIC STANDS US APART."

## SKILLS, EXPERIENCE AND SERVICES

Experience encompasses services and solutions delivery including:

- Business systems analysis and design;
- Business automation advisory and business support;
- Project management, systems, integration and implementation services;
- Cloud based mobile computing solutions;
- Software as a service collaboration tools implementation and configuration;
- Software development, selection and configuration;
- Technical writing and e-learning systems;
- Workforce management systems implementation.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Project Management Institute, Australian Institute of Company Directors, Masters Qualified.

## INDUSTRY PARTNERS OR AFFILIATIONS

Podio by Citrix Partner, Google Apps Reseller, Astute Implementation Specialist.

| **MCM Consulting Pty Ltd** |
|---|
| **ACN 152 202 241 / ABN 74 152202241** |

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## ABOUT US

MCM Consulting has considerable experience in the analysis, development and implementation of Business Solutions including custom developed systems and integration with major ERP systems including Oracle E-Business Suite (EBS). MCM senior consultants' success and experience deliver quality solutions and implementations.

## SKILLS, EXPERIENCE AND SERVICES

MCM Consultants are successful providing strategic business planning and advisory services in; Corporate Governance and IT Governance using ISO 38500; Business process modelling and process improvement using Lean Six Sigma; Systems and Application architecture planning, design and specification; Business development and marketing including; Enterprise (ERP) systems including Oracle E-Business Suite (EBS) / Financials; Systems Integration planning combining multiple components into a functional end-to-end solution;

MCM's experience in Business Solutions Implementation Services includes major projects in ICT and Business Intelligence application development, establishment, implementation, integration, management and testing. MCM has provided Business Intelligence, Database technical consulting and Data management consulting services necessary to establish the BI architecture, BI model and implement the BI environment. Established Business Intelligence Extract, Transform, Load (ETL) process and procedures. Extracted data from multiple department systems and created a BI data warehouse and associated data views using Microsoft SQL-Server tools. Provided BI and Technical consulting services necessary to establish a functional Data Warehouse platform used to demonstrate BI visualisation tools. MCM consultants have analysed business requirements to design, specify and deliver Business Intelligence platforms enabling insights to be drawn from the transforming multiple data sources. MCM has managed the project implementation components including the development of test strategy, test scenarios, scripts and test data. MCM has been active in the Business Solutions Implementation testing the integration between in-house application and Oracle EBS, including running Oracle Request jobs to 'import standard purchase orders' from the Oracle interface table and monitoring of data during testing, reporting results using Microsoft SQL-Server Management Studio (SSMS).

Our consultants have established test environments and configure multiple hierarchies of workflow user profiles to enable the testing of multi-stage E-forms workflow approvals. MCM has performed Integration testing and managed the User Acceptance Test process. MCM has developed system documentation and guides, and even provided first level support in the immediate post-production implementation period. MCM consultants have performed recent successful assignments for clients including WA Department of Mines and Petroleum and Iluka Resources. Previous experience includes national and international government, financial and resources companies.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| Media on Mars |
|---|
| **ACN 134 465 633 / ABN 96 636 588 549** |

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## ABOUT US

Media on Mars is a full service creative digital agency. Since 1999 we have developed numerous websites, digital communication tools and graphic campaigns for state and local government departments, as well as not-for-profit and community organisations, primarily in Western Australia.

We have successfully delivered services on the CUA ICT panel since 2009 to Departments including Transport, Education, Child Protection, Fire and Emergency Services and as such we are accustomed to adhering to compliances inc. Web Content Accessibility Guidelines (WCAG 2.0 AAA). Recent projects included app design, social media campaigns, animation and video. View our work at >> http://www.mediaonmars.com.au/portfolio/

## SKILLS, EXPERIENCE AND SERVICES

Web Design + Development
Responsive + Adaptive Design Websites
Content Management Systems (inc. Drupal, WordPress, SharePoint, Joomla, Silver Stripe, Shopify, Magento)
Search Engine Optimisation (SEO)
Customer Relationship Management (CRM) Systems Integration (inc. CiviCRM, Microsoft, Tigerstripe)
Graphic Design
Branding
Print design + management
Community Consultation
App Design and Development
Video
Animation
Digital Marketing: Social Media Marketing, Content Management, E-mail Marketing, E-Newsletters, SE Marketing

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

AWARDS include Business of the Year 2014, Fremantle Chamber of Commerce; Gold Award for Outstanding Website Design 2013 & 2014, Creativity International.

## INDUSTRY PARTNERS OR AFFILIATIONS

Active members: WA Web Industry Association; Australian Graphic Design Association

| Metisc |
| :---: |
| **Metisc** |
| **ACN 070 477 459 / ABN 78 070 477 459** |

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## ABOUT US

Metisc has been in business in WA for over 21 years, and continues to expand its capability and reach with products and services being sold into Australia nationally, New Zealand, USA and Canada; and offices in Atlanta, USA and Jakarta, Indonesia. Metisc, a family business was established in 1994 as and is a private Australian Company. Its Staff focus on team work and mutual respect to design, develop and deliver high quality business solutions and services in long term mutually beneficial partnerships with our clients, partners & the community. Metisc has about 12 permanent employees with 8 dedicated technical staff across the CRM, CMS, Business Analysis and Project Management areas. Metisc is an award winning company in the areas of Customer Relationship Management systems, it's extension into the web; and it's integration with messaging, accounting, ERP and other customer management systems.

The Australian Information Industry Association recognised this skill and experience in the 2010 iAwards with Metisc the WA and National winner in the e-Community and e-Inclusions category, and AIIA also selected Metisc to represent Australia in the international APICTA awards. Metisc was also the runner up in the WAITTA Export category in 2010/11 as a result of the sale of its products around the world; and a recipient of ASI's International solution Provider of the Year award in 2003/4. As a company, we know CRM systems, and particularly the Microsoft Dynamics CRM systems really well.  Our staff have ongoing accreditation requirements written into their annual contracts (All management, technical and general staff); and Metisc maintains partnership agreements with the Microsoft Partner Network (Microsoft Silver Mid Market Competency, CRM Certified Software Advisor), Microsoft SPA, Microsoft Business Solutions, Microsoft ISV Royalty and Microsoft SPLA (Subscriptions/Hosting).

## SKILLS, EXPERIENCE AND SERVICES

Metisc work primarily with Microsoft's Dynamics CRM/CRM Online/xRM, but also a number of other customer/ERP/accounting systems such as iMIS Association software, SalesForce.com, BEAMS CRM, MYOB, MYOB EXO, Xero, Sage/Accpac, Microsoft Dynamics AX, SQL Server, Microsoft Outlook/Exchange, Office 365, SharePoint, and iScore to name a few. As a company, we know CRM systems, and particularly the Microsoft Dynamics CRM systems really well.  Our staff have ongoing accreditation requirements written into their annual contracts (All management, technical and general staff); and Metisc maintains partnership agreements with the Microsoft Partner Network (Microsoft Silver Mid Market Competency, CRM Certified Software Advisor), Microsoft SPA, Microsoft Business Solutions, Microsoft ISV Royalty and Microsoft SPLA (Subscriptions/Hosting).

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Partner Network - Microsoft Silver Mid Market Competency; Dynamics CRM Certified Software Advisor - Includes multiple staff with Dynamics CRM Applications, Dynamics CRM Installation, Dynamics CRM Deployments (Sure Step), Extending Dynamics  CRM, Dynamics CRM Pre Sales, Dynamics CRM licensing, Dynamics CRM Customisation and configuration

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Dynamics CRM Certified Software Advisor; Microsoft Partner Network - Microsoft Silver Mid Market Competency; Microsoft Solution Provider Agreement / Microsoft Business Solutions; Microsoft ISV Royalty Partner; Microsoft SPLA (Subscriptions/Hosting); MYOB Developer; iMIS Developer.

| **Microsoft Pty Ltd** |
| **ACN 002 589 460/ ABN 29 002 589 460** |

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## ABOUT US

Microsoft Enterprise Services help customers get the most out of their technology investments, using our expertise across the broad Microsoft portfolio (along with our network of partners, technical communities, tools, diagnostics and the channels).

- Enterprise Strategy. Our enterprise architects provide strategic guidance to connect your business and IT goals, and help you realize the benefits of our technology can have on your business.
- Consulting. Our consulting services and offerings provide support with strategic IT for business planning, technology deployment and optimization, and business-critical applications. We can help customers adopt and deploy Microsoft technologies efficiently and cost effectively.

We have a Worldwide Footprint across 191 countries, 46 languages, 20% of Microsoft's 20,000 employees are: architects, engineers, consultants, and support professionals with the deepest expertise in Microsoft technologies. Combined with our 35,000 global partners, we have the capability and capacity globally to deliver enterprise solutions across a wide range of industries.

## SKILLS, EXPERIENCE AND SERVICES

As organizations need to face the disruptive trends of mobility, social, big data, and the cloud, the business application portfolio needs to change and evolve. Microsoft Services can help to plan, design, deploy, and support web and digital experiences that help our clients reach and engage their customers across any channel on any device, use the cloud to reduce the time to market and costs, and ultimately differentiate and innovate. Microsoft Services helps customers at every step of the solution process by:

- Tailoring applications: we tailor applications to help our customers achieve their business objectives, such as Microsoft Dynamics (CRM, SharePoint, AX); Mobility; Power-BI; and .net)
- Providing end-to-end services and lowering delivery risk: supply services from business and enterprise architecture to consulting and deployment by teams experienced in recommended practices for Microsoft products, all backed by a global support organization.
- Driving rapid development: our access to Microsoft product groups allows us to use rapid design and development methodologies that are supported by integration, security, and deployment services built on the Microsoft platform. These applications can make use of the cloud to reduce time to market and costs.
- Leveraging Azure/Cloud – Offers flexibility, agility, scalability, security, redundancy, value and affordability.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Our practitioners are certified in the use of Microsoft platforms. Our practitioners also use Microsoft (eg. MSF, Sure Step) and industry (eg. Prince2, PMBOK, TOGAF, LEAN, Six Sigma) frameworks.

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft has a number of partners who will be independent members of CUAICTS2015

| MM IT Consulting (WA) Pty Ltd |
| :---: |
| ACN 125 476 664 / ABN 69 978 344 531 |

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## ABOUT US

MM IT Consulting was founded as a services only company in 2007. We have earned a reputation of delivering enterprise class ICT business solutions, with our tightly integrated team containing over 40 years of combined experience in all ICT disciplines.

Our vendor independence and flexibility, ensures our solutions meet the customer's business requirements on time and within budget. This commitment to service offers customers true value, which is rare in the market today. MM IT Consulting works across many industries and sectors and deliver quality vendor supported implementations. Our strong vendor working relationships demonstrates the industry respect our team has earned and allows us to keep current on products that our customers can leverage.

MM IT consistently delivers quality industry best practices and trusted vendor agnostic advice to customers of all sizes. MM IT Consulting delivers more value for our customer's ICT Budgets.

## SKILLS, EXPERIENCE AND SERVICES

Application Architecture / Development / Implementation / Integration / Management / Testing / Training / Maintenance / Updates & Enhancements / Customisation / Performance Analysis & Tuning / Usage & Monitoring Reporting

Process & Systems Analysis

Development of System Manuals & Guides

Tools & Content Management

Application Service Desk Service

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

MM IT Consulting is trained or certified by most of the leading industry vendors in the market today.

## INDUSTRY PARTNERS OR AFFILIATIONS

MM IT Consulting has service partner relationships with most of the leading industry vendors & delivers subcontract professional services to a number of key local WA hardware & software resellers.

| M-Power Solutions |
|---|
| **ACN 104 312 209 / ABN 70 104 312 209** |

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**Website:** Mpowersolutions.com.au

## ABOUT US

M-Power Solutions is a specialist consulting firm delivering Planning, Budgeting, Business Intelligence, Big Data and Financial Consolidation Solutions to commercial and public sector organisations across Australia and internationally.

We provide a comprehensive suite of services and solutions that cover the end-to-end requirements of any Hyperion or Oracle BI project. Our delivery process adheres to M-Power's Template based Xcelerate Methodology which ensures a consistent approach, common language, and repeatable process from project to project and client to client. The result is a low risk implementation delivered in a transparent and controlled manner to maximise the value of your software investment.

Our customer focused approach and our commitment to success differs from most other consultancy firms. We take great pride in our fantastic customer retention rate and continually strive to exceed customer expectations and improve our service.

All of our solutions leverage our unique blend of accounting, information technology, business and process expertise. Our approach reduces risk, ensures success and generates sustainable, long-term value for your business.

## SKILLS, EXPERIENCE AND SERVICES

M-Power is the largest and most experienced Hyperion and Oracle Business Intelligence partner in Western Australia and one of the largest in the Asian region. We provide a broad range of implementation, development and support services designed specifically for Public Sector customers. Our Government focused implementation template approach called Xcelerate has been successfully used by organisations such as The Department of the Attorney General, SA Police, SA Department of Finance, UWA and UoM. More broadly we work with a range of private companies such as, Santos, Carsales.com, RACWA, Glencore and Rio Tinto. Headquartered in Perth we have a team of 36 Oracle specialised consultants delivering Oracle BI and Hyperion solutions.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Oracle Specialists in Hyperion Planning, Hyperion Financial Management and Oracle Business Intelligence

## INDUSTRY PARTNERS OR AFFILIATIONS

Oracle Gold Partners

| MSP IT |
|---|
| **ACN 602 568 749 / ABN 42 602 568 749** |

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Email:  rebecca@mspit.com.au

Address:  Level 29, 219 St Georges Terrace, Perth, WA, 6000

Website:  mspit.com.au

## ABOUT US

MSP IT are a WA owned and operated technology services company.  We specialise in transactional managed services, people placement, project management, business analysis, managed procurement, cloud brokerage and training services.

MSP IT provide best value for money and efficient services to a quality guarantee.  We provide qualified and experienced people and have access to a ready pool of capable people from our long standing associations and reputation within the industry and from local training providers.

We are based in Perth, however provide services to all locations within the Perth metropolitan area and regional Western Australia.

## SKILLS, EXPERIENCE AND SERVICES

The management team of MSP IT have 20 years' experience in ICT services provided to many WA clients such as WA Health, Western Power, Verve, Synergy, Legal Aid, Department of Commerce, Department of Housing, Public Transport Authority, Chevron, Woodside and BHP Billiton.
Our specialties include:
- Provision of project management and leadership of large teams to Prince2 and PMBoK methodologies.  We have a successful track record in implementing complex IT strategies and technologies including cloud based solutions.
- Business analysis, project management and implementation for software applications in use by government agencies including management of vendors and third parties.
- Specific skill in managing the implementation of Service Management solutions such as Payroll solutions, HP Openview Service Desk, Remedy, Autotask, Naverisk, ServiceNow to ITIL best practices.
- Provision of Learning Management Systems (LMS) to corporate and education clients.
- Provision of complete customised training solutions for in class or online content training.
- Managing the implementation of Project Management Office (PMO) toolsets such as Oracle Instantis EnterpriseTrack and Microsoft Project Server to best practice processes in line with Prince2 and PMBoK methodologies.
- Organisational change management and communications strategies.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Certified System Engineer (MCSE), ITIL, Training and Assessment (TAE 40110)

## INDUSTRY PARTNERS OR AFFILIATIONS

Project Management Institute (PMI), Australian Computer Society (ACS)

| **NEC Australia Pty Ltd** |
|:---:|
| **ACN 001 217 527 / ABN 86 001 217 527** |

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## ABOUT US

Recognised as one of the 100 most innovative companies globally (http://top100innovators.com/), NEC is a leading technology, services and consulting company with more than 100,000 employees globally. In 2012, NEC acquired CSG Technology Solutions, including its business consulting services unit, positioning NEC as a full spectrum technology, services and strategic consulting business.  The Australian organisation has been operational for more than 40 years.  With over 5,000 customers, NEC is truly a leader in the Australian ICT arena.

## SKILLS, EXPERIENCE AND SERVICES

Specialising in services in multi-vendor environments, NEC provides business solution services across many of the WA Government's listed services, including: Solution Architecture, Analysis, Design and Development, full Implementation support programmes including Project Management, Service Desk/Managed Services, Testing, Change Management, Training (on and off-site) and System Manual/Guide Development. Key technology expertise including .net, Microsoft Access, Powerbuilder, Microsoft Dynamics CRM, SharePoint (incl. AvePoint, Nintex, RecordPoint), SAP Business Objects, Cognos BI, Infosphere DataStage, PL/SQL, Oracle, Microsoft SQL Server (incl. SSRS), Sitecore, K2, Biztalk.  NEC's business solutions team also has skills in O365, Windows Platform, IOS, Java, Android, Mobility, CSS, HTML5, Azure, Master Data Management, Profisee, Glyma and Dialogue Mapping. Key local customers include; WA Department of Water, Department of Health, Chevron, iiNet, Goldfields, Iluka, Synergy, Murdoch University, Woodside, BHP, Bankwest, P&N Bank, Royal Flying Doctors Service, Telethon Kids Institute.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Nationally NEC's team members hold certifications and qualifications in the following related disciplines, frameworks and standards: TOGAF, Archimate, Microsoft, Oracle qualifications, HP Hardware and Software, Governance, COBIT, Prince 2 – Project Management Capability.

## INDUSTRY PARTNERS OR AFFILIATIONS

NEC has access to specialist resources through industry partners and certified vendor relationships.  We are a Cisco Gold Partner, HP Platinum Business Partner, Microsoft Gold Certified Partner (2011 Public Sector Partner of Year), Apple Authorised System

| **NGIS Australia Pty Ltd** |
|:---:|
| **ACN 061 264 793 / ABN 56 061 264 793** |

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## ABOUT US

Since commencing operations over 21 years ago, NGIS has grown to become Australia's leading provider of location technology and mapping solutions. Our core business is GIS and we offer the full suite of services to support our clients. Backed by sophisticated project management and advisory expertise, our solutions are designed to custom-fit each organisation.

NGIS' team of experts specialise in leveraging location based information to create innovative solutions that provide our customers with the visualisation and planning tools they need to realise their business goals. NGIS has partnered with some of the world's largest organisations to develop solutions that take complex geospatial data and securely place it in the hands of business users in a user friendly format.

## SKILLS, EXPERIENCE AND SERVICES

Core Capabilities:

- Solution Design | Fit for purpose, innovative, practical business solutions

- Business Consulting | Advice and planning, aligning business needs with strategic outcomes

- Application Development | Intuitive, outcome specific, user focused applications

- Customisation and Integration | Optimise the productivity and use of existing systems

- Analysis and Data Management | Deliver insights and business capability

- Training | Invested coaching to provide skills, knowledge and capability

- Application Support | Long term sustainability and partnership

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Certifications, Oracle Certifications, Google Certifications, ESRI Certifications

## INDUSTRY PARTNERS OR AFFILIATIONS

Google, Microsoft, ESRI, DigitalGlobe, CartoDB, Skyline

| **Oakton Services Pty Ltd** |
|---|
| **ACN 100 103 268 / ABN 31 100 103 268** |

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|---|---|
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| **Direct Telephone:** | +61 416 171 065 |
| **General Telephone:** | (03) 9617 0239 |
| **Email:** | dennis.papakyriakopoulos@oakton.com.au |
| **Address:** | Level 10, 66 St Georges Terrace, Perth WA 6000 |
| **Website:** | www.oakton.com.au |

## ABOUT US

Oakton provides consulting, architecture, business analyst, subject matter and technology expertise. Further, we implement and integrate solutions, delivering them as projects, managed services and as-a-service outcomes. Our strength is our ability to integrate technology operations, information and business domains from the back-office through to digital channels of interaction, to deliver compelling experiences and enablement of business objectives. We provide the majority of services specified as Category 1 by the CUAICTS2015 RFT. More information is available at www.oakton.com.au.

## SKILLS, EXPERIENCE AND SERVICES

**Application Development** – Analysis, development and integration of applications, Software Implementation, Application Testing & Service Desk Services.

**Digital Channels & Digital Workplace** - Mobile & Online Applications, Collaboration, Content Management, Document and Knowledge Management, Digital Experience Management, Website Design and Development, Online Solution Integration.

**Business & Information Systems** - Finance, Budgeting and Planning, Human Resources Case Management, Grants Management, Data Management & Analytics, Warehousing, Information Management Strategy, Customer Relationship Management & Business intelligence.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Oakton holds partner certifications, and our staff hold individual certifications with the following organisations: Microsoft Gold Partner, Oracle Gold Partner, IBM Business Partner, Salesforce.com, Adobe Solution Partner, Sitecore Certified Solution Partner, Workday & Informatica.

## INDUSTRY PARTNERS OR AFFILIATIONS

As above for Certifications and Qualifications.

| Objective Corporation Limited |
|---|
| ACN 050 539 350 / ABN 16 050 539 350 |

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**Website:**  www.objective.com

## ABOUT US

Objective is an established solution provider.  Since 1987, we have been trusted by Government to deliver long-term valued business outcomes.  We engage directly with our customers to solve their business challenges by managing unstructured information, facilitating collaboration, minimising processing costs, ensuring legislative and regulatory compliance and providing security, transparency and accountability for information.  Our culture is reflected through our talented and committed team of professionals.  It is our people who are paramount to driving our ongoing success.

## SKILLS, EXPERIENCE AND SERVICES

Our vision for organisational information and business process management is drawn from 27 years' experience in developing technologies that deliver clear quantifiable business outcomes, which in turn maximise the return on our investments for our Clients and the Community.

Objective is a Direct Solution Provider and has an excellent reputation for delivering ECM solutions that are sustainable and provide real business outcomes to government departments.  Objective takes full responsibility for our legal and ethical obligations, working co-operatively with our clients as joint owners of the outcomes.  Objective's capability encompasses Software Engineering, Research and Development, Support, Information Management Strategy, business analysis and requirements scoping, change management, architectural design, solution implementation, training and ongoing optimisation of the solution aligned to clients key business outcomes.

With the largest team of ECM specialists in the Australia and New Zealand region, in each and every implementation of our Content, Collaboration and Workflow solutions, we deliver genuine customer outcomes.  To achieve this, we take our very deep understanding of the public sector, combine it with proven and repeatable elements of our software and our methodology and work closely with our customers' teams to deliver a solution unique to their specific challenges and goals.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

ISO 9001:2008 Quality Management System

## INDUSTRY PARTNERS OR AFFILIATIONS

Objective is a Microsoft Gold Partner and key regional partner in the global Microsoft CityNext Initiative.  As a direct solution provider, OCL domain experts collaborate with our trusted partners to provide complete solutions to our clients.  Objective's Alliance Partner Programme ecosystem is comprised of three levels; technology partners, services partners, and industry partners, including:  Microsoft, ACA Pacific, ASP, Infor, Civica, Datanet, Ezescan, Exalead, DocsCorp, Focused Integration Training, Kofax, Netcat, One 2 One, Onstream Systems, Redman Solutions and Synercon.

| OEE Enterprises |
|---|
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## ABOUT US

OEE Enterprises is a progressive and successful Western Australia based business consultancy.

As a small, independent consultancy, we believe that high quality services with an emphasis on value for money can be delivered. With dedication to the development of Western Australian information services industry and the capability to promote technologies and solutions independently, we are able to deliver the most appropriate solutions with client requirements.

OEE Enterprises has been delivering high quality solutions to the Education and Training sector for several years and endeavors to provide the same success to other sectors of Western Australia.

## SKILLS, EXPERIENCE AND SERVICES

OEE Enterprises is able to provide a wide range of technical information systems related services including Analysis Programming, Microsoft CRM Development, Technical Business Analysis, Conceptual Modelling and Prototyping, Business System Design and Development and Business Object/Data Modelling.

Focused on Microsoft technologies and development, OEE Enterprises has over 15 years in Microsoft software development and provides expertise on Microsoft .NET Development, Microsoft MVC, ASP.NET, C#, VB.NET, HTML5, jQuery and Microsoft CRM.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft CRM Customisation and Configuration – Microsoft Achievement

Building ASP.NET MVC Apps with EF Code First, HTML5, and jQuery – Pluralsight Achievement

Building Hybrid Mobile Applications with HTML5 – Pluralsight Achievement

## INDUSTRY PARTNERS OR AFFILIATIONS

Bull Computing Pty Ltd

Kelly Investments 1997 Pty Ltd

J A Block & P Block t/a Block Consulting

| Office Information Australia |
| :---: |
| **Office Information Australia** |
| **ACN 008 906 643 / ABN 63 909 778 522** |

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### ABOUT US

OIA offers a comprehensive range of Information management and IT services designed to reduce costs and improve productivity and efficiency. We work closely with leading technology providers including Microsoft, Cisco, VMWare, Apple, HP, iManage and many others. We are a leading provider of Enterprise Content Management systems and various related technologies like workflow, data capture, and Big Data analysis.

Our team delivers large-scale hardware and software integration projects on-time and on-budget. Partnering with some of the world's leading providers of technology, OIA brings it all together in end-to-end solutions that allow you to focus on running the business, not managing the IT.

### SKILLS, EXPERIENCE AND SERVICES

Our team of experienced ICT consultants promote the adoption of industry best practice based on well-established standards and framework. Our implementation services are designed to deliver solutions on time, on budget and meeting client expectations.

Server infrastructure, Cloud services, Document Control / ECM solutions, Paperless office / Scanning systems, PDF solutions, Contract Management, Security, Networking, Mobility and electronic Workflow are sample areas of ICT Business Solutions Implementation services OIA can assist with.

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

### INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Silver Partner, iManage, Hewlett Packard

| **OnCall DBA Pty Ltd** |
|---|
| **ACN 141 973 640 / ABN 70 141 973 640** |

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## ABOUT US

For nearly two decades, a primary goal of OnCall DBA has been to provide our customers with planning and advisory services that is collaborative and focused in nature. These services are delivered to a level that exceeds the customer's expectations. As a database specialist organisation our focus is on databases and MiddleWare services, which we provide to our clients in a collaborative manner. We always strive for excellence in the services we provide.

OnCall DBA provides Database Administration services for customer environments that scale from several servers and database instances, to large scale server environments. These services are provided on a mixture of physical and virtual infrastructure.

OnCall DBA have provided application database services, e.g. the Ingres to SQL Server migration at DTWD. We have also provided customised installation and support documentation as part of our Alesco application upgrade service, e.g. Sydney and Newcastle universities, and SJoG Hospital.

## SKILLS, EXPERIENCE AND SERVICES

Instructor led and hands on training, customised to client's needs.

Customised installation and support manuals / documentation.

Oracle database and WebLogic, Oracle EBS and Fusion, SQL Server and Unix SysAdmin (Linux and Solaris certified) implementation and administration.

Remote 24x7 Service Desk services and remote support usage and monitoring reporting, using tools such as Oracle Enterprise Manager (OEM) and SQL Server Enterprise Manager (SEM).

Azure cloud database migration.

Application SQL testing and tuning.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Oracle Platinum Partner - Oracle Certified Professionals, Oracle Masters

Microsoft Gold Data Platform partner, Silver Data Analytics partner - Microsoft Certified Solutions Expert (MCSE) – Data Platform,  SQL Server, Deployment Planning Services (SSDPS)

## INDUSTRY PARTNERS OR AFFILIATIONS

ACS (Australia Computer Society) Corporate Partner, CCIWA – Member, Perth SQL Server User Group sponsor, AUSOUG – WA Branch.

| **Open Text Pty Ltd** |
|---|
| **ACN 071 903 010 / ABN 98 071 903 010** |

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## ABOUT US

Government organisations in more than 75 countries across the globe use OpenText solutions to secure, manage and make their information available to their own professionals and the citizens they server. Our solutions are built upon a portfolio of Enterprise Information Management (EIM) products and services which enable government organisations to both secure and release their information to server their organisation's missions and stakeholder needs across and outside their agencies. Existing WA Government organisations include ICWA, Water Corporation, Landgate, Dept. of Mines and Petroleum and Dept. of transport,

We have some great customer stories here: https://www.opentext.com/customer-stories

## SKILLS, EXPERIENCE AND SERVICES

Project Management and quality Assurance

Electronic Content Management (ECM)

Document Management (DM). Storage and Retrieval of incoming and outgoing document.

Records Management (RM), including assistance with RM Model, File Plans, retention etc.

Workflow, Case and Business Process Management (BPM)

Managed Services, Cloud Services, SaaS.

Archiving Planning for long term storage and preservation.

Capture and Recognition: Structured and Unstructured data management

Outgoing Correspondence (Letter) Generation.

OpenText Professional Services covers Australia nationwide and offers OpenText related product services from full turn-key EIM solutions to one-day advisory engagements.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| **Optus Networks Pty Ltd** |
|---|
| **ACN 008 570 330 / ABN 92 008 570 330 (Optus Billing conducted by Optus Billing Services Pty Ltd)** |

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## ABOUT US

Optus, as a wholly owned subsidiary the SingTel Group, we are a Global Tier 1 Telecommunications and ICT Provider, employing over 20,000 people globally and has revenues of over $10b USD and net profit in excess of $2b USD. Optus combines it's expertise through Alphawest, Ensyst and NCS, to provide ICT services and solutions for enterprises and governments throughout Australia and the Asia Pacific. Our solutions and expertise include enterprise fixed and mobility, contact centre, collaboration and unified communications, international data and managed services, IT outsourcing and consulting and satellite services. Optus recognises the market demand for alternate, relevant services including consumption based models and is positioned well to provide WA Government's future ICT needs. In March, 2015, Optus confirmed it was one of the first major Telco and ICT providers to join the Federal Government's Cloud Services Provider's panel. We continually seek to understand and solve the unique issues and opportunities facing the Australian business community and government sector. Through Optus's heritage of bringing relevant emerging technologies to the WA market; we offer the scale, skills and strategic vendor relationships to place Optus as the partner of choice to support WA Government into the Next Generation.

## SKILLS, EXPERIENCE AND SERVICES

Optus provides ICT applications development for corporate applications including; Enterprise Resource Planning (ERP), Enterprise Content Management (ECM), Collaboration, Customer Relationship Management (CRM) Supply Chain Management (SCM), Document Management Systems (DMS include HP TRIM and Microsoft Office 365 / SharePoint), Web Development and Wall Board / Content Display systems. Development activities include Analysis and creation of applications and software with provisions for testing and service desk services to support the life cycles / enhancements of the systems being deployed. Development can follow Agile or Waterfall methodologies along with Project Management (PMBOK / PRINCE 2).

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

AS/NZS ISO 9001:2008 (QEC12130) ; ISO/IEC 20000-1:2011 (ITSM20005).

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Gold Partner (Cloud, Hosting, Azure, Desktop and Deployment, Communications Lync/Skype, Collaboration SharePoint)  ; Cisco Gold Certified Partner, Cisco Master Partner, Cisco Cloud Partner, Cisco Advanced Specialisations (Borderless Network, Collaboration and Data Centre Architectures) Cisco Powered Services (Infrastructure as a Service, UC as a Services, Contact Centre as a Service and Business Video), Cisco Other (Refurbished Equipment, ONE, Data Centre, WAN, LAN, WebEx, Smart Care, Telepresence, Virtualisation Integrator, Identity Services) ; NetApp Platinum Partner ; VMware Premier Partner ; EMC ; HDS ; Checkpoint Gold Partner ; CITRIX Silver Partner ; F5 Networks Gold Partner ; Hewlett Packard (HP) Gold Partner  ; Websense Platinum Partner ; Juniper Networks Elite Partner ; Avaya Platinum Partner ; APC Elite Data Partner; MicroStrategy Partner ; Polycom Technology Partner ; SAP Partner ; McAfee Platinum Partner ; Verint Systems Australia Partner. BRW Client Choice Awards 2010 Finalist, Best IT Services Firm ; Cisco (2014 - APJC Solutions Innovation Partner of the Year. 2013 - Architectural Excellence: Collaboration Partner, Services Partner of the Year, Technical Excellence Award of  the Year.) ; APAC Contact Centre World Awards - 2013

| **Oxycon Pty Ltd** |
|:---:|
| **ACN 111 809 459 / ABN 24 111 809 459** |

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**Website:** Not Applicable

## ABOUT US

Oxycon is a consulting business which has a long history of working with clients to obtain value from their IT Applications. Oxycon can assist with any stage of a project life-cycle including requirement definition, design and implementation, change management and training, maintenance and change control.

## SKILLS, EXPERIENCE AND SERVICES

Oxycon has had experience implementing solutions that relate to the following functions: Finance, Human Resources, Learning Management, Supply Chain / Logistics, Maintenance, Payroll, Housing Management, Asset Management. Our employees have had significant experience on both new implementations and working with clients to help them to enhance their existing systems. The services that Oxycon can provide include Change Management, Project Management, Program Management, Change Control Management, PMO, Project Methodology Guidance, Training Strategies and delivery, Test Management and Business Analysis.
- Solution Architecture – Configuration, Solution Documentation; Quality review
- Post Implementation Reviews
- Requirements definition, process mapping & solution definition
- Producing Requests for proposal, response evaluation and selection
- Training needs analysis, strategies and content development
- Data conversion specification & verification
- Test strategies & execution
- Analysing, estimating & planning system delivery
- Utilising project methodology tools
- Change Management including communication, development & delivery
- Coaching & Leading teams
- Transition Management – production deployments, handover & knowledge exchange
- ERP Knowledge - SAP, Oracle, PeopleSoft, JD Edwards, Ellipse, Microsoft Dynamics

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| **Pcubed Australia** |
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| **ACN 080 988 754 / ABN 54 080 988 754** |

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## ABOUT US

Pcubed is a global firm comprised of industry executives and delivery experts. Pcubed has recently joined forces with Mi-GSO to form a 1,100 strong global consultancy, as part of the ALTEN Group. We deliver business results through the pragmatic application of best in class portfolio, programme, project and change management disciplines.

Pcubed optimises business performance by shaping, structuring and driving an organisation's most strategic initiatives.

Pcubed's management consulting expertise delivers client outcomes that improves the structure of organisational portfolios, shapes and drives key programme initiatives, and develops underlying project management capability.

Pcubed's unique value is its ability to optimise and best manage business investments through the inter-related workings of three unique disciplines – Portfolio Management, Programme Management and Project Management.

## SKILLS, EXPERIENCE AND SERVICES

With 20 years of operating history and more than 5,000 client engagements, Pcubed is established across the three key regions of Europe, North America and Asia Pacific through more than 1,100 professional staff. Pcubed is recognised and awarded as the leading global solution provider for Microsoft Enterprise Project Management solutions and is recognised globally as a Gold Certified Partner.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

APMG Certifications: P3O, Managing Successful Programmes, PRINCE2, Agile PM, Change Management, PPM Registered Consultant

Leading SAFe 4.0

Microsoft Certifications: Project Desktop, Project Server, Certified Technology Specialist.

Project Management Institute: Project Management Professional.

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Gold Certified Partner.

| **Pencil.IT** |
|:---:|
| **ACN 155 716 706 / ABN 21 155 716 706** |

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### ABOUT US

Pencil.IT has extensive experience in test planning and execution. We offer customers tailored functional & non-functional software testing solutions across web, native & mobile applications. Accommodating Agile, Iterative and Waterfall software development methodologies.

Services Pencil IT can offer include:

- Pencil Automation Library (PAL) established framework that has been successfully implemented at multiple sites across a variety of technologies;

- Extensive repository of test artefacts to support test strategies utilising manual and automated test strategies;

- Experience across industry leading tools including commercial and open source offerings;

- Experience developing and implementing test methodologies and governance for large programs of work;

- • Automated application configuration and provisioning;

Success stories include: New Zealand Ministry of Health (Wellington); Western Power (Perth); Department of Racing Gaming & Liquor (Perth); Superchoice (Sydney); Roy Hill (Perth); Schneider-Electric (Perth) and WA Health (Perth).

### SKILLS, EXPERIENCE AND SERVICES

Testing services, functional, non-functional, test automation, quality assurance, test strategies, test methodologies and governance, test tool evaluation and implementation, application lifecycle management.

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

ISTQB certified, Prince2 certification

### INDUSTRY PARTNERS OR AFFILIATIONS

SmartBear Elite Partners

| **Perfekt Pty Ltd** |
|---|
| **ACN 137 931 590 / ABN 79 125 944 293** |

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## ABOUT US

Information is critical to the function of all organisations, the loss of any information or even just the loss of access to information could cause severe financial losses to a business.  Perfekt Pty Ltd specialise in protecting your critical information resources, by providing solutions that securely store vital data, manage, protect and ensure its recoverability. This is all done using world leading storage hardware and software technologies.

Perfekt is a smart, wholly owned and financially sound Australian company, established in 2002 as an IT solutions business that has grown to become a major supplier of IT infrastructure and services in the Australian market.

Perfekt's unique value to customers is our ability to evaluate offerings from a range of vendors and combine the best components into a single optimised solution that best matches your existing and future requirements, combined with services expertise to implement, integrate and operate with existing systems.

## SKILLS, EXPERIENCE AND SERVICES

- Storage Hardware (SAN, NAS, RAID Arrays, JBOD)
- Application Virtualisation utilising VMware or Hyper-V
- Storage Virtualisation
- Information Archival Solutions
- Backup and Recovery HW+SW
- Disaster Recovery Consulting/Design
- Cloud Readiness Consulting
- Information Lifecycle Consulting
- Business Continuity
- Web and e-business digital application systems
- Development of in-house business applications
- Analysis and development of applications

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Project Management: Prince 2

## INDUSTRY PARTNERS OR AFFILIATIONS

Hitachi Data Systems (HDS), solutions partner of the year 2015 and prior years; VMware, Premier Partner; CommVault, Platinum Partner; IBM; HP; Cisco; Quantum; Symantec; Brocade; EMC; NetApp; Trend Micro; Microsoft; Silver Peak; WebRoot; APC; Lenovo; Oracle

| Permeance Technologies |
|---|
| **ACN 126 286 619 / ABN 82 055 882 115** |

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## ABOUT US

Since 2006 Permeance has provided the full range of ICT services to WA Government. With a proven track record, our clients trust us to deliver and complete their projects. Our focus is on successful delivery and providing maximum value. Our people like to be challenged and innovative, always looking for creative solutions. Permeance is a leader in the supply of ICT services with a highly qualified consultant team made up of Project Managers, IT Architects, Business Analysts, Software Engineers, Web Developers, IT Administrators, Testers, Designers and Web Accessibility experts. Our established support and training team can also provide ongoing support to our clients.

## SKILLS, EXPERIENCE AND SERVICES

- Website and Application development (Intranet, Extranet, Websites).
- Software Architecture, Design and Development, Agile, Scrum, Lean.
- Application, System, Legacy, B2B, B2C, ESB & Mobile Integration
- Software Testing & Test Automation (TDD, BDD, Cucumber, Selenium)
- Business, Systems and Data Analysis
- ERP, HRMIS, Portals, KMS, DMS, CMS, Chat, Issues Management, Collaboration, Wiki
- Portals & Content Management Systems (Liferay, Drupal, Wordpress, Joomla, Alfresco, Sharepoint), Document, Knowledge & Records Management,
- Content Development (manuals, guides, courses)
- Training & Support, Service Desk, Triage, Break Fix, Software and Desktop Support
- Web Content Accessibility and Usability Guidance and Testing (WCAG and ACAG, W3C Standards, ISO/IEC 40500:2012)
- User Experience Design, Mobile Design, Responsive Design
- Post Implementation Support, Tool and Process Establishment

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

IIBA – CBAP (Certified Business Analysis Professional), PMI – Project Management Institute – PMI-PBA (Project Management Institute Professional in Business Analysis), APMG International – Agile PM, TOGAF 9.0, ISTQB, Liferay Developer Certified, ITIL, Prince2. Others available on request.

## INDUSTRY PARTNERS OR AFFILIATIONS

Project Management Institute (PMI), International Institute of Business Analysis (IIBA), Microsoft, Amazon, Google, Liferay, Alfresco, Atlassian.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Partner, Google Partner, PRINCE2, Certificate of Strategic Account Management, WISE Methodology, Oracle nVision, ITIL V3, Neuro Linguistic Programming, Google AdWords Specialists, Executive Master of Business Administration, Master of Business Administration, Diploma of Business

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| Pinnacle QM Pty Ltd |
| --- |
| ACN 168 044 728 / ABN 68 168 044 728 |

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## ABOUT US

Headquartered in WA, PinnacleQM is Australia's and APAC's leading independent testing services organisation.  We deliver business value using innovative, high-quality, outcome-based services founded on a professional commitment, significant global delivery experience, defined frameworks and proven methodologies.  We may not be the largest – but we aim to be best.

PinnacleQM is proud to have a successful delivery track record of providing test consultancy and managed testing services to over 300 organisations spanning across all industry sectors including Shell, BP, ExxonMobil, ABB, GSK, Aston Martin, Porsche, VW, Volvo, Pirelli, Bridgestone, Nokia, T-Mobile, Telkomsel, Vodafone, 3, Deutsche Telecom, Legal & General, UK NHS, Barclays, JP Morgan, Lloyds, Amex, Deutsche Bank, Centrica, Aurora Energy, SP Ausnet, and government.

In WA, our consultants have delivered ICT projects for Western Power, Verve Energy, Horizon Power, Synergy, WA Health, Dept of Commerce, HBF, BankWest, INPEX, Chevron, RAC WA, CBH, Fiona Stanley Hospital, Bunnings, P&N Bank, BHP, WA Police, and Capricorn Insurance.

## SKILLS, EXPERIENCE AND SERVICES

Our test consultancy, advisory and strategy services help customers define their vision, roadmap and planning for successful delivery of their full lifecycle IT programs.  Our comprehensive portfolio of testing services (IT delivery management, test consultancy, advisory & strategy, managed testing, cloud testing, test automation, performance testing, test tools, mobile testing, and test data & environment solutions) provide measureable value, significant efficiencies, and cost savings.

Our cloud platform leverages our vendor partnerships so our solutions meets customer's demands.

Our delivery models include large program methodologies, waterfall & V-model, Agile, continuous delivery, DevOps, Lean, Iterative, and hybrid methodologies.  Our commercial models include all-inclusive, on-demand, outcome based, catalogue, unit priced, fixed-price, and time & materials.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

ISEB, ISTQB, ANZTB, Australian Computer Society, British Computer Society, ITIL V3, Prince 2

## INDUSTRY PARTNERS OR AFFILIATIONS

HP, Micro Focus, SOASTA, IBM Rational, Perfecto, Oracle, SAP, IBM, Ajilon, Disqover, Microsoft.

| **Planit Test Management Solutions Pty Ltd** |
|---|
| **ACN 079 209 135 / ABN 61 079 209 135** |

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## ABOUT US

- Totally independent, specialist, testing only consulting organisation, largest in WA & Australasia
- 100% permanent workforce – no contractors or sub-contractors
- Planit is 650 plus permanent only staff in Perth (35 staff), Sydney, Melbourne, Brisbane, UK & NZ
- Founded in Australia in 1999, opened in Perth in 2013, supplying into WA Government since 2013
- No minimum engagement – as short as 1 day up to indefinite length; 1 consultant to a large team
- Free handovers for exiting/incoming staff, guaranteed sick/holiday/maternity leave coverage
- High bar of entry for staff with a pass in a Planit testing exam required before a first interview

## SKILLS, EXPERIENCE AND SERVICES

- Test Resources from Test Analysts to Program Test Managers across Functional & Technical
- High level Test Strategy, Planning, Management, Test Process Improvement and TMMi
- Agnostic Testing Tool provider/re-seller, manager & implementer (see industry partners below)
- Technical/Tools POC's including automation, performance, service virtualisation, security
- Testing Training & Certification – ISTQB, ISEB, CAT (Certified Agile Tester)
- All functional/manual resource types from test execution to test management – System, UAT, SIT, regression, risk based testing, smoke, acceptance, factory, test governance, continuous delivery
- All technical resource types and levels - automation, performance, security, service virtualisation
- No minimum engagement size or length, Planit will mould to our client's needs
- Conduct test engagements & consulting in BDD, TDD, DevOps, Agile, V, Waterfall, RAD
- Referenced WA Government testing consulting client experience includes Departments of Finance, Fisheries, Local Government, Education, Housing, ICWA, RWWA & DSC
- Referenced non-WA Government clients: BHP, BankWest, HBF, CBH, Curtin, BT (Fiona Stanley Hospital), CBA, Medibank, QANTAS, NBN Co, Vic/NSW/QLD Gov'ts, Vodafone, & more

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Planit courseware accredited by & accredited trainer for: ANZTB (Australia & New Zealand Testing Board), ISTQB (International Software Testing Qualifications Board), IIBA (International Institute of Business Analysis), iSQI (International Software Quality Institute). Courseware accredited by PMI (Project Management Institute), ACS (Australian Computer Society)

## INDUSTRY PARTNERS OR AFFILIATIONS

Partner & tool re-seller/provider for: HP; IBM; Tricentis TOSCA; Borland/Microfocus; Compuware; Microsoft; CA (majority of Planit consultants hold technical certifications via these providers as well)

| PricewaterhouseCoopers (PwC) |
|---|
| **ACN N/A / ABN 52 780 433 757** |

**Contact Name:**  Justin Scanlan

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## ABOUT US

PwC is among the leading professional services networks in the world and can leverage the experience of over 33,000 professionals in our global Consulting practice. Technology Consulting is core to our business and, both nationally and locally in Perth, we offer the full breadth and depth of PwC's capabilities across: Technology Advisory Services, Enterprise Applications & Transformation, Analytics, Cyber Security and Digital Change (Experience Centre). We have the local scale and capability to provide quality services on demand to our clients and also tap into the latest knowledge from across Australia and the globe.

## SKILLS, EXPERIENCE AND SERVICES

PwC's Enterprise Applications & Transformation capability helps organisations drive and deliver change to achieve their strategic vision. We do this at Project, Program and Portfolio Level with 'end-to-end' focus, so that we can deliver sustainable change and value to our clients. Our service offerings include:

• Client-Side Advisory – We provide strategic applications advice, client-side support, project recovery services and undertake project risk, governance and quality reviews to identify weaknesses, risks and areas for improvement;

• Implementation Program – We support our clients through our innovative Dynamic Service Delivery approach to establish, structure and deliver application implementation programs, including business analysis, development / configuration / enhancements, testing and data migration and integration; and

• Portfolio Management & PMO – We help our clients structure their technology portfolio to align with strategy and maximise their return on investment. In addition, we rapidly mobilise PMOs that are fit for purpose and add value through providing control, rigour and challenge.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

We identify the most suitable team with relevant industry certifications / qualifications for each engagement with our clients. Examples include: PRINCE2, AgilePM, BABOK, ASAP, AIM, ETL etc.

Industry partners or affiliations

PwC is technology agnostic in order to maintain the independence of our services to clients; however, we have established alliances with global ERP and software organisations, including Google, SAP, Oracle, Salesforce, Microsoft Dynamics and IFS.

| **Process Automation Group Pty Ltd** |
|:---:|
| **ACN 168 876 999 / ABN 28 443 460 501** |

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**Address:**  Level 1, 160 Stirling Highway,   Nedlands  6009

**Website:**  processautomationgroup.com.au

### ABOUT US

Process Automation Group are the Premier Kofax Partner in Western Australia, with skills and experience in developing and supporting Kofax solutions which simply cannot be matched by any other WA based Kofax Partner.

Kofax is a leading global provider or workflow, document manipulation and recognition technology utilised already by many Government Departments.

The ethos of our company is excellent customer service and as such you will find that we will invest time to fully understand your issues or opportunities, bring industry expertise to enhance your opportunity and provide this in a timely and professional manner.

### SKILLS, EXPERIENCE AND SERVICES

We have unparalleled experience in all aspects of Kofax (TotalAgility, Transformation, Capture, OCR, ICR, KTA, KTM, KC).  This Knowledge is blended with many years of experience in Business Process Design & Automation.

Whether its Back Scanning, Going Paperless, Digital Transformation Strategy, Accounts Payable, HR On-Boarding or any other business processes, we will be able to help and add value to your organisation.

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

All Kofax TotalAgility, Transformation and Capture Certifications

### INDUSTRY PARTNERS OR AFFILIATIONS

Kofax

| Quisitive Pty Ltd |
|---|
| **ACN 153 045 062 / ABN 68 153 045 062** |

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**Website:**  www.quisitive.com.au

## ABOUT US

Quisitive is a small business with a small team of highly talented, dedicated and personable individuals with the support of a network of (also wonderful) associates and contractors.

Curiosity, an entrepreneurial spirit and attention to detail are at the heart of our company.

We have backgrounds in engineering, computer science and mathematics so we're not afraid of complex problems.

We're comfortable building web applications, desktop applications, client/server applications and we have associates experienced in mobile and cloud development.

We also do modelling and simulation work such as for research or cost-benefit analysis.

We're skilled at providing clear documentation, training, and ongoing support if required.

## SKILLS, EXPERIENCE AND SERVICES

• Project Management

• System Design

• Software Architecture • Software Engineering

• Data Analysis • Mathematical Modelling

• Cost Benefit Analysis

• Database Development

Microsoft ASP.Net MVC or WebForms

Experience with many languages including C, C++, C#, Python, Java, Matlab, VB, VBA, PHP, SQL

Web technologies including CSS, JavaScript, jQuery, Angular, HTML 5, XML, json, AJAX

Excel Automation and Macro development with VBA

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Staff have degrees in Computer Science, Mathematics, Engineering and HR Management.

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| R Group International Pty Ltd |
|---|
| **R Group International Pty Ltd** |
| **ACN 095 395 681 / ABN 28 095 395 681** |

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**Address:**  4 Parker Place, Technology Park  Bentley  6102

**Website:**  www.r-group.com.au

## ABOUT US

R-Group has been operating since 2000 providing ICT Services in the WA Marketplace. With significant projects and contracts in the ICT space for the likes of Perth Arena, Apache Energy, Fortescue Metals Group, Neptune Marine and similar. R-Group can provide comprehensive solutions in the integration of Microsoft Lync/Skype for Business Unified Communications product and has a great deal of experience in assisting organisations with this product.

In addition, R-Group can assist in the deployment, integration and support of comprehensive contact centre applications for enhancing customer experience and supporting contact centre employee well-being.

## SKILLS, EXPERIENCE AND SERVICES

Microsoft Lync, Skype for Business, Unified Communications, Contact Centre, Interactive Intelligence, Application Integration, Application Support.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Certified Solutions Master (MCSM)

Microsoft Certified IT Professional (MCITP)

Microsoft Certified Technology Specialist (MCTS)

Microsoft Certified Solutions Expert (MCSE)

Microsoft Certified Solutions Associate (MCSA)

Cisco Certified Internetworking Expert (CCIE)

Cisco Certified Networking Professional (CCNP)

Cisco Certified Networking Associate (CCNA)

Polycom Voice

Polycom RealPresence

Citrix Certified Administrator (CCA)

VMware Certified Professional (VCP)

VMware Technical Sales Professional (VTSP)

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Gold Partner (Communications and Hosting), Interactive Intelligence Elite Partner

| **Readify Pty Ltd** |
|:---:|
| **ACN 097 323 781 / ABN 13 097 323 781** |

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## ABOUT US

Since 2001, leading Australian IT company Readify, has been helping customers innovate with software, developing and supporting outstanding technology projects. We have achieved global recognition for our ability to help customers build software that drives collaboration, productivity, business growth and profitability. In 2015, we were awarded and recognised as Microsoft's Country Partner of the Year for Australia (worldwide) and in the same year, awarded and recognised as Microsoft's Application Lifecycle Management Partner of the Year (worldwide). Readify's team collaborate with customers to understand their needs and business issues, breaking complex issues into simpler, digestible parts. Readify's technical leaders then apply the right technologies to solve business problems, typically leveraging cloud-based and mobility technologies. Readify's services include: technical consulting; providing stand-alone development teams and/or augmenting client development teams; delivering managed services; supporting client applications and providing training services.

## SKILLS, EXPERIENCE AND SERVICES

Software Development, Software Enhancements, Software Analysis, Software Review, Application Analysis, Application Review, Application Development, Web Development, Application Integration, Business Intelligence, Cloud Development, SharePoint Development, Mobile Development, Mobility, .NET Consulting, .NET Development, SharePoint Consulting, SharePoint Development, Nintex, Cordova, Xamarin, Xamarin Forms, Octopus Deploy, Bamboo, TeamCity, TFS, Visual Studio Online, VSO, ASP.NET MVC, HTTP APIs, REST APIs, OAuth, JavaScript, AngularJS, Microsoft Azure, Amazon AWS, PowerShell, Deployment Automation.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

2015 Microsoft Partner of the Year – Australia, 2015 Microsoft Partner of the Year – Application Lifecycle Management, Microsoft Gold Application Lifecycle Management Competency, Microsoft Gold Collaboration and Content Competency, Microsoft Gold Application Development Competency, Microsoft Gold Intelligent Systems Competency, Microsoft Gold Cloud Platform Competency, Microsoft Silver Cloud Productivity Competency, PSM, Professional Scrum Master, PST, Professional Scrum Trainer, Microsoft Gold Partner, MVP, Microsoft Valuable Professional, MCP, Microsoft Certified Professional, MCPS 2.0 AOS.

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft, Xamarin, Folk (UX and Design), Octopus Deploy, Nintex

| Red Rock Software Pty Ltd |
|---|
| ACN 160 237 945 / ABN 71 160 237 945 |

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## ABOUT US

Red Rock Software started out knowing we can build great applications we knew could power great organisations. We build applications which can create new value for your customers. You may have processes which could be more efficient and we have developed platforms to do just that. You may have an idea for a great app which can create efficiencies and keep your customers happy and we are the people who can build it for you.

We have developed commercial and industrial software for the health, education, mining, construction, oil and gas, infrastructure and communications sectors. We have built software to integrate disparate legacy systems, and collected data from different streams into a streamlined database design which produces reports and statistics needed to make intelligent operational decisions. We have created "dashboards" bringing together key operational aspects to be accessed from the one location both on the desktop and mobile devices. At Red Rock Software we have:

- Clear processes, open communications,
- 24/7 client tools and Agile development methodology to manage any possible risk,
- Team members who have degrees, more than 10 years commercial experience and a program of continuous personal development, and truly satisfied customers.

## SKILLS, EXPERIENCE AND SERVICES

Our local custom software application development experience includes projects in teleco asset tracking, project services like contracts and procurement, cost control and document control.

Our experience extends from safety compliance, work scheduling, payments processing and oil and gas offshore asset maintenance analysis.

Each of our projects has a private client portal with access to project documentation, project management, and version control and access to join our "development" meetings.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

- Master of Information Technology at ECU (Edith Cowan University), BSc. (Hons) Degree in Information Technology at SLIIT, Diploma in Network Administration
- SharePoint development, Office 365, Microsoft .NET technologies including ASP.NET MVC/Web Forms, C#.NET, VB.NET, Entity Framework, WCF, Restful, Web API, Dynamics CRM and CMS integration such as Umbraco CMS and Orchard CMS
- HTML5, CSS, Bootstrap, JavaScript, jQuery, Angular.js, Knockout.js
- Java with Oracle/ MySQL, PHP (LAMP), Python & Ruby with MySQL and PostgreSQL

## INDUSTRY PARTNERS OR AFFILIATIONS

Red Rock Software is a Certified Microsoft Network Partner

| **REM Consulting** |
| --- |
| **ACN 063 196 903 / ABN 26 063 196 903** |

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**Website:**  www.remconsulting.com.au

## ABOUT US

REM Consulting is a Perth based ICT consultancy with a proven track record in providing high quality ICT Business Solutions Implementation services for government and commercial clients over the past 20 years. Recent successful engagements include ongoing delivery of major development program for the Department of Finance, development services for Disability Services Commission, Rio Tinto, Western Power and testing services for the Department of Health.

REM often provides independent Program and Project Management solutions to better support clients in project delivery. Along with this we have a strong Change Management capability that has been effective in its delivery on some high profile, at-risk programs. All solutions are driven by methodologies, including TOGAF, ITIL and Prince2.

REM is focused on the best outcome for its clients and has a reputation as being readily available to assist in any way possible.

## SKILLS, EXPERIENCE AND SERVICES

General Skills Summary – REM is capable of delivering the full Software Development lifecycle: development, establishment, implementation, integration, management, testing and maintenance.

Specialist Service areas include: Java, C#, C++, PHP, Ruby, SQL, Python, JavaScript, ADF, Access, BizTalk, Fortran, Oracle, SharePoint, Silverlight, Visual Basic and many more legacy languages.

Experience of REM personnel spans decades across multiple industries in Perth ICT and ranges from specialist development skills through to senior team leadership and development management. Driven by client outcomes and quality service, REM is a leader in ICT Business Solutions Implementation Services.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Senior personnel all Prince2 Certified. ITIL focused delivery. Personnel assigned for roles within this category have specific applications based qualifications within the various service areas, Microsoft, Oracle etc.

## INDUSTRY PARTNERS OR AFFILIATIONS

ACS Professional Partner Program Member, Oracle Silver Partner, QAssure Accredited Business

| **Resource Logic Pty Ltd** |
|---|
| **ACN 118 539 352 / ABN 28 118 539 352** |

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### ABOUT US

Since 2001 the Resource Logic team has been providing innovative solutions and reliable support for corporate and public sector clients.

Resource Logic has evolved into a consolidated group that has a diverse set of business interests and has worked with several key state, national and international organisations to address significant business imperatives.

We provide consultation around business problems. Our solutions include strategy, delivery and support activities. Resource Logic is a full-service consulting group offering a comprehensive range of managed services.

### SKILLS, EXPERIENCE AND SERVICES

Technical Implementation Planning & Support

IT Environment Management

Commercialisation Strategies Database Services

Software Development Services

### INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

All resources have relevant qualifications for their areas of speciality

### INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft

| Resource Systems Pty Ltd |
| :---: |
| **ACN 112 041 979 / ABN 40 112 041 979** |

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## ABOUT US

As a Premier IBM Software Business Partner, Stratatel delivers business management solutions and services across all IBM Software Pillars; Lotus, WebSphere, Tivoli, Rational, Information Management and business Analytics.

We help organisations to innovate and become more flexible, while making the most of current resources, controlling costs and ultimately making better business decisions.

Our commitment to client-focused integrated service drives our desire to continue the development and enhancement of our extensive product range.

## SKILLS, EXPERIENCE AND SERVICES

Resource Systems has a dedicated team of application developers, project managers, network designers, system integrators, trainers, technical writers and professional consultants. We also have dedicated helpdesk and customer care team members providing support for our products and services.

We currently offer

- IBM Software Application Development
- IBM Software Sales & Service
- IBM Software Maintenance Renewal
- Database Administration
- Web Design and Integration
- Hosting Services

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

IBM Software Sales and Technical certifications across a broad range of the IBM Software Suite. Our supporting documentation details the current Sales and technical certifications held by our team.

## INDUSTRY PARTNERS OR AFFILIATIONS

IBM Software

| Ricoh Australia Pty Ltd |
| :---: |
| ACN 000 593 171 / ABN 30 000 593 171 |

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**Website:** http://itservices.ricoh.com.au/

## ABOUT US

Ricoh is a 360 degree IT solutions company which can provide end to end IT solutions. We have provided analysis, development and deployment services for web and intranet based software projects, from small to large scale deployments.

We have provided end to end development services from Business and UI analysis, custom intranet and extranet application development, large scale website and extranet development to integrate external facing website with internal information data sources.

We have successfully implemented custom written CRM for Prime Group that has 6 subsidiary companies, the system was designed and developed by Ricoh, which streamlined the businesses internal processes for managing and providing information to staff and clients, the system was integrated with the business internal building management software the portal was built using some html 5 and JQuery components to improve user experience Project and was delivered within allocated time and budget.

Ricoh has also developed a web based education portal solution to provide curriculum, assessment and reporting results for remote aboriginal community schools. This project was a custom developed web based application that required a full UI and functional specification to be developed which was then designed, developed and implemented to functional specifications. Portal was developed and WCAG2.0 compliant.

## SKILLS, EXPERIENCE AND SERVICES

Project Management utilising waterfall and agile methodologies
Analysis & Design of Applications & Software
UI Analysis and development
Business Analysis
Technical & End-User Documentation
Application Testing & Documentation (User Acceptance Testing)
Microsoft SharePoint
Microsoft Dynamics

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Agile Development Methodology SCRUM

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Gold Partner

| **Sage Computing Service** |
|:---:|
| **ACN 059 895 573 / ABN 58 059 895 573** |

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**Website:**  www.sagecomputing.com.au

## ABOUT US

Sage Computing Services is a small and successful Perth based consultancy that has provided ICT services to the WA State Government sector for in excess of 20 years.

SAGE has succeeded by adopting a partnership approach with our clients.  We have a long term relationship with many of our clients which is dependent on our providing services which achieve successful outcomes.

Formed with the aim of providing the best Oracle technology experts, Sage is committed to providing services and support of the highest quality to assist our customers in developing and implementing solutions using Oracle products.

## SKILLS, EXPERIENCE AND SERVICES

Sage's core competencies are in Oracle technologies, and Sage can provide services for the full range of system development tasks from Business Analysis, Technical Design, Development, System Testing and Support, either on site, or at Sage's local premised.

Sage can perform all tasks associated with a development, or we can work with your staff to ensure skills transfer.

Sage consultants are highly skilled in a broad range of Oracle products including JDeveloper ADF, Oracle Application Express (Apex), PL/SQL, SQL, Oracle Database, Oracle Business Intelligence and more traditional Oracle technologies such as Oracle Forms and Reports.

Sage also provides on or off site training in the products.

All Sage's permanently employed consultants have in excess of 10 years Oracle development experience.  Sage's principal has 27 years' experience of Oracle technologies.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Consultants are internationally recognised Oracle experts including two Oracle ACEs and a previous International Oracle Educator of the Year award.

## INDUSTRY PARTNERS OR AFFILIATIONS

Silver Oracle Partner

| Satalyst Pty Ltd |
|---|
| ACN 113 047 635 / ABN 55 113 047 635 |

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**Website:** www.satalyst.com

## ABOUT US

Satalyst is a Perth based software and consultancy firm focussed on the innovative use of technology to solve business problems and drive business value.  Satalyst's point of difference is its technical brilliance and innovation.

Satalyst uses rigorous project management and software development methodologies to ensure a successful client outcome tailored to requirements and budget. Satalyst has an established record of delivering quality and successful solutions to customers of all sizes and industries.

As Microsoft Gold Partner, Satalyst's area of expertise is enterprise-level systems integration, the Microsoft Azure Cloud Platform and the Microsoft Data Platform including intelligent cloud solutions such as Business Intelligence, Advanced Data Analytics, Machine Learning and Internet of Things.

## SKILLS, EXPERIENCE AND SERVICES

Design, implement, extend and evolve complex solution architectures in both green fields and brown fields scenarios.
- Azure cloud platform (PaaS, IaaS, SaaS)
- Data Platform Delivery (SQL Server, SSIS, SSAS, SSRS, PowerBI)
- Advanced data analytics / Machine Learning / Internet of Things
- Enterprise Delivery (.NET -  C#, VB.NET, Oracle, SQL Server, Java, J2EE)
- Integration Delivery (Web Services, Azure API Apps, WCF)
- Mobile Phone Delivery (Android, Windows Phone)
- Web Delivery (ASP MVC, Java, HTML5, CSS3, JavaScript including AngularJS, JQuery)
- Office 365 / Dynamics CRM / SharePoint
- Managed services for Azure, Office 365, EMS, Intune

Various development methodologies including RUP (Rational Unified Process), Waterfall and Scrum with a strong preference for iterative, incremental development approaches based on Agile and Lean practices and techniques

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

TOGAF 9 Enterprise Architecture, Ivar Jacobson International Agile Master and Coach, Scrum Master, ICAgile Certification, PRINCE2, PMMI, Azure University, Microsoft Developer Network

## INDUSTRY PARTNERS OR AFFILIATIONS

As Microsoft Gold Partners, Satalyst has a deep partnership with Microsoft, including membership in the invite-only Azure Circle, Azure Advisors, Azure IoT Platform program.  Satalyst staff also have professional affiliations with the Project Management Institute and Engineers Australia.

| **Sauftveyr Solutions Pty Ltd** |
|---|
| **ACN 136 458 949 / ABN 931 364 589 49** |

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## ABOUT US

Sauftveyr Solution helps businesses to optimize their technology, enhance productivity, reduce business risk and maximize return on investment. We deliver innovative, high quality, reliable and technology solutions to global clients. Our in-depth technical knowledge coupled with Industry experience and the unique methodology enables us to successfully deliver. We have clients in Australia, North America and Asia Pacific.

With a permanent presence in WA, the Department is able to take advantage of a stable, capable and trusted local partner with international exposure and expertise in technology platforms.

Our in-depth technical knowledge coupled with Industry experience and the unique methodology enables us to successfully deliver. Our commitment towards excellence and meritocracy reflects in the solutions we deliver.

Our team of Certified and Microsoft Most Valuable Professionals (MVPs) brings together profound technical skills and extensive industry expertise to apply a rigorous engineering approach to architecting, developing, deploying and integrating solutions to meet the toughest challenges that our clients face.

## SKILLS, EXPERIENCE AND SERVICES

In order to outline our capability in this category, we have provided a brief outline of our organisational capability in the following areas:

- Information management /process planning.
- Project Management.
- ICT Business Analysis.
- ICT Strategy Planning
- Integration planning.
- Application architecture planning

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Certified Partners

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Certified Partners

| SDS Group |
|---|
| **ACN 118 407 248 / ABN 66 025 760 594** |

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**Website:**  sdsgroup.com.au

## ABOUT US

SDS is a Perth based company founded in 1999 which has provided Oracle ICT solutions, software and implementations to organisations around Australia and across different industry verticals over the last sixteen years.

## SKILLS, EXPERIENCE AND SERVICES

SDS has a wide range of consultants with substantial experience in many different areas and industries. SDS consultants have gained substantial knowledge and experience in business analysis, planning and project management and solution implementation and upgrades to improve business processes.

The diversity of companies and management with which SDS has worked enables us to bring knowledge and skills from one industry to another and provide consulting services of the highest quality.

As an Oracle Partner, we are especially strong in the implementation, maintenance and support of Oracle databases, middleware and applications including Oracle E-Business Suite, Oracle Business Intelligence and most of the Oracle development offerings.

SDS strongly believes successful ICT management requires close integration and collaboration with our customers. SDS's team is structured in a manner designed to foster intimate understanding of our customers' business, challenges and goals.

SDS is committed to the continuous improvement of the services that we deliver. We see the provision of accurate and timely Management Information (MI) as an essential part of service delivery, and work with our customers to agree the appropriate frequency and detail of this.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Oracle Certified/ITIL Certified Staff/ Service Cloud Certification/Prince 2 certification (Project Managers)

## INDUSTRY PARTNERS OR AFFILIATIONS

Oracle Gold Partners

| Seven Sigma Business Solutions |
|---|
| ACN 165 646 604 / ABN 45 165 646 604 |

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Address:  46/32 Albany Hwy,  Vic Park  6100

Website:  www.sevensigma.com.au

## ABOUT US

A proudly WA owned consultancy, Seven Sigma's combination of ICT and Information Management technical prowess, business acumen, along with world-unique sensemaking skills beyond IT is unmatched worldwide. Seven Sigma has particularly strong competencies in application/solution development. We specialise in the Microsoft ecosystem and have particularly strong competencies in SharePoint and web based solution development technologies.

The nature of our solutions include: Information and knowledge management portals; Quality management systems; Document management portals; Project management portals; External web site development. We also designed and developed the Glyma tool for knowledge capture, the WAITTA INCITE 2015 awards finalist for new product innovation.

## SKILLS, EXPERIENCE AND SERVICES

Experienced in full application development lifecycle including: business analysis, technical architecture and design work, development, testing, migration, technical documentation and training. Skilled in Agile approaches, TOGAF and Enterprise Architecture practices and our unique Dialogue Mapping competencies gives us a competitive advantage in application architecture and design. Solution development experience using SharePoint, .NET, HTML, CSS, JavaScript and Office365. SharePoint integration experience with HP Trim and Dataworks.

Our solution development includes: Customising the out-of-the box SharePoint features and user experience using XSLT, HTML, CSS and JavaScript; implementing business processes via forms and workflow (including InfoPath forms, JavaScript and cloud solutions); SharePoint Designer workflows and custom workflows using Visual Studio or 3rd party tools; extending the SharePoint interface using SharePoint custom actions, application pages and web parts; developing backend processing components using SharePoint event handlers and timer jobs; Developing reports using Excel Services, MS SQL Server Reporting Services and PerformancePoint Dashboard; utilisation of SharePoint web services (REST, SOAP); Development of ASP.NET MVC and ASP.NET Web API applications; Development of Single Page Applications with AngularJS.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Certified Technology Specialist (SharePoint); Scrum Alliance Certified ScrumMaster; CogNexus Certified Dialogue Mapper; CogNexus Dialogue Mapper; CogNexus Issue Mapper; Bachelor of Engineering; Bachelor of Computer Science

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

## Sharon Brown & Associates

### Sharon Brown Pty Ltd [ACN 151 512 677] as The Trustee for Diesel Trust [ACN 151 512 677] trading as Sharon Brown & Assosciates [ABN 71 535 262 832]

**Contact Name:** Sharon Brown

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## ABOUT US

Sharon Brown and Associates (SBA) offers professional consultancy services in delivering IT services with a team of qualified trusted and highly experienced professionals.

We were founded in the early 2000's in recognition of the need for an independent highly flexible service provider that was not aligned to any vendor specific product or environment.

Our service is known for producing high quality services, solutions, outcomes and deliverables within agreed time frames and budget.

We have demonstrated success in:

• Delivering large scale telecommunication systems for government and corporate requirements.

• Demonstrated success in aligning Information Management Systems for both operational and strategic requirements.

• Significant experience across communication and I.T. systems infrastructure, service delivery, Quality processes, auditing, bid and project management areas.

• Conceptual and first-hand experience in the operation, project management and implementation of strategic Information Technology and Communication (Voice and Data) programs/services within large multi-national organisations across a wide-range of geographies.

## SKILLS, EXPERIENCE AND SERVICES

Business Analysis and Project Management Services Sample Service Offerings:
• Analysis and development of applications and software
• Implementation programmes
• Application integration and management
• Development of system manuals or guides
• Tools and content management
• Application testing.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Our consultants are qualified professionals in the following categories:
• Prince2 (Practitioner Level)
• Certified Business Analysis Practitioner (CBAP)
• The Open Group Architecture Framework (ToGAF)

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| SilverLining Cloud Solutions Pty Ltd |
|---|
| **SilverLining Cloud Solutions Pty Ltd**<br>**ACN 603 082 962 / ABN 27 603 082 962** |
| Contact Name:  Craig Wood<br>Direct Telephone:  0422 906 060<br>General Telephone:  0422 906 060<br>Email:  cwood@SilverLiningCS.com.au<br>Address:  A8 Tempo Building, 435 Roberts Rd  Subiaco  6008<br>Website:  www.SilverLiningCS.com.au |

**ABOUT US**

Silver Lining CS a Professional Services Technology Organization, specializing in business software implementations. We work with a team of 35 dedicated WA based technology experts, who have unparalleled local experience and a deep understanding of the full implementation cycle along with the ongoing support requirements.

Our service provision and offering, which combines both an in-depth, practical business understanding and relevant technical expertise, will ensure that Govt. Agencies will get the solution most fit for purpose, aligned with experienced support consultants after an implementation to ensure a critical, long-term sustainable approach. Our consultants have successfully implemented 5 large ERP Financials and Procurement solutions in WA State Government. All projects were delivered on time, and on budget. All of our projects are references, namely: Dept. Finance, Dept. Commerce, Dept. Regional Lands, Dept. Parks and Wildlife and Venues West and soon to go live Dept. Mines and Petroleum.

**SKILLS, EXPERIENCE AND SERVICES**

Silver Lining CS services cover the following business applications components: NetSuite Implementation and Business as usual Support; Mulesoft Integration and Connection for SOA, SaaS and API across all devices, data and applications; Adaptive Insights for Budgeting, Planning, Forecasting and BI Reporting; Salesforce for Platform development, CRM and Service, along with Wave for enterprise analytics and reporting.

Our services and solutions provide the next generation of business applications and connection integration for WA State Govt. Agencies.

**INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY**

Salesforce, NetSuite, MuleSoft and Adaptive Insights Implementation Certified Partner.

**INDUSTRY PARTNERS OR AFFILIATIONS**

Salesforce, NetSuite, MuleSoft and Adaptive Insights Implementation Certified Partner.

| Simient Pty Ltd |
|---|
| **Simient Pty Ltd** |
| **ACN 112 302 100 / ABN 98 112 302 100** |

**Contact Name:** Khalid Ouyhya

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## ABOUT US

Simient solves complex business problems for corporate and government clients through high quality information management solutions. Simient delivers information management and case management solutions that create value through increased organisational efficiency.  Simient plan, implement and maintain Microsoft Dynamics, SharePoint and custom software applications, as well as integrate software from different vendors to streamline your business operations.

Simient is ISO9001:2008 quality certified, coupled with a strong project governance Simient manages the introduction of organisational change from concept through to maintenance.

Simient has carried out consultancy services for clients including: NT Dept of Justice, NT Dept of Correctional Service, NT Dept of Education, Energy Ombudsman Queensland; Queensland Local Government Grants Commission, and the NT Police, Fire and Emergency Services.

Our Principal Consultants have in excess of 20 years ICT experience, and our senior consultants more than 10 years of experience.

## SKILLS, EXPERIENCE AND SERVICES

Domain knowledge: Justice/Corrections, Health, Education, Local Government

Case Management, HR Management, Documents Management, Meeting Management

Project and Program Management, Change Management, Business Analysis

PRINCE2, PMP

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Silver Partner for Application Development and for Collaboration and Content

ISO9001:2008 Quality Certified

PRINCE2 Certified Project Managers

University and Vendor qualified consultants

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft, Lanteria HR, Nintex, eSCRIBE, Collabware .

| SMS Management & Technology |
|---|
| ACN 006 515 028 / ABN 17 006 515 028 |

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## ABOUT US

SMS is a leading ASX listed System Integrator with over 1800 staff across the Asia Pacific region and was founded in 1986 on the basis of three core rules: add value, maintain unity and enhance reputation. More than 25 years on, these values remain central to our business, allowing us to continue delivering excellence in everything we do. We help our clients improve their business performance by the SMS Design –Build-Operate model for the providing end-to-end solutions.

SMS has a focused but pragmatic approach to the delivery of services and have a philosophy of engaging more in a collaborative manner than simply a supply of services.

## SKILLS, EXPERIENCE AND SERVICES

SMS have been providing Application Development services since 1995 in WA and are able to design, develop, implement and support applications for customers.   Systems are able to meet the requirements of legislated compliance, systems integration, accessibility, core system replacement and mobility platforms (Apple, Android and Windows).   Additionally SMS is able to build the reporting and analytics around these systems to provide proof that they are delivering the expected outcomes as well as specific reporting requirements.  SMS utilises and Agile development framework integrated with Prince2 Project Management framework to manage delivery along with ISTQB certified staff for Testing.

SMS are able to provision the full support for the systems (aligned to ITIL) including Incident / Problem / Service Request / Escalation / Change / Release / Knowledge Management.  SMS provide the full lifecycle of the support model, from Level 1 to Level 3 Service (Help) Desk services.

Systems designed and implemented by SMS have been awarded various technical and operational outcome awards including Microsoft Australia (Dynamics CRM & Public Sector Partner of the Year), iAwards (Dynamics & Web Portal), National Archive Australia Digital Excellence Awards (SharePoint & RecordPoint), Federal eGovernment Awards (iOS – Apple / Android / Windows Mobile) and Chartered Institute of Logistics and Transport Awards (Dynamics & Mobile).

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

SMS is an Australian Institute of Project Management (AIPM) - registered Project Management Organisation; an APMG Accredited Consulting Organisation; and our Programme and Portfolio Services Practice aligns with the BMP methodology: Managing Successful Programmes (MSP).  SMS is a member of itSMFA (ITIL Managed Services).

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft Gold Partnership: Customer Relationship Management, Collaboration and Content, Application Development, Intelligent Systems, Cloud Platform, Data Analytics, Data Platform

Microsoft Silver Partnership: Application Integration, Cloud Productivity

| Solution Minds Pty Ltd |
| :---: |
| ACN 121 768 625 / ABN 72 121 768 625 |

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## ABOUT US

Solution Minds is a Western Australian consulting company specialising in analytics and performance management solutions.

Optimising Businesses – Solution Minds' Performance Management Solutions give clear insight into business performance, through: strategic, business and operational planning and business intelligence for effective decision making.

Solution Minds' Performance Management specialists work with you to exploit your information assets in order to achieve your strategic business objectives and enable a more efficient and effective exchange of information.

## SKILLS, EXPERIENCE AND SERVICES

Business Intelligence Strategy and delivery

Performance Management Strategy and delivery

Narrative reporting solution delivery

Analytics as a service

Data Governance

Data modelling and DataMart design

We have successfully implemented IBM Analytics and Performance Management solutions at clients such as: Fremantle Port Authority, Department of Finance Building Management and Works, Horizon, Synergy, Silver Chain, Monadelphous, and many more.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

IBM Cognos Black Belt

Prince2, CPA, CA

IBM technical software certification - IBM Cognos, IBM Information Management, IBM SPSS

## INDUSTRY PARTNERS OR AFFILIATIONS

IBM Premier Business Partner – Analytics, Business Intelligence, Performance Management, SPSS, Information Management, Watson

| Southern Oaks Pty Ltd |
|---|
| ACN 078 576 299 / ABN 77 078 576 299 |

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## ABOUT US

Southern Oaks Pty Ltd is a provider of professional services. Engagements include government departments, tertiary education and non-government industries.

We collectively cover business strategy, benefits analysis and technological strategy, business process analysis and modelling, and solution architecture services.  This has been provided to Department of Health (WA), University of Western Australia and several other large scale projects worth in excess of $5M in each case.

The knowledge, practice and pursuit of the effective application of technology equip Southern Oaks resources to offer independent current business and technical advice.

Work undertaken includes discreet project consultancy, joint project scope development and direct embedded project resources closely working within and alongside client.

## SKILLS, EXPERIENCE AND SERVICES

Archimate Modelling

ITIL

COBIT

Prince2

PMBOK

UML

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

TOGAF – L1&2 Certified Practitioner

ITIL Foundation v2 and v3 Certified, ITIL Masters v2 Course

Prince2 Foundation and Practitioner Certified

VMware Certified Professional – Data Centre Virtualisation

Microsoft Certified Systems Engineer

Microsoft Certified Professional

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| **Square Earth Pty Ltd** |
| :---: |
| **ACN 152 801 271 / ABN 71 152 801 271** |

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## ABOUT US

Square Earth  is a management consultancy and interim management firm with significant business transformation and project strategy, implementation, delivery capabilities.  Headquartered in Perth, we have a range of specific specialist skills for government agencies, departments and their projects.

We have a particular focus within a number of key verticals including healthcare, policing and education. Our healthcare experience in particular focuses across clinical, non-clinical, hospital operations and clinical and financial technology systems to support tertiary and secondary sites.

Expertise includes: IT Strategy, Business Intelligence, Business and Enterprise Architecture, Project and Program Design and Delivery, Mentoring and Coaching, Innovation Services, Governance and Organisation Design, Portfolio Management, Independent Assurance

Information Management expertise includes: Portals, Web/Digital channel service delivery strategy, citizen-centric e-Government strategy, shared service design.

We have undertaken longer term, embedded interim management engagements where we work, often as part of the business in complex technology and transformation projects, as one of the team - in a very effective manner.  This approach is effective through our vertical depth knowledge, particularly in healthcare.

## SKILLS, EXPERIENCE AND SERVICES

Capabilities: Strategy, eHealth, Rationalisation, Project & Program Management, Budgeting, Business transformation and business improvement, Project Rescue and Independent Assurance, Application Development, Analytics, Data Management and Information Management

Activities: Business Cases, Architecture, Business Intelligence and Reporting, Audit and Assessments, Workflow, System Integration, Procurement, Enterprise Architecture, Business Change, Organisational Design, Facilitation, Business Objects, SAP, Tableau.

Verticals: Healthcare (eHealth, EHR, Scanning and Document Management, Clinical Redesign, Hospital site development, Clinical ICT)

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Certified Health Informatics (CHIA)

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Provided

| **Squiz Australia Pty Ltd** |
|:---:|
| **ACN 131 581 247 / ABN 53 131 581 247** |

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**Website:** www.squiz.net

## ABOUT US

Squiz is an Australian-owned and operated company with an international reach, employing over 350 staff in 13 offices in Australia and around the world. Squiz creates rich digital experiences for our customers so they can provide engaging experiences for theirs. Our expression of this is through our world-class skills in digital strategy, user experience, design creative, software platforms, implementation, integration, support, hosting and training. In 2009, Squiz acquired Funnelback from the CSIRO, to complement our web solutions with Enterprise Search technology. We are an experienced provider of complex search solutions to high-profile clients in Government, Education, the Corporate and Not-for-profit sectors. In 2014, Squiz acquired InsigthfulCRM, allowing us to enhance our software with CRM technology; by entering a strategic partnership with Marketo, we are in a position to provide holistic digitial solutions on the Squiz User Experience Platform (UXP). Currently, Squiz's Technology Platform comprises implementation and support of:

• Web Content Management Solutions (Squiz Matrix), Enterprise Search (Funnelback), Customer Relationship Management (SugarCRM), Marketing Automation Software (Marketo); and Ideation Technology (Squiz Roadmap)

## SKILLS, EXPERIENCE AND SERVICES

Our User Experience Platform (UXP) is recognised amongst the best in the world and incorporates CMS, Enterprise Search, Marketing Automation and CRM, providing a solid platform on which all functionality and marketing requirements can be built, offering a seamless integrated solution. Squiz have experienced UX & Graphic Design Teams to ensure our web solutions are user-centric as well as meeting business and technical requirements. They conduct business stakeholder workshops, wireframe designs, usability testing and prepare graphic web design concepts. Squiz Matrix (CMS), Funnelback (Enterprise Search) and Roadmap (Ideation Technology) are developed in-house by Squiz Labs, the R & D arm of our business. We have over thousand clients across the world, who use Squiz technologies for operation of their systems. Squiz has a track record of over 17 years, of successful web implementation projects (internets, intranets, extranets, portals), Customer Relationship Management (CRM) systems, Enterprise Search and more.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

ISO/IEC 27001:2005, PCI DSS v3, SugarCRM Elite Partner. Squiz has been covered by Gartner's analysts for over 10 years, and consistently placed in the Open Source Software and ECM market guides since 2002, Web Content Management Magic Quadrant since 2010; the User Experience market guides since 2014, and the Horizontal Portal Magic Quadrant since 2014. In 2014, Gartner included Squiz for the fourth successive year on the highly regarded 'Magic Quadrant' of global WCMS leaders. Squiz is one of only two Open Source developers in the Magic Quadrant, and the only Australian owned firm.

## INDUSTRY PARTNERS OR AFFILIATIONS

Squiz is recognised as the leading SugarCRM services provider in New Zealand/Australia, delivering Customer Relationship Management (CRM) solutions over the last decade. Squiz is the only SugarCRM partner in Australia to have reached the "Elite" partner status. Squiz is an authorised reseller and implementer of Marketo, often used to complement CRM systems with marketing automation software.

| SRA Information Technology |
|---|
| **SRA Information Technology** |
| **ACN 055 972 908 / ABN 13 055 972 908** |

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## ABOUT US

SRA Information Technology (SRA) is a global reaching company, with offices in Perth, Canberra, Darwin, Adelaide, Singapore and Houston and undertaking projects across Australia, South East Asia, North America, South Africa and New Zealand.  We use proven methodologies to deliver custom solutions that solve business problems.  Strong partnerships with premier technology providers including Microsoft, SAP, Jaspersoft, Oracle and Apple allow us to provide our clients with priority access to products, knowledge and technical innovation.

## SKILLS, EXPERIENCE AND SERVICES

SRA equips businesses with the technology, capacity and confidence to transform data into insight, and facilitating informed decision making. We have a team of versatile and knowledgeable Information Technology, Environmental and Business Intelligence experts who provide complete solutions, from concept through to implementation and operational support. Our services include:
• Business and systems analysis and strategies
• Functional and system requirements
• Data integration and architecture design
• Business Intelligence reporting strategies and development
• Analysis, development and testing of applications and software on all platforms
• Development of user manuals and training, including training program and materials
• System enhancements
• Content Management System implementations, integration and enhancements
• Application support and service desk services
Our consultants combine cutting edge skills with comprehensive industry knowledge to deliver the solution you need. SRA partnerships with SAP, Jaspersoft, YellowFin, Oracle and Microsoft provide us with a solid software foundation and priority access to products, knowledge and technical innovation. Our expert team can provide your business with a complete solution (concept through to implementation and maintenance) or with services in targeted areas.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

ITIL, Prince2 (Foundation and Practitioner), AWS (Architect Associate, Technical Professional and Business Professional)

## INDUSTRY PARTNERS OR AFFILIATIONS

SAP, AIIA, Oracle (Gold Partner), Microsoft (Silver Partner), Tibco Jaspersoft, Yellowfin, Sitecore

| Stepchange Consultants Pty Ltd |
|---|
| **Stepchange Consultants Pty Ltd**<br>**ACN 601 512 707 / ABN 21 601 512 707** |

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**Website:**  www.stepchange.com.au

## ABOUT US

StepChange is a local Perth based organisation originally formed in 2003 from an outstanding group of IT and business professionals that continue to flourish in delivering business transformation projects, as required under this category.

The StepChange 'High Performance Team' approach delivers best outcomes for customers through value realisation at all stages of project delivery especially for complex business transformation projects.

Some particular areas of success in this category with StepChange customers include:

- Implementations of ERP solutions such as SAP. Our specialist skills are across financials, supply chain and business intelligence. Additional areas such as HR, payroll, plant maintenance and CRM have also been undertaken.

- Business analysis, testing, training and data migration. We have provided this for SAP, Technology One and Microsoft Dynamics implementations.

- Integration management.  We have successfully integrated disparate systems across ERP, GIS, Maintenance, MES and billing systems.

## SKILLS, EXPERIENCE AND SERVICES

ERP, financials, asset management and CRM implementation and support services

Business process reengineering including enhancement of existing business solutions to support new ways of working.

Application configuration, data migration, testing, documentation, business

Development and delivery of training, documentation and learning systems, including content management solutions.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

SAP certifications, Visio, Captivate, BPMN2, CERT IV, V Model testing, PRINCE2, Prosci

## INDUSTRY PARTNERS OR AFFILIATIONS

SAP Services Partner since 2004 and also significant experience with Technology One

| **Tang Computers Pty Ltd** |
|:---:|
| **ACN 009 175 553 / ABN 95 640 517 763** |

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Website:  tang.com.au

## ABOUT US

Tang Computers is a proudly West Australian owned operated IT company. Established since 1980, today we are a trusted partner to companies & government clients that count on us to take care of their IT, so that they can stay focused on business.

Our philosophy is simple—do what we say we will do and do it better than anyone else does. By sticking with this philosophy, we have built a loyal base of long-time clients who have shared our name with people they know. Our team of technology experts are dedicated to serving clients by doing that little extra, searching a little harder for answers, working with them to develop workable plans for the future, or making suggestions to help clients make use of new technology or better use of what they have. It's that level of professional dedication we find best defines Tang Technology and sets us apart.

## SKILLS, EXPERIENCE AND SERVICES

IT Strategy Deployment

IT Project Planning & Deployments.

IaaS – Information as a Service

SaaS – Software as a Service

Software Development

Cloud Migration

Cloud Services & Design

Web Application Development.

System Integration

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

See below

## INDUSTRY PARTNERS OR AFFILIATIONS

Apple Authorised Reseller, Apple Authorised Education Reseller

Cisco Partner, Hewlett Packard Business Partner - Silver

Intel Technology Provider – Gold Partner, Lenovo – Gold Partner

Microsoft Online Services – Silver, Microsoft OEM System Builder – Gold

| **Tech Mahindra Limited** |
| :---: |
| **ACN 092 511 558 / ABN 15 092 511 558** |

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## ABOUT US

Tech Mahindra represents the connected world, offering innovative and client-centric Information Technology (IT) experiences, enabling enterprises, associates and the society to Rise™. It is a USD 4.2 billion company with over 115,000 professionals across 90 countries, helping over 825 global clients including Fortune 500 companies. Tech Mahindra offers a full range of IT services to Telecom, Consulting, Application outsourcing, Infrastructure outsourcing, Engineering services, Business Process Outsourcing (BPO), Platform solutions and Mobile value-added services. Today, it is ranked among the top five IT service providers in India and is partnered with several Fortune 100 companies to deliver outstanding solutions across industries.

## SKILLS, EXPERIENCE AND SERVICES

Verticals Serviced**:** Banking and Financial Services,Communication media and entertainment, Energy and Utiities (Mining), Healthcare, Hi-Tech,Manufacturing, Public Sector, Retail, Travel and Transport

Core Services**:** Next Gen Solutions(Big Data, IoT,Smartciy). Cloud,ADMS, Enterprise Architecture design and consulting, DevOps,Infrastructure services(IaaS), Enterprise security and Risk Management, Security As A Service, Product Life Cycle Management, Business Process Outsourcing.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

AS/NZS 4801 (Occupational Health & Safety), ISO9001 (Quality Management) ,ISO31000 (Risk Management),ISO14000(EnvironmentManagement),ISO20000(ServiceManagement),ISO38500:2008 (Corporate Governance),ITIL Service Management Framework V3(Service Management), PRINCE2 and PMBoK (Project Management),TOGAF/ITAM (Architecture Management), ISO27001, ISO27002, Australian Government PSPF and ISM (Information Security Management.

## INDUSTRY PARTNERS OR AFFILIATIONS

Tech Mahindra has strategic partnerships with over 75+ Original Equipment Manufacturers (OEM's). Some of our key partners are HP, Dell EMC, CISCO, Intel, Alcatel Lucent, NEC, Samsung, Huawei. Tech Mahindra also has very strong partnerships with world's leading software vendors like Microsoft, SAP, Oracle, Amazon, MuleSoft, Symantec.

| Techniworks Action Learning Pty Ltd |
|---|
| ACN 087 861 103 / ABN 54 087 861 103 |

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**Website:** www.techniworks.com.au

## ABOUT US

Techniworks Action Learning is a leading national eLearning company that was established in 1999 to provide high quality, contemporary and tailored ICT services to enable clients to meet their learning and development needs. As such, Techniworks' core business is assisting clients by developing custom-built online training applications. The company predominantly services Commonwealth, state and local government as well as tertiary institutions throughout Australia and has developed custom-built online applications reflecting a wide variety of subject matter in line with the customer's strategic business goals and directions.

## SKILLS, EXPERIENCE AND SERVICES

Techniworks have demonstrated experience in servicing clients for over 15 years and have the capability, capacity and resources to meet project timelines and work in line with Customer Contract specific requirements. Techniworks has capacity and has never missed a deadline. We ensure that a realistic project plan is put in place at the outset of all projects that reflects the key delivery dates the client requires.

Techniworks has extensive experience in developing online custom-built, interactive, accessible and functional SCORM compliant eLearning applications based on the client's content and in line with identified business requirements. These applications are usually developed in line with specific legislative training requirements for individual organisations and designed for specific target groups and stakeholders. The custom-built applications are developed in line with key educational objectives ensuring stakeholders are aware of their responsibilities. In addition, we have worked with a number of clients to develop accredited applications for both internal and external employees.

The company has an excellent understanding of working with clients and prides itself on its responsive, pro-active approach to customer service. Techniworks has a commitment to customer service. The combination of an effective telecommunication system and reliable flight connections ensure the company can provide outstanding and prompt customer service to its customers from its Brisbane, Sydney and Perth offices.

Techniworks employs professionals from a range of backgrounds, including information technology, web development, education, business and law. Through this mix of professionals, the company can ensure it develops innovative applications that accurately reflect both legislative and accessibility requirements. The company's experience demonstrates its understanding of government business and compliance issues. Its applications comply with government technical and accessibility standards.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Provided

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Provided

| Telstra Corporation |
|---|
| **Telstra Corporation**<br>**ACN 051 775 556 / ABN 33 051 775 556** |

**Contact Name:** Michael Lewis

**Direct Telephone:** 0400 207 055

**General Telephone:** 08 6224 5060

**Email:** michael.d.lewis@team.telstra.com

**Address:** 4/80 Stirling Street Perth 6000

**Website:** www.telstra.com

## ABOUT US

Telstra's professional and project services have helped organisations with everything from securing Bring Your Own Device (BYOD) environments to moving securely to the Cloud or getting started with Big Data analysis.

## SKILLS, EXPERIENCE AND SERVICES

Professional Services

- Solution Architecture and Design  - Technology Evaluation  - Deployment Guidelines

- Configuration and Installations  - Training and skill transfer  - Proof of Concepts

Project Services

-  825+ experienced project specialists  -  353+ ITILv3 accredited  -  110+ Procurement specialists

- 120+ Processes specialists

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Professional Services

• 133+ Number of Certified Practicing Engineers

• 333+ Number of Cisco Certified staff

• Certified Engineers covering leading vendor solutions

Project Services

• 825+ experienced project specialists

• 353+ ITILv3 accredited

• 110+ Procurement specialists

120+ Processes specialists

## INDUSTRY PARTNERS OR AFFILIATIONS

Technology Partners and Alliances

 – Cisco – Juniper – Arista - F5 – Riverbed – EMC – Vmware – Checkpoint - Blue Coat - Palo Alto – Splunk – Avaya - Verint – ShoreTel – Polycom – Accenture

Projects are managed and delivered using proven internationally recognised methodologies that include:

 TDP, PMBOK® Guide, ITIL® methodology, PRINCE2®

| The Collaborative Hub |
|---|
| **The Collaborative Hub**<br>**ACN 601 674 462 / ABN 47 601 674 462** |

**Contact Name:**  Nathan Colyer Long

**Direct Telephone:**  9471 6500

**General Telephone:**  9471 6500

**Email:**  nathan.colyer-long@thecollaborativehub.com; sales@thecollaborativehub.com

**Address:**  Unit 4, 1 Almondbury Road, Mount Lawley 6007

**Website:**  www.thecollaborativehub.com

## ABOUT US

We provide a range of consultancy services to small-to-medium sized businesses, Government and Enterprise organisations with a focus on:

- Strategic & Management Consulting
- ICT Consulting
- HR & HS&E Consulting
- Project Management

## SKILLS, EXPERIENCE AND SERVICES

- ASP
- C#
- VB.NET
- Java
- PHP
- Python
- Ruby on Rails
- Perl
- C++
- C
- HTML
- Javascript

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

MCSD

## INDUSTRY PARTNERS OR AFFILIATIONS

Microsoft developer Network

| **Theme Solutions Pty Ltd** |
|---|
| **ACN 155 667 851 / ABN 72 748 675 632** |

**Contact Name:** Andrew Thompson

**Direct Telephone:** 0411 537 850

**General Telephone:** 0411 537 850

**Email:** andrew.thompson@themesolutions.com.au

**Address:** 48 Elmhurst Way, Greenwood 6024

**Website:** www.themesolutions.com.au

## ABOUT US

Theme Solutions specialises in:

- strategic ICT consulting to achieve efficiency and improved effectiveness
- development of technology solutions tailored to meet specific needs
- social media strategy and implementation
- media creation and delivery across a range of platforms — online, vision, audio and print.

## SKILLS, EXPERIENCE AND SERVICES

Theme Solutions' staff have expertise in:

- strategic ICT consulting
- ICT project management
- business analysis
- applications development
- learning management and digital content development.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Theme Solutions is an Amazon Web Services Partner.

| Trinity Consulting Solutions |
|:---:|
| **ACN 156 454 938 / ABN 82 156 454 938** |

**Contact Name:**  Hieu Nguyen

**Direct Telephone:**  0407 543 382

**General Telephone:**  0407 543 382

**Email:**  trinitycsaus@gmail.com

**Address:**  4 Hicks Street, Karrinyup WA 6018

**Website:**  www.trinityconsultingsolutions.com.au

## ABOUT US

Trinity Consulting Solutions is managed by three directors with extensive knowledge and experience of WA Government Agencies. Trinity Consulting Solutions was born from the desire of its directors to provide the WA Government with value for money services utilising their extensive and relevant skills and experience. All three of the directors are committed to establishing and maintaining strong customer focused services to WA Government agencies. With clear and hands on direction from each of the three directors, Trinity Consulting Solutions will always be appropriately resourced and a reliable company for all of the projects it is engaged to perform.

Trinity Consulting Solutions is a Propriety Limited company established since April 2012. Although our company history is relatively young, the directors of our company have over 30 years combined experience in providing Business Solutions Services and ICT Project Management. A core element of Trinity Consulting's business is Testing Services. The directors of Trinity have extensive skills and experience in providing testing services to large organisations, particularly West Australian Government agencies. Our Contractors have experience providing testing services to organisations of varying sizes throughout Australia.

## SKILLS, EXPERIENCE AND SERVICES

ISTQB Certified
HP Quality Center, Quick Test Professional, Load Runner
Prince2 Practitioner
Project Management
Agile & Waterfall Project Management Methodology
Business Analysis, Team Management, Project Implementation
.NET Framework 1.01.1,2.0,3.0,3.5,4.0, ASP.NET, Java Script, Java Language, PHP, HTML, Apple iOS, Perl Language, XML

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

ISTQB Certified, ITIL
Prince2 Practitioner, MBA, SCPM, COBiT
PMP (Project Management Professional) Certified
CAHRI (Certified HR Professional, Australia)

## INDUSTRY PARTNERS OR AFFILIATIONS

Inspire Index (Singapore), Cathara Consulting (Perth)

| Umbrella Consulting Group |
| :---: |
| ACN 100 002 855 / ABN 37 100 002 855 |

**Contact Name:** John Cuthbertson

**Direct Telephone:** 0409 294 660

**General Telephone:** 0409 294 660

**Email:** John.cuthbertson@umbrellagroup.com.au

**Address:** 3802 Caves Rd, Wilyabrup 6280

**Website:** www.umbrellagroup.com.au

## ABOUT US

Umbrella Consulting Group is a team of highly experienced consultants who can provide their individual and combined skills and experiences, gained over the last 40+ years involvement in the IT Industry.

## SKILLS, EXPERIENCE AND SERVICES

Experience and business insights gained as managers of major and local IT Companies including ATR, Amdahl, SYS1 and Marconi.

Proven track record in assisting local companies to achieve maximum benefit from their IT resources.

Practical experience in implementing change for major Companies such as BHP and INPEX.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| **Unified Systems** |
|:---:|
| **ACN 137 637 499 / ABN 61 010 502 337** |

**Contact Name:** Julian Coyne

**Direct Telephone:** 1300 864 343

**General Telephone:** 1300 864 343

**Email:** julian.coyne@unified.com.au

**Address:** 16 / 1020 Wellington St,  West Perth  6872

**Website:** www.unified.com.au

## ABOUT US

Unified Systems is a proudly Western Australian digital technology company that has been delivering innovative projects and solution to clients across Australia for over a decade.

We specialise in design, development and consulting on digital technology projects, from concept through to completion.

We are passionate about delivering excellent outcomes to our clients, and we have the expertise, methodologies and drive to ensure consistently successful results.

We believe that the key to our results is in the collaborative relationships we build and maintain with our clients. Our public sector client list includes high profile organisations around Australia including the Departments of Premier and Cabinet in WA & NSW, Department of Regional Development, Department of Finance and Services, Queensland Health, Landgate, Lotterywest and the Government Chief Information Office, among many others. Our private sector client lists includes high profile organisations including Toyota, O'Brien, INPEX and Rio Tinto.

## SKILLS, EXPERIENCE AND SERVICES

After more than a decade of successful digital project delivery, we have the capability & experience necessary to deliver turn key solutions and services throughout the project lifecycle – from initiation through to completion. We have a vast amount of real world project experience on which to draw, in order to ensure the success of your next project.

Specific services we provide under Category 2 include: Application Design, Development, Implementation and Integration; Content Management System (CMS); Asset Management System; Web Content Management (WCM); Intranets, Extranets & Web Portals; Cloud Solutions; Work Flow, User Interface and User Experience (UI / UX) Development; Support & Maintenance; Documentation & Training; Software Development for Sharepoint, Plone, Python, Zope, PHP,  Javascript, Node, jQuery, HTML5 & CSS.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Not Applicable

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| **DXC Eclipse Pty Ltd** (Previously known as UXC Eclipse) |
|---|
| **ACN 051 758 199 / ABN 40 051 758 199** |

**Contact Name:**  Justin Martin

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**General Telephone:**  08 6363 6000

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**Address:**  Level 14, 108 St Georges Terrace,  Perth  6000

**Website:**  www.uxceclipse.com

## ABOUT US

UXC Eclipse primarily provides implementation and support services for leading financial management, CRM and ERP solutions for Government; Microsoft Dynamics (AX, GP, NAV,CRM) and INFOR10 Sun Systems.

Established in 1991, our success is based on providing the highest levels of service and offering a choice of solutions from leading software vendors.  We also deliver industry-specific and vertical solutions on the Microsoft platform to meet the markets' unique requirements. UXC Eclipse is part of the large and stable publically listed (ASX) UXC Group.

We have implemented and support many medium and large organisations for the above solutions including: Department of Premier and Cabinet WA; Department of Finance WA, Department of Housing WA, Silver Chain WA, Wilson Parking and Brisbane Catholic Education.

## SKILLS, EXPERIENCE AND SERVICES

UXC Eclipse is the largest and leading provider of Microsoft Dynamics AX, Microsoft Dynamics NAV, Microsoft Dynamics GP and INFOR10 Sun Systems in Australia and Western Australia.

UXC Eclipse supports some 2,600 customer sites across 16 global offices and has the local infrastructure and international scale to manage your Financial, ERP, Customer Relationship Management (CRM) or business software implementation with consulting services and on-going support. These customers include a large number of Government, Education and Not for Profit customers.

UXC Eclipse has the right people to implement your Finance system, ERP and CRM software with some 1,648 years of combined project experience across our solution portfolio.

UXC Eclipse has developed a range of unique implementation methodologies and business processes to ensure that we thoroughly understand your business and deliver the right solution to meet these needs.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft Gold Partner – Enterprise Resource Planning (ERP)

Microsoft Gold Partner – Customer Relationship Management (CRM)

INFOR10 Sun Systems- Gold Partner

ISO9001

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Provided

| **DXC United Pty Ltd** (Previously known as UXC Limited) |
|---|
| **ACN 067 682 928 / ABN 65 067 682 928** |

**Contact Name:** Jay Nayar

**Direct Telephone:** 0410 490 951

**General Telephone:** 08 9346 8970

**Email:** jay.nayar@uxc.net.au

**Address:** Level 14, 108 St Georges Terrace, Perth 6000

**Website:** www.uxc.com.au

## ABOUT US

UXC is the leading Australian and New Zealand SAP Solutions and Integration partner.

When we implement an SAP solution our aim is to make your life simpler. We have expert knowledge across the breadth and depth of SAP solutions.

Our key point of difference is the ability to deliver a complete lifecycle of SAP capabilities including planning, implementation, enhancement and support.

We are a values-based organisation with people at its core, recognising that every member of the team makes a contribution.

## SKILLS, EXPERIENCE AND SERVICES

UXC is a specialist SAP solutions provider. We have capability across the entire SAP spectrum, which provides customers with a one-stop shop for SAP consulting & implementation, training & enhancements, and support desk services.

Over the last 15 years UXC has delivered SAP services to a range of customers, from local companies with small, simple operations to large, complex multi-nationals and public sector organisations including State Government and Federal Government.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

SAP Gold Channel & Services Partner
SAP PCoE : Partner Centre of Excellence

## INDUSTRY PARTNERS OR AFFILIATIONS

SAP
Attunity
Redwood
SAP Australian User Group United VARS
Winshuttle
Qlik
The Eventful Group
Amazon Web Services
OpenText
Sybase
Concur

| Red Rock Consulting Pty Ltd (Previuosly Red Rock Consulting Pty Ltd was trading as UXC Red Rock) |
|---|
| ACN 081 356 425 / ABN 59 081 356 425 |

**Contact Name:**  Adrian Morin / Trish Mowatt

**Direct Telephone:**  0423 760 071 / 0455 158 453

**General Telephone:**  08 6336 7230

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**Address:**  Level 14, 108 St Georges Terrace,  Perth  6000

**Website:**  www.uxcredrock.com

## ABOUT US

UXC Red Rock Consulting is a specialist Oracle Services business. Having reached the Platinum Partnership status and being the only Oracle Key Strategic Partner in Australia means we have a strong working relationship with Oracle Corporation. UXC Red Rock has a strong track record of delivery projects to implement ICT Business Solutions across the Oracle suite of products. Since its establishment in 1998 UXC Red Rock has grown to approximately 650 employees with offices through-out Australia and New Zealand including Perth. This scale gives us a wealth of expertise to bring to our clients while still keeping a local focus and remaining easy to deal with. We have clients across numerous industries including retail, engineering and government. Examples of some of our clients in WA include Department of Finance, Department of Parks and Wildlife, Department of Commerce, Bunnings, Technip, Monadelphous, BHP, Woodside, Wesfarmers and RACWA.

## SKILLS, EXPERIENCE AND SERVICES

UXC Red Rock provides business solution implementation services for a number of products and solutions. This includes ERP implementation/upgrade services for products including Oracle E-Business Suite, JD Edwards and PeopleSoft. In addition to ERP we provide services and solutions for a number of other types of products including: CRM, Enterprise Asset Management, Project Portfolio Management, Supply Chain Management, Security/Identity Management, Content Management, System Integration and Business Intelligence Reporting.

Out consultants are highly experienced, with most people having over 11 years' experience. Our consulting skills cover Project Management, Solution Architecture, Change Management, Software Development, System Integration, Data Migration, Training Services, Application Testing and Infrastructure Consulting.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

UXC Red Rock Project Managers are PRINCE2 Certified and our Managed Services Team are ITIL certified.

## INDUSTRY PARTNERS OR AFFILIATIONS

UXC Red Rock's primary partner is Oracle Corporation with whom we have reached Platinum Partner Status and are one of three Key Strategic Partners in APAC. In addition to Oracle we have a number of other partners with including: Excel4Apps and  More4Apps.

| Velrada |
|---|
| **Velrada** |
| **ACN 136 050 701 / ABN 38 136 050 701** |

**Contact Name:** Dominic Nolan

**Direct Telephone:** 0412 529 450

**General Telephone:** 1300 835 723

**Email:** dominic.nolan@velrada.com

**Address:** Level 18, 197 St Georges Terrace, Perth 6000

**Website:** www.velrada.com

## ABOUT US

Velrada is an award winning Australian transformational consulting firm, specialising in consulting services, enterprise solutions and digital intelligence. Over the past five years Velrada has built a strong track record working with WA state government departments and agencies in the end-to-end design, development and delivery of complex or highly visible ICT projects. We have built a nationally recognised Dynamics CRM and case management practice, with a focus on programs for transforming public sector online service delivery. These scalable and extensible solutions have been implemented in numerous WA government departments including Health, Planning, Aboriginal Affairs, Lands, Regional Development, Sports & Recreation, and Local Government & Communities. In addition, Velrada is experienced in bringing together a unique combination of capabilities in ICT strategy and advisory, business intelligence, application development, systems integration, mobile and cloud, strategic knowledge and information management, and digital and web services. Our successful track record is combined with strong engagement as a preferred partner of Microsoft, Sitecore, RecordPoint, Jive, Datazen, K2 and other ICT vendors, to ensure that we are certified and highly competent in a range of technology platforms. This ensures we can provide credible and expert guidance around system functionality, design, specification and selection.

## SKILLS, EXPERIENCE AND SERVICES

SharePoint, K2, Nintex, .Net, Office365, O365, Dynamics CRM, CRM Online, Azure, BizTalk, Web Services, SiteCore, RecordPoint, Datazen, SQL, Microsoft, Power BI, integration, ICT strategy and digital advisory, business intelligence, analytics, mobile, cloud, knowledge management, information management, document management, records management, digital intelligence, master data management, site design, navigation, search, customer, user experience, workforce, design, collaboration, program, project management.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Gold Microsoft-Certified Partner in Collaboration & Content, Business Intelligence, Customer Relationship Management, K2 Insider

## INDUSTRY PARTNERS OR AFFILIATIONS

ICT partners of Microsoft, K2, Sitecore, RecordPoint, Jive, Datazen, Nintex, NextGen Group, Macquarie Telecom, NEXTDC. Velrada is affiliated at a corporate and/or individual level within a number of organisations; including Records & Information Managemen

| Visagio Australia Pty Ltd |
|:---:|
| ACN 161 288 759 / ABN 22 161 288 759 |

**Contact Name:**  Wilson Casado

**Direct Telephone:**  0428 912 256

**General Telephone:**  1300 725 595

**Email:**  info@visagio.com.au

**Address:**  Level 6, 189 St Georges Terrace,   Perth  6000

**Website:**  www.visagio.com

## ABOUT US

Visagio is a firm specialised in Management and Technology, and provides Consulting and Contracting professional services. The company has been delivering ICT Planning & Advisory services successfully to a number of Australian organisations in corporate, government, non-forprofit and education sectors, and internationally.

## SKILLS, EXPERIENCE AND SERVICES

Visagio team's skills and competencies are developed within its innovative Management Engineering framework which is based in three specialist streams: Process Engineering, Quantitative Analysis, and Technology.

Since 2003, Visagio Group has gained experience and built strong reputation as the implementer of ICT-related business strategies and business solutions.

The ICT Business Solutions Implementation services provided by Visagio include:

1. Analysis and development of applications and software. Methodologies include CMMI, and Agile Software Development. Technologies include Microsoft VBA, .Net, C#, web dev, and SQL Server.
2. Analysis and development of dashboards and management reports. Methodologies include Business Intelligence and Data Analytics frameworks. Technologies include SAP Business Objects, Tableau, SQL Server, and TIBCO Spotfire.
3. Implementation change programme such as organisational alignment, communication and training as part of the implementation. Methodologies include PMBOK, PRINCE2, HCMBOK, and ADKAR. Technologies include Microsoft Office, and Microsoft Project.
4. Development of system manuals, and user guides; content management; applications and software troubleshooting, and enhancements; usage and monitoring reporting; application, user and integrated testing; application operations transition services. Methodologies include PMBOK, PRINCE2, and ITIL. Technologies include Microsoft Office and Project.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

HUCMI (Human Change Management Institute) – Certified Training Centre for Australia

## INDUSTRY PARTNERS OR AFFILIATIONS

ACS (Australian Computer Society) – Donor and supporter of ACS Foundation; Microsoft Partner;

Network – Business member; AIM WA (Australian Institute of Management) – Corporate member;

UWA (University of Western Australia) – Sponsor of the UWA Career Ment

| **Vizstone** |
|:---:|
| **ACN 140 156 592 / ABN 24 140 156 592** |

**Contact Name:** Kathryn Soares

**Direct Telephone:** 1300 849 466

**General Telephone:** 1300 849 466

**Email:** sales@vizstone.com

**Address:** 17 Pearson Way, Osborne Park, WA 6017

**Website:** www.vizstone.com

## ABOUT US

Vizstone is an independent supplier of ICT Business Solutions Implementation Services, Planning and Advisory Services, ICT Infrastructure and Managed Environment Services. Based in Perth WA, Vizstone's 100% local presence and customer focus means that we have the people, processes, partnerships and industry alliances, to provide services in a productive, cost effective and flexible manner.

Vizstone employs a team of highly skilled full-time employees, each with significant experience in the ICT industry. Our reputation has been forged on successfully delivering essential ICT solutions and services that cover mainstream and specialised areas of ICT technology.

Vizstone has successfully built, tested and implemented many small and large scale software applications, plus configured, customised and maintained existing applications. Vizstones ICT Business Solutions Implementation Services include desktop, web based and mobile application platforms, small company / department and large corporation / enterprise ERP, CRM, supply chain, asset management and other business workflow solutions. Vizstone recognises that a company or departments successes are based on ease of use, quality and ease of maintenance of its business applications, plus ease of data access and interpretation. Vizstone empowers its customers by providing documentation and training deliverables along with the applications Vizstone builds, customises, configures and implements.

Vizstone has un-biased partnerships with many global application product and platform suppliers plus local ICT product suppliers. This allows Vizstone to offer ICT Business Solutions Implementation Services, which are biased towards the needs of your business and not based on what may be the easiest or most profitable solution for Vizstone or its partners to provide.

## SKILLS, EXPERIENCE AND SERVICES

Business Analysis, Solution Architecture, Application Design, Application Development, Application Testing, Application Deployment, Application Maintenance, Application, Application Configuration, Tools, Content Management, Enhancements, Service Desk, Software Coding, ERP, CRM, Microsoft .NET, Visual Basic, Java, SQL, Oracle, XML, HTML, IOS, Apple, Android, Tablet, Desktop, Website, Web based, Mobile, Platform, Integration, Interfacing, Workflow Management, e-business, Digital, Manuals, Training, Project Management, SDLC, Agile, SCRUM, XP.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

PRINCE2, Software Development Life Cycle (SDLC)

## INDUSTRY PARTNERS OR AFFILIATIONS

Vizstone partners with Microsoft, Oracle and others.

| V-Tech IT Consultancy |
|---|
| **ACN N/A / ABN 89 269 243 523** |

**Contact Name:** Eben Venter

**Direct Telephone:** 0402 277 064

**General Telephone:** 08 9206 2795

**Email:** eben@v-tech.net.au

**Address:** 15 Sundowner Meander, Banksia Grove 6031

**Website:** http://v-tech.net.au/

## ABOUT US

With more than 15 years' experience in the ICT industry we offer a wide range of services and expertise. Ranging from specialist consultation service to bespoke development we are able to assist customers to implement robust solutions to complex business requirements.

In 2012 the Institute for Professional Learning and V-Tech IT Consultancy in a joint nomination won the state iAWARD in the e-Learning category for the Professional Learning Information System.

We have successfully developed implemented and integrated business systems in various organisations.

## SKILLS, EXPERIENCE AND SERVICES

- Project Management (Prince 2)
- Business Analysis
- Bespoke application and web development using Microsoft .NET, Microsoft SQL, HTML5, CSS3 and many other technologies
- Enterprise system integration
- Database design and implementation
- Data migration, data consolidation and data cleansing
- E-Commerce
- Search Engine Optimisation
- Mobile Application development
- Records Management using TRIM

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Microsoft MCP, MCAD, MCSD

PRINCE2 Practitioner

Diploma in Management

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| Woodman Environmental Consulting Pty Ltd |
|---|
| **Woodman Environmental Consulting Pty Ltd**<br>**ACN 088 055 903 / ABN 47 088 055 903** |
| **Contact Name:** Greg Woodman<br><br>**Direct Telephone:** 0408 940 589<br><br>**General Telephone:** 08 9315 4688<br><br>**Email:** gregwoodman@woodmanenv.com.au<br><br>**Address:** 6 Kearns Crescent, Ardross 6153<br><br>**Website:** Woodmanenv.com.au |
| About us |
| Woodman Environmental Consulting Pty Ltd. has undertaken services as environmental consultants, planners, managers and scientists for the mining, oil and gas and infrastructure industries throughout Western Australia since 1999. Management of client environmental and operational data has been a key focus of our operations with our IT Manager and Senior Consultant Simon Woodman providing database design, development and maintenance roles for both Government and industry over a career spanning 25 years in Australia and overseas.<br><br>Notable projects conducted for the Western Australian Government in the past include:<br><br>• Max: Species Recording Tool (www.dpaw.wa.gov.au/max)<br><br>• Threatened Ecological Communities Database (http://www.dpaw.wa.gov.au/plants-and-animals/threatened-species-and-communities/wa-s-threatened-ecological-communities) |
| Skills, experience and services |
| 25 Years I.T. experience. Primarily focusing on database programming in Microsoft SQL Server, Oracle, Microsoft Access and MySQL. Web Application development in Microsoft ASP .NET MVC and PHP. ArcGIS Services and Support. |
| Industry certifications and/or qualifications relevant to the category |
| Not Applicable |
| Industry partners or affiliations |
| Not Applicable |

| Zetta |
| :---: |
| **Zetta** |
| **ACN 106 003 490 / ABN 69 106 003 490** |

**Contact Name:** sales@zetta.com.au

**Direct Telephone:** 08 9488 9500

**General Telephone:** (08) 9488 9500

**Email:** sales@zetta.com.au

**Address:** Level 6, 10 William St  Perth  6000

**Website:** www.Zetta.com.au

## ABOUT US

Zetta is an Australian, privately held company established in August 2003.  We employ over 150 highly skilled ICT services staff and offer services specialising the in the design, commissioning and management of ICT Infrastructure.

Zetta provides services to transform and manage your ICT infrastructure leveraging our own Australia wide high speed network, hosting and cloud platform solutions combined with the best public cloud offerings in the market. No matter how far along the journey to the cloud your organisation is, we have the complete toolset to assist you to navigate a successful transformation to a modern, cloud enabled future.

## SKILLS, EXPERIENCE AND SERVICES

Software Packaging is one of Zetta's longstanding skill specialisations and as a result is recognised as an Australian leader in the field of Application Package Development and Automation. Since formation, we have packaged tens of thousands of applications with specific customizations to meet our customer's business requirements.

Zetta has a team of highly skilled applications and database developers with skills in MS Windows Applications (e.g. web and desktop applications as well as services and utilities, often with .Net and C#), MS Office automation and integration, automation of import, export and synchronisation between disparate systems, process automation, virtualisation, Windows 8 and iPhone apps, windows scripting, database administration (MS SQL, and MySQL), systems analysis, web development, Linux "LAMP" stack development, and MS server app customisation (e.g. MS Dynamics CRM, MS Sharepoint).

Other Services offered include Solution Architecture; Network; Data Centre to Cloud;  End User Computing and Productivity; Applications Management and Development; Unified Communications and Managed Services. We have a proven track record of providing ICT services across a wide range of industry verticals including Government; Mining, Oil and Gas; and Finance.

Zetta has experience offering services to customers ranging from medium to enterprise sized organisations. Zetta owns and operates a cloud platform called ZettaGrid offering cloud IaaS and PaaS via data centres in Perth, Sydney and Melbourne with high speed interconnects, MPLS and Ethernet connectivity provisioning services.

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

Zetta holds certifications and qualifications in; ISO 9001:2008 Quality Management; PCI DSS Compliant; AGIMO Federal Govt. Data Centre as Service Multi-Use List Member; VMware Partner of the Year 2013; Veeam Partner of the Year 2011 and 2014; and Microsoft Partner Awards Australian Finalist 2009 and 2014.

## INDUSTRY PARTNERS OR AFFILIATIONS

Not Applicable

| **Zoodata** |
|---|
| **ACN 120 487 078 / ABN 45120 487 078** |

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**Website:**  www.zoodata.com.au

## ABOUT US

Zoodata offers a range of system development services, specialising in the health IT, and State and Local Government sectors. We also offer a complete package of database support services, from design, development, installation and data analysis to repair and maintenance.

We prefer to work collaboratively with clients on their long term projects, believing this produces the best outcome for all parties.  We have worked for a range of government departments over the past 18 years, most recently the Department of Health, providing systems development and support for BreastScreen WA's screening program conversion from analogue to digital mammography screening.  We are passionate about finding ways to make data friendlier, useful, and more valuable to clients.

## SKILLS, EXPERIENCE AND SERVICES

SERVICES:  Agile application development including Desktop, mobile, web; Database design and development;  System integration including barcodes, SMS etc;  Application support; Database Migration;  Design and develop custom reports;  Complex database queries and reporting

HEALTH RELATED SKILL SET:  Custom tool development for PACS, RIS, & digital imaging;  Integration between health systems;  Develop software requiring HL7 and DICOM;  Application integration between equipment & systems using HL7 and DICOM;  Routing of DICOM or HL7;  Custom modality worklists (MWL);  Image searching;  Image manipulation

DATABASE SKILL SET:  Oracle;  SQL Server;  MySQL;  MS Access;  SQL;  PL/SQL;  ADO.Net; ODBC;  Database design;  Complex queries and reporting;  Optimisation

DEVELOPMENT SKILL SET: Visual Studio 2013;  C#,  .Net 4.5;  Win Forms, WPF, ASP.Net. MVC, HTML;  MVC, MVVM;  WCF;  MS Office .Net SDK;  SSRS, RDL (Reporting);  Telerik Devcraft, Xamarin; Windows Store;  TFS;  Subversion, CVS, GIT;  Oracle Forms and Reports

## INDUSTRY CERTIFICATIONS AND/OR QUALIFICATIONS RELEVANT TO THE CATEGORY

HL7, DICOM, IHE, Microsoft Certified Professional, Microsoft Specialist

## INDUSTRY PARTNERS OR AFFILIATIONS

HL7 Australia; Microsoft Partner